Information Services Department

Response to CBRC Questions - Technology Procurement

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Director

The county has a 25% replacement cycle for most hardware equipment.

Public safety and critical hardware may be replaced more frequently (i.e. E911 Dispatch).

Switches, servers, printers, UPS' and other miscellaneous technology may be left in production longer, depending on individual circumstances

This replacement cycle is a PLAN, used as a guide for budget and planning purposes; it is critical that Information Services remains flexible and fluid to meet emerging issues.

Replace FY	Computers	Switches & Misc	Servers	UPS	Printers	TOTAL
2018	391,780	62,800	84,000	12,400	18,450	569,430
2019	96,900	387,875	100,000	23,900	18,900	627,575
2020	334,460	121,000	58,500	19,000	19,350	552,310
2021	274,280	66,750	131,500	14,600	19,800	506,930
2022	73,940	105,300	146,500	21,600	20,250	367,590

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This is a budget and planning document for FY2019-FY2022; it is subject to change as each fiscal year budget is developed.

Printers were just recently added to the replacement cycle; currently, we are replacing on a break/replace basis only.

Large UPS' are scheduled for replacement as needed; smaller UPS' are scheduled for replacement when batteries will no longer hold a sustainable charge (3-5 years).

FISCAL YEAR	# of PCs	# of Laptops	CF-19/ V110	G-1/ V110	Work Station	Server
FY2018	153	95	41	11	0	8
FY 2019	18	2	0	20	9	6
FY 2020	0	5	39	57	0	5
FY 2021	33	4	14	61	0	9
FY 2022	45	17	0	8	0	28

County-initiated competitive procurement occurs when cooperative procurement contracts do not meet the needs/requirements of the county, including costs, functionality, and overall technology requirements

There is one planned Request for Proposal for FY2018, for Audio Visual Services. That RFP is in the process of being developed, planned for release in the 1st quarter of 2018

There are no other planned RFPs for fiscal year 2018, at this time

Information Services utilizes national, state and locality cooperative procurement contracts to purchase commonly used technology (servers, switches, laptops, personal computers, etc.)

Use of competitively awarded cooperative procurement contracts allows the county to maximize purchasing power across large, multi-purchase, multi-use contracts to obtain lowest costs possible

All technology contracts are reviewed and vetted by the County's Procurement Department, to ensure the county is in compliance with all state and county procurement policies

Cooperative Purchasing

This list reflects commonly used cooperative procurement contracts that have been approved by Procurement for use for technology purchases

Local, State and National Contract Vehicles in Use:
Virginia Information Technology Agency   (VITA) (State)
Virginia Association of State College & University Purchasing Professionals (VASCUP) (State)
National Joint Powers Aliance   (NJPA) (National)
Purchasing Association of Cooperative Entities (PACE) (National)
Fauquier County, VA RFP (local)
Fairfax County, VA RFP (local)
Stafford County, VA RFP (local)*
Spotsylvania County Schools RFP (local)**

*Stafford, Fredericksburg and Spotsylvania Counties work collaboratively on many RFP proposals
**Spotsylvania County and Spotsylvania County Schools work collaboratively on a number of technology endeavors and RFP proposals, where possible