

## Regional Funding

### Fiscal Year 2021 - Partner Funding Application

#### Rebuilding Together-Fredericksburg, Inc.

#### Agency Information

##### General Information

**Agency Name** Rebuilding Together-Fredericksburg, Inc.  
**Physical Address** Rebuilding Together-Fredericksburg, 1329 Alum Spring Road, Fredericksburg, VA, 22401, U.S.A.  
**Mailing Address** PO Box 41280 Fredericksburg, VA 22404  
**Agency Phone Number** (540) 419-3799  
**Federal Tax ID #** 54-1697213  
**Web Address** www.rebuildingtogetherfbg.org  
**Agency Email Address** rtfredericksburg@gmail.com

##### Agency Mission Statement

Our mission is repairing homes, revitalizing communities, and rebuilding lives for people in need, particularly older adults and those with disabilities or families with children. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

**Number of Years in Operation** 26

##### Main Contact

**Main Contact** Lyne M. Shackelford, phone: (540) 419-3799, email: lshack@rebuildingtogetherfbg.org  
**Job Title** Executive Director

##### Localities Served

*Please select any/all localities your agency serves.*

**Caroline**   
**Fredericksburg**   
**King George**   
**Spotsylvania**



## Collaborative Impact

**Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.**

Rebuilding Together- Fredericksburg is an affiliate of Rebuilding Together, one of the nation's largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are in need, particularly older adults and those with disabilities. We also support local charities to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

If the Fredericksburg affiliate was not available, the homeowners we serve would continue to endure intolerable and unsafe living conditions without finding resources for repair within their means. The demand for those remaining resources would become overburdened and more scarce, increasing a wait time that is already stretched. There would be about \$200,000 worth of home repairs that we do annually that would either go undone, or the work would have to be contracted out commercially at a higher price. Also, thousands of volunteer hours, which we use to reduce cost, and to produce community involvement, would be wasted and go unused.

The benefit to the community of Rebuilding Together Fredericksburg as a funding multiplier (producing 4-5 dollars of work for every dollar spent) would also be reduced or eliminated, shifting a greater burden for our services to other agencies, nonprofits, churches, and local governments. For every dollar we receive, we can complete projects with a market value of five dollars or more. This is made possible by our using hundreds of volunteers and donated materials made available to us. Since 1993, the local community has continued to support our mission by helping us to provide these resources, and to provide home repairs for needy and disabled homeowners, and to assist the non-profit organizations we also serve in the City of Fredericksburg, and Stafford and Spotsylvania Counties.

## Community Impact

*Please provide at least 2 examples of how your services have impacted members of our community.*

### Example 1

During 26-years of service to the community, we have completed more than 800 home renovation projects. Some examples of these renovations follow:

-We have completed numerous projects to make homes handicap accessible by installing roll-in showers, wheelchair ramps, wider doors and wheelchair friendly flooring and driveways.

-A significant investment in aluminum ramp parts has enabled us to install ramps for disabled clients in a timelier manner. These ramps can then be reused as needed. Install time for an aluminum ramp is 1 to 4 hours versus several days for a wooden ramp. We partner with the Disabilities Resource Center in Fredericksburg to install their handicap ramps in the same manner.

-We have improved living conditions at hundreds of homes by performing weatherization and maintenance functions which included plumbing, painting, HVAC repairs, electrical work, roof and gutter repair, as well as insulation, window and door replacement, etc.

## **Example 2**

Examples of work at local non-profit facilities follow:

- In FY 2015, extensive work was done at two Empower House facilities to resolve serious issues with flooding and erosion that had caused parts of the home to become unfit for habitation. We also provided a much needed upgrade to the kitchen with new cabinets, counter tops and ceramic tile. Extensive porch repairs were made to resolve safety issues for residents due to uneven walking surfaces.

-During FY 2016 improvements at the SERVE facility in Stafford included replacing siding, shingles, weather proofing the building, and making window repairs, and electrical upgrades.

--In FY 2017, at the Thurman Brisben Center, we partnered with RMOD, Inc. to rebuild the men and women's showers due to structural damage caused by flooding from an adjacent food preparation area that was also seeping into sleeping areas. This work involved redesign and replacement of the majority of the shower infrastructure in the men's and women's bathrooms.

In FY2018 we did ADA upgrades to a bathroom and lighting repairs in the Executive Directors office at SERVE.

During FY 2018, we refinished floors and remodeled the interior portions of a former schoolhouse now owned by the Stafford Junction nonprofit in Stafford County.

## **Example 3 (Optional)**

Repairs for Veterans:

As available, we strive to provide assistance rebuilding veteran's homes. Over the past nine years, we have averaged three veteran projects per year. Due to their complexity and expense, many of these projects require financial assistance above and beyond what we can normally spend per project. We have successfully competed for grants through our association with the National Network of Rebuilding Together, which would otherwise be unavailable at the local level. These grants are used to provide the assistance we need to provide housing upgrades involving handicap and accessibility issues. We completed four Veteran projects funded by Lowe's, The Home Depot foundation, Sears, and a private donation. We served veterans in Spotsylvania and Stafford Counties during FY 2017, 2018 and 2019.

# Rebuilding Together-Fredericksburg, Inc.

## Agency Budget Narrative

### Administrative Expenses

#### **Provide an overview of the administrative costs for your agency.**

We strive to keep our administrative cost to a minimum. The only administrative cost associated with our organization is \$8,400 annually for an Executive Director. This cost is 7% of our budget and is not defrayed by locality funds.

#### **If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.**

N/A - No increases or decreases in administrative costs are anticipated.

#### **Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.**

N/A – Our administrative cost are kept to a minimum and are never defrayed by locality funds.

### Capital Expenses

#### **Please provide an overview of the capital costs for your agency.**

No capital costs are anticipated for FY2021. Rebuilding Together- Fredericksburg has been able to keep operating expenses at a minimum by avoiding capital outlay expenses. We collaborate with local businesses which provide office space for us to conduct board meetings and land to house a storage container to keep supplies and materials needed for home repairs. We are grateful to Long & Foster (Fredericksburg office) and Steve Spratt Improvements for their contributions to our mission of repairing homes, revitalizing communities, and rebuilding lives. Additionally, the only part-time paid person is our Executive Director and he works from his residence.

#### **Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.**

N/A - Locality funds are not use to defray capital cost.

### Salary & Benefit Expenses

#### **Please provide an overview of any increases or decreases in general personnel expenses for your agency.**

There are no increases/decreases in general personnel expenses. The only personnel expense our agency pays is for one part time 1099 worker who receives an annual stipend of \$8,400.

#### **Please provide a description of any changes to agency benefits structure or cost.**

N/A - There are no increases/decreases in general personnel expenses.

### Budget Issues

**Provide any legislative initiatives or issues that may impact the agency for the upcoming year.**

N/A

**If you are aware of “outside” funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.**

N/A

**Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.**

N/A

## Rebuilding Together-Fredericksburg, Inc.

### Agency Total Budget

*In the boxes below provide an overview of the administrative costs associated with your total agency budget.*

#### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Salary			8,400.00	8,400.00	8,400.00
Benefits			0.00	0.00	0.00
Operating Expenses			62,900.00	60,000.00	65,000.00
Capital Expenses			0.00	0.00	0.00
Other Expenses			0.00	0.00	0.00
Total	0.00	0.00	71,300.00	68,400.00	73,400.00

#### Revenues

*Please include revenue associated with your entire organization. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)*

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Caroline			0.00	0.00	0.00
Fredericksburg			5,000.00	5,000.00	5,000.00
King George			0.00	0.00	0.00
Spotsylvania			7,000.00	7,000.00	7,500.00
Stafford			5,000.00	5,500.00	5,500.00
United Way			0.00	0.00	0.00
Grants			25,000.00	20,000.00	20,000.00
Client Fees			0.00	0.00	0.00
Fundraising			24,000.00	24,000.00	30,000.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0.00
Total	0.00	0.00	66,000.00	61,500.00	68,000.00

#### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Surplus or Deficit	0.00	0.00	-5,300.00	-6,900.00	-5,400.00

## **Rebuilding Together-Fredericksburg, Inc.**

### **Locality Information**

#### **Locality Notes**

*Please use the spaces below to provide any locality specific notes or statements that may be relevant to your application.*

#### **Caroline County**

N/A Caroline County is not within our service area

#### **City of Fredericksburg**

We have served Fredericksburg since 1993. During 2019 we completed seven general repair projects (30% increase over FY 2018) for homeowners in need who did not have the resources to perform the repairs themselves. Many of these homes were brought to our attention by the Community Development Planner for the City of Fredericksburg. These included include improvements, repairs and replacements to kitchens, floors, bathroom and plumbing issues, deck and railing repairs, electrical, heating and cooling issues, and roofing leaks.

#### **King George County**

N/A King George County is not within our service area.

#### **Spotsylvania County**

We have served Spotsylvania County since 1993. It is typically our largest service area in terms of resources needed and projects executed. During 2019 we completed 23 repairs, a 10% increase over FY 2018 homes for senior citizens, veterans, homeowners who were in need, etc. Accomplishments included repairs/replacements to kitchens, baths, floors. roofs, decks, stairs and railings, and the installation of handicap ramps.

#### **Stafford County**

We have served Stafford County since 1993. During 2019 we completed repairs at seven homes of older adults, veterans, and other homeowners in need. These numbers are down about 13% from FY 2018 and as a result, we have contacted the Stafford Department of Social Services to make them more aware of our programs so we can continue to serve the citizens of Stafford County during FY 2021. Accomplishments included repairs/replacements to kitchens, baths, floors. roofs, decks, stairs and railings, and the installation of handicap ramps.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

### General Information

**Program Name** Home Improvements

**Is this a new program?** No

### Program Contact

**Name** Lyne M. Shackelford

**Title** Executive Director

**Email** lshack@rebuildingtogetherfbg.org

**Phone** (540) 419-3799

### Program Purpose / Description

#### Provide an overview of this program

Rebuilding Together – Fredericksburg is an affiliate of Rebuilding Together, one of the nation's largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are people in need, particularly older adults and those with disabilities and families. We also support Veterans and local non-profits to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner. Since 1993, we have been a 501 (c) 3 corporation supported entirely through donations and grants. We serve Spotsylvania and Stafford Counties, and the City of Fredericksburg. Typically, we complete 35-50 projects per year. We do not charge for the work that we do. Our cost savings is about 4:1. For every dollar we spend, we generate an additional four dollars in return by using volunteer labor and donated materials. This past year (2019), we repaired 36 homes with a commercial value of about \$ 340,000 on a budget of about \$ 86,000. Although we are available throughout the year, most of our projects are completed between April and June each year. For more information, contact our Executive Director at the address/number above, or visit our website at [www.rebuildingtogetherfbg.org](http://www.rebuildingtogetherfbg.org), or our Facebook page at Rebuilding Together Fredericksburg.

### Client Fees

**Please describe the fees clients must pay for the services by this program.**

N/A Our services are free of charge.

**Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

Numerous people in need, veterans and families with disabilities in Fredericksburg, Spotsylvania and Stafford cannot afford critical safety and health related home repairs and would otherwise be directed to local social service agencies for assistance. We often serve as an alternative to government funding. We do not charge for our services and are a funding multiplier through the use of volunteer labor and discounted or donated materials for these services. This allows us to provide at least four dollars worth of home renovations for each dollar spent/donated to our organization. We also enable other 501 (c) 3 non-profits to avoid paying for costly repairs by helping them to renovate their facilities.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

NO N/A

**Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

Our service area includes Spotsylvania County, Stafford County and the City of Fredericksburg. We serve older adults, veterans and those with disabilities, including families with children. We also serve other 501 (c) 3 non-profits with the renovation of their facilities. The majority of our client's income is from Social Security or a disability check, many of whom have an annual income of \$10,000 or less. These individuals cannot afford costly health and safety repairs such as a new roof or windows that are needed for a safe, secure, and livable environment. This is a segment of our population that requires assistance and seems to be increasing every year.

**If your program has specific entry or application criteria, please describe it here.**

- 1) Our clients must be low income and able to qualify for social services within the jurisdiction where they live, typically earning at most 50% of the mean HUD income.
- 2) The home owner/client must live in one of our service areas: Spotsylvania, Stafford, or the City of Fredericksburg,
- 3) The homeowner must reside in the home.
- 4) The home must be a non-commercial residence.
- 5) We do not serve homes used as rentals or for commercial use.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Budget Narrative

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

Rebuilding Together Fredericksburg is requesting an additional \$500 from Spotsylvania from the actual of \$7000 to \$7500. For the past several years, we have spent more than three times the amount of funding received in Spotsylvania County. There are many people in need in this County and the additional funding will enable us to continue to make needed home repairs for older adults and those with disabilities. No increase is being requested from Fredericksburg or Stafford in FY 2021.

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

Due to the number of applications received from Spotsylvania Country each year, several have to be denied or deferred in part due to insufficient funding. If the additional funding is not received, some clients will have to wait for needed home repairs until funding can be obtained. We will continue to make as many home repairs in the County as our funding and volunteers permit.

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

N/A We have not requested any increases for new positions or personnel. Budget increases will be spent entirely on project costs.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Specific Budget

Please provide your program specific budget below.

#### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Personnel	8,400.00	8,400.00	8,400.00	8,400.00	8,400.00
Benefits	0.00	0.00	0.00	0.00	0.00
Operating Expenses	60,205.00	62,900.00	60,000.00	60,000.00	62,000.00
Capital Expenses	0.00	0.00	0.00	0.00	0.00
<b>Total</b>	<b>68,605.00</b>	<b>71,300.00</b>	<b>68,400.00</b>	<b>68,400.00</b>	<b>70,400.00</b>

#### Revenues

This section represents revenue specifically associated with your program. Revenue that supports the implementation of your program and the services provided to the community.

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Caroline	0.00	0.00	0.00	0.00	0.00
Fredericksburg	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
King George	0.00	0.00	0.00	0.00	0.00
Spotsylvania	7,000.00	7,000.00	8,500.00	8,500.00	7,500.00
Stafford	5,000.00	5,000.00	5,500.00	5,500.00	5,300.00
United Way	0.00	0.00	0.00	0.00	0.00
Grants	15,000.00	10,000.00	25,000.00	25,000.00	20,000.00
Client Fees	0.00	0.00	0.00	0.00	0.00
Fundraising	38,137.20	39,700.00	24,000.00	24,000.00	30,000.00
Other (Click to itemize)	12,194.00	0.00	0.00	0.00	0.00
Christ Covenant Gift	12,194.00				
<b>Total</b>	<b>82,331.20</b>	<b>66,700.00</b>	<b>68,000.00</b>	<b>68,000.00</b>	<b>67,800.00</b>

#### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Surplus or Deficit	13,726.20	-4,600.00	-400.00	-400.00	-2,600.00



# Rebuilding Together-Fredericksburg, Inc. - Home Improvements

## [View Diagram](#) Goals and Objectives

### Goals

#### Goal:

As available, to provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is achieved if we repair 1 to 2 nonprofits annually.

#### Objectives

Objectives		2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>Objective 1): To obtain funding through business, civic and religious organizations, individual donors and local governments and to actively solicit funding to support volunteer and skilled labor to complete 1-2 non-profit facilities annually. In 2018, We served 1 non-profit in Stafford (SERVE) with approximately 825 members in Stafford County. In 2019, we were unable to locate non-profits needing our assistance. making it difficult to achieve this goal. Each non-profit served is a client.</b>	Total # Clients Served	1		1	2		2
	Total # Clients Achieved/Successful	1		1	2		2
	% Achieved / Successful	100	0	100	100	0	100
<b>Objective 2): To assure that non-profit organizations are aware of the local Rebuilding Together organization and its goals by providing brochures and personally visiting or calling such organizations. Each non-profit is a client.</b>	Total # Clients Served	1	2	1	2		2
	Total # Clients Achieved/Successful	1	2	1	2		2
	% Achieved / Successful	100	100	100	100	0	100

## Explanation & Overview

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

In FY 2019, the non-profit facilities we normally support did not require repair, making it difficult to achieve this objective.

## Updates for FY2018

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

Rebuilding together Fredericksburg has made plans to set aside a specific date/time(s) for work days to make needed repairs at non-profits. We think this is a better approach to meet the objective and to satisfy a need that is important to the community as a whole. We will try to increase our involvement and awareness to help meet these needs in our service area.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

As available, to provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is achieved if we repair 1 to 2 nonprofits annually.

Objective 2): To assure that non-profit organizations are aware of the local Rebuilding Together organization and its goals by providing brochures and personally visiting or calling such organizations. Each non-profit is a client.

### Goal:

**To continue renovating and repairing the homes of low income elderly, disabled, and families with children residing within Stafford and Spotsylvania Counties, and within the City of Fredericksburg. The goal is between 30 and 45 residential homes per year.**

### Objectives

	2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>Objective 1): To assure that outside agencies and personnel are cognizant of the local Rebuilding Together affiliate, and know how to solicit help for homeowners from their applicants. Personal visits and/or phone calls and</b>	Total # Clients Served	45	40	34	40	36
	Total # Clients Achieved/Successful	45	40	34	40	36
	% Achieved / Successful	100	100	100	100	0

brochures are used to obtain candidates. 35-50 homes are completed annually, 45 homes and 150 persons were served during 2018. 36 homes and 85 persons were served during 2019. The baseline for 2019 was 40 homes/clients. The number of homes we improve are our clients.

<b>Objective 2): To obtain funding from business, civic, and faith-based donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete between 30 and 50 homes annually. The number of homes we improve are our clients.</b>	Total # Clients Served	45	34	40	36
	Total # Clients Achieved/Successful	45	34	40	36
	% Achieved / Successful	100	0 100	100 0	100

### Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

N/A

### Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

N/A

If you are restating the goals or objectives for the prior calendar year, please include those here

To continue renovating and repairing homes of people in need including elderly, older adults with disabilities, and families with children residing within Stafford and Spotsylvania Counties, and within the City of Fredericksburg. The goal is between 30 and 50 residential homes per year.

Objective 1): To assure that outside agencies and personnel are cognizant of the local Rebuilding Together affiliate, and know how to solicit help for homeowners from their applicants. Personal visits and/or phone calls are used to find homes in need repair. 35-50 homes are completed annually, 45 homes and 150 persons were served during 2018. The number of homes we improve are our clients.

Objective 2): To obtain funding through business, civic, and religious donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete between 30 and 50 homes annually. The number of homes we improve are our clients.

**Goal:**

**As available, to provide for the repair of at least one home for a disabled veteran living within our service area. In FY 2019 repairs to veteran's homes was about 10% of the total number of homes we served.**

**Objectives**

	2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>Objective 1): To obtain funding and awareness through business, civic and religious organizations, individual donors, local governments and veterans' organizations as needed to complete the repair of at least one veteran's home per year.</b>	Total # Clients Served		4			1
	Total # Clients Achieved/Successful		4			1
	% Achieved / Successful	0	0	100	0	0

**Each home served is a client.**

<b>Objective 2): To assure that outside agencies and personnel are cognizant of the local Rebuilding Together affiliate, and know how to solicit help for homeowners from their applicants. Personal visits and/or phone calls and brochures are used to</b>	Total # Clients Served		4			1
	Total # Clients Achieved/Successful		4			1
	% Achieved / Successful	0	0	100	0	0

**obtain candidates. This is a new goal for FY 2019. In 2019 four veteran's homes were served during the calendar year.**

**The number of homes we improve are our clients.**

## **Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

N/A

## **Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

N/A

**If you are restating the goals or objectives for the prior calendar year, please include those here**

As available, to provide for the repair of at least one home of a disabled veteran living within our service area. Objective 1): To obtain funding and awareness through business, civic and religious organizations, individual donors, local governments and veterans' organizations as needed to complete the repair of at least one Veteran's home per year.

Objective 2): To assure that outside agencies and personnel are cognizant of the local Rebuilding Together affiliate, and know how to solicit help for homeowners for whom they serve. Personal visits and/or phone calls and brochures can be used to obtain candidates. This is a new goal for FY 2019. In 2019 four veterans' homes were served during the calendar year exceeding the base standard of one per year.

Each home served is a client..

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Number of Individuals Served

#### Localities

*Please provide the actual numbers of individuals served in this program during FY2017, FY2018, and FY 2019, the estimated numbers of individuals served in FY2020 and the projected numbers of individuals served in FY2021.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 (Actual)</b>	<b>FY 2020 Estimate</b>	<b>FY 2021 Projected</b>
Fredericksburg City	13	70	15	15	14
Caroline County	0	0	0	0	0
King George County	0	0	0	0	0
Spotsylvania County	44	273	50	50	56
Stafford County	469	860	40	40	30
Other Localities	0	0	0	0	0
<b>Total</b>	<b>526</b>	<b>1,203</b>	<b>105</b>	<b>105</b>	<b>100</b>

## **Rebuilding Together-Fredericksburg, Inc. - Home Improvements**

### **Collaborative Impact**

#### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

We work with the Fredericksburg City Community Development planner to locate and repair homes in Fredericksburg. Additionally, we maintain relationships with several other local non-profits for home repair: DisAbilities Resources, SAWS of Virginia, Project 516, Ramps for Jesus, Fredcamp, the Catholic Workcamp, Compassion Restoration, and Social Service Agencies in Stafford and Spotsylvania County. By working together, we can provide mutual savings with greater efficiencies for all of us. We have partnered with over 12 Churches in our area this year. In several cases, we have worked on the same project, accomplishing twice as much as we normally would have done alone. We have received housing grants from Lowe's, The Home Depot Foundation & Sears as well.

#### **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

The homeowners we serve would continue to endure unsafe living conditions without resources for repair. The demand for those remaining resources would become more competitive, increasing a wait time that is already stretched. About \$280,000 worth of annual home repairs we do would have to be outsourced.

Rebuilding is a funding multiplier, so the savings in cost to other agencies would be increased, shifting a greater burden of our services to other agencies, and local governments. For every dollar we spend, we can complete projects with a market value of four dollars or more, made possible by using volunteers and donated materials. Since 1993, the local community has continued to support our mission by helping us to provide these resources, providing home repairs for needy and disabled homeowners. We are also able to assist the non-profit organizations we serve in the City of Fredericksburg, and Stafford and Spotsylvania Counties.