

## Regional Funding

### Fiscal Year 2020 - Partner Funding Application

#### Rebuilding Together-Fredericksburg, Inc.

#### Agency Information

##### General Information

<b>Agency Name</b>	Rebuilding together-Fredericksburg, Inc.
<b>Physical Address</b>	Rebuilding Together-Fredericksburg, 1329 Alum Spring Road, Fredericksburg, VA, 22401, U.S.A.
<b>Mailing Address</b>	PO Box 41280 Fredericksburg, VA 22404
<b>Agency Phone Number</b>	(540) 419-3799
<b>Federal Tax ID #</b>	54-1697213
<b>Web Address</b>	www.rebuildingtogetherfbg.org
<b>Agency Email Address</b>	rtfredericksburg@gmail.com

##### Agency Mission Statement

We reach out to help elderly, disabled, or poverty level families by providing critically needed home repair and rehabilitation services to qualifying low income and disabled homeowners. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

<b>Number of Years in Operation</b>	25
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##### Main Contact

<b>Main Contact</b>	Lyne M. Shackelford, phone: (540) 419-3799, email: lshack@rebuildingtogetherfbg.org
<b>Job Title</b>	Executive Director

##### Localities Served

*Please select any/all localities your agency serves.*

<b>Caroline</b>	<input type="checkbox"/>
<b>Fredericksburg</b>	<input checked="" type="checkbox"/>
<b>King George</b>	<input type="checkbox"/>
<b>Spotsylvania</b>	<input checked="" type="checkbox"/>
<b>Stafford</b>	<input checked="" type="checkbox"/>

## Collaborative Impact

**Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.**

Rebuilding Together- Fredericksburg ([www.rebuildingtogetherfbg.org](http://www.rebuildingtogetherfbg.org)) is an affiliate of Rebuilding Together, one of the nation's largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are low-income elderly, disabled, or families with children. We also support local charities to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

If the Fredericksburg affiliate was not available, the homeowners we serve would continue to endure intolerable and unsafe living conditions without finding resources for repair within their means. The demand for those remaining resources would become over burdened and more scarce, increasing a wait time that is already stretched. There would be about \$200,000 worth of home repairs that we do annually that would either go undone, or the work would have to be contracted out commercially at a higher price. Also, thousands of volunteer hours, which we use to reduce cost, and to produce community involvement, would be wasted and go unused.

The benefit to the community of Rebuilding Together Fredericksburg as a funding multiplier would also be reduced or eliminated, shifting a greater burden for our services to other agencies, nonprofits, churches, and local governments. For every dollar we receive, we can complete projects with a market value of five dollars or more. This is made possible by our using hundreds of volunteers and donated materials made available to us. Since 1993, the local community has continued to support our mission by helping us to provide these resources, and to provide home repairs for needy and disabled homeowners, and to assist the non-profit organizations we also serve in the City of Fredericksburg, and Stafford and Spotsylvania Counties.

## Community Impact

*Please provide at least 2 examples of how your services have impacted members of our community.*

### Example 1

During 25-years of service to the community, we have completed more than 800 renovation projects for low income home owners. Some examples of these renovations follow:

- We have done numerous projects to make homes handicap accessible by installing roll in showers, wheelchair ramps, wider doors and wheelchair friendly flooring and driveways.
- A significant investment in aluminum ramp parts has enabled us to install ramps for disabled clients in a timelier manner. These ramps can then be reused as needed. Install time for an aluminum ramp is 1 to 4 hours versus several days for a wooden ramp. We partner with the Disabilities Resource Center in Fredericksburg to install their handicap ramps in the same manner.
- We have improved living conditions at hundreds of homes by performing weatherization and maintenance functions which included plumbing, painting, HVAC repairs, electrical work, roof and gutter repair, as well as insulation, window and door replacement, etc.

### Example 2

Examples of work at facilities of local non-profits follow:

- We refinished floors and remodeled the interior portions of the former schoolhouse now owned by the Stafford Junction Nonprofit in Stafford County so that it could better meet current needs.

- Extensive work was done at 2 Empower House facilities to resolve serious issues with flooding and erosion that had caused parts of the home to become unfit for habitation and have also provided a much needed upgrade to the kitchen with new cabinets, counter tops and ceramic tile. Also extensive porch repairs were made that resolved serious safety issues for residents.

--At the Thurman Brisben Center, we partnered with RMOD, Inc. to resolve a serious health issue of the showers in the women's bathroom flooding the food preparation area in the kitchen and the men's shower flooding into the sleeping facilities. This involved redesign and replacement of the majority of the shower infrastructure in the men's and women's bathrooms.

### **Example 3 (Optional)**

Update Home Repairs for Veterans:

We strive to provide housing assistance for veterans. Over the past nine years, we have averaged about three veteran projects per year. Due to their complexity and expense, many veteran projects require financial assistance above and beyond what we can normally spend per project. We have successfully competed for grants through our association with the National Network of Rebuilding Together, which would otherwise be unavailable at the local level. These grants are used to provide the assistance we need to provide housing upgrades involving handicap issues and accessibility issues. We completed three veteran projects funded by Lowe's, and a private donation in Spotsylvania and Stafford Counties in FY 2017 and 2018.

# Rebuilding Together-Fredericksburg, Inc.

## Agency Budget Narrative

### Administrative Expenses

**Provide an overview of the administrative costs for your agency.**

We have one administrative charge for an Executive Director at \$8400.00 per year. This cost will not be defrayed by locality funds.

**If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.**

N/A No increases or decreases in administrative costs are anticipated.

**Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.**

None of these costs will be defrayed by locality funds.

### Capital Expenses

**Please provide an overview of the capital costs for your agency.**

For FY 20, no capital outlays are projected. Rebuilding Together- Fredericksburg has been able to keep operating expenses at a minimum by avoiding capital outlay expenses. We have only one part time employee, our Executive Director, who works from his home. All other workers are volunteers. We use donated facilities for all of our business activities. We are very thankful to Long and Foster (Fredericksburg Office) for providing us a meeting place and to Steve Spratt Improvements for providing a location for our supply storage. We avoid capital outlays so that we can keep our operating expenses to a minimum and thereby maximize the amount we spend on our core mission of refurbishing homes for those who cannot afford to do it themselves and for the refurbishing of non-profit facilities.

**Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.**

For FY 20, there are no changes projected for personnel expenses. Our only personnel expenses are for one part time 1099 worker who receives an annual stipend of \$8,400.

### Salary & Benefit Expenses

**Please provide an overview of any increases or decreases in general personnel expenses for your agency.**

There are no changes projected for personnel expenses. Our only personnel expenses are for one part time 1099 worker who receives an annual stipend of \$8,400.

**Please provide a description of any changes to agency benefits structure or cost.**

We do not provide personnel benefits and no changes are planned.

## **Budget Issues**

**Provide any legislative initiatives or issues that may impact the agency for the upcoming year.**

N/A

**If you are aware of “outside” funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.**

N/A

**Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.**

N/A

## Rebuilding Together-Fredericksburg, Inc.

### Agency Total Budget

*In the boxes below provide an overview of the administrative costs associated with your total agency budget.*

#### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Salary	8,400.00	8,400.00	8,400.00	8,400.00	8,400.00
Benefits	0.00	0.00	0.00	0.00	0.00
Operating Expenses	60,205.00	42,000.00	62,900.00	60,000.00	60,000.00
Capital Expenses	0.00	0.00	0.00	0.00	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00
Total	68,605.00	50,400.00	71,300.00	68,400.00	68,400.00

#### Revenues

*Please include revenue associated with your entire organization. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)*

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Caroline	0.00	0.00		0.00	0.00
Fredericksburg	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
King George	0.00	0.00		0.00	0.00
Spotsylvania	7,000.00	7,000.00	7,000.00	8,500.00	8,500.00
Stafford	5,000.00	5,000.00	5,000.00	5,500.00	5,500.00
United Way	0.00	0.00		0.00	0.00
Grants	15,000.00	12,000.00	10,000.00	25,000.00	20,000.00
Client Fees	0.00	0.00		0.00	0.00
Fundraising	38,137.20	22,500.00	39,700.00	25,000.00	30,000.00
Other (Click to itemize)	12,194.00	0.00	0.00	0.00	0.00
Total	82,331.20	51,500.00	66,700.00	69,000.00	69,000.00

#### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Surplus or Deficit	13,726.20	1,100.00	-4,600.00	600.00	600.00

# Rebuilding Together-Fredericksburg, Inc.

## Locality Information

### Locality Notes

*Please use the spaces below to provide any locality specific notes or statements that may be relevant to your application.*

#### **Caroline County**

N/A Caroline County is not within our service area

#### **City of Fredericksburg**

We have served Fredericksburg since 1993. During 2018 we completed 5 general repair projects for low income homeowners mostly recommended to us by Suzanna Finn, Community Development Planner for the City. These included include improvements/repairs/replacements to kitchens, floors, bathroom and plumbing issues, deck and railing repairs, electrical , heating and cooling issues, and roofing leaks.

#### **King George County**

N/A King George County is not within our service area.

#### **Spotsylvania County**

We have served Spotsylvania County since 1993. It is typically our largest service area in terms of resources needed and projects done. During 2018 we completed repairs at 21 homes of senior citizens, veterans, low income homeowners, etc. Accomplishments included repairs/replacements to kitchens, bath, floor and roof repairs, repairs to decks, stairs and railings, installation of handicap ramps.

We had a major gift and donation of labor and material that enabled us to drill a well and provide water to a homeowner who had been without for over ten years. A grant from Sears Holdings enabled us to repair the home of a veteran's widow, providing replacement of a roof and major repairs inside her home.

#### **Stafford County**

We have served Stafford County since 1993. During 2018 we completed repairs at 8 homes of senior citizens, veterans, low income homeowners, etc. Accomplishments included repairs/replacements to kitchens, bath, floor and roof repairs, repairs to decks, stairs and railings, and installation of handicap ramps.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

### General Information

**Program Name** Home Improvements

**Is this a new program?** No

### Program Contact

**Name** Lyne M. Shackelford

**Title** Executive director Rebuilding Together Fredericksburg, Inc.

**Email** lshack@rebuildingtogetherfbg.org

**Phone** (540) 419-3799

### Program Purpose / Description

#### Provide an overview of this program

Rebuilding Together – Fredericksburg is an affiliate of Rebuilding Together, one of the nation's largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are low-income elderly, disabled, or families with children. We also support veterans and local charities to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner. Since 1993, we have been a 501 (c) 3 corporation supported entirely through donations and grants. We serve Spotsylvania and Stafford Counties, and the City of Fredericksburg. Typically, we do 35-50 projects per year. Our cost savings is about 5:1. For every dollar we spend, we generate an additional five dollars in return using volunteer labor and donated materials. This past year (2017), we repaired 43 homes (33 in 2016) with a commercial value of about \$176,000 on a budget of about \$ 50,813. Although we are available throughout the year, most of our projects are completed between April and June each year. For more information, contact our Executive Director at the address/number above, or visit our website at [www.rebuildingtogetherfbg.org](http://www.rebuildingtogetherfbg.org), or our Facebook page at Rebuilding Together Fredericksburg.

### Client Fees

**Please describe the fees clients must pay for the services by this program.**

Our fees are free of charge.

**Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

Numerous low-income or disabled families in Fredericksburg, Spotsylvania and Stafford who cannot afford critical home repairs would otherwise be directed to the local social service agencies where we can assist as an alternative to government funding. We do not charge for our services and are a funding multiplier through the use of volunteer labor and discounted or donated materials. This allows us to provide at least five dollars worth of home renovations for each dollar donated to our organization. We also enable other 501 (c) 3 non-profits to avoid paying for costly repairs by helping them to renovate their facilities.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

No N/A

**Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

Our service area includes Spotsylvania County, Stafford County and the City of Fredericksburg. We serve low-income homeowners who are elderly, disabled, veterans or families with children. We also serve other 501 (c) 3 non-profits with the renovation of their facilities. The majority of our recipient's sole source of income is Social Security or a disability check, many with incomes of less than \$10,000 annually. These families cannot afford costly home repairs such as a new roof or new windows that are needed for a safe, secure, and comfortable environment for this increasing segment of our economy.

**If your program has specific entry or application criteria, please describe it here.**

- 1) Our clients must be low income and able to qualify for social services within the jurisdiction where they live, typically earning at most 50% of HUD income.
- 2) The home owner/client must live in one of our service areas: Spotsylvania, Stafford, or the City of Fredericksburg,
- 3) The homeowner must reside in the home.
- 4) The home must be a non commercial residence. We do not serve homes used for commercial use.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Budget Narrative

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

We are requesting the same amount requested in FY 19

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

N/A Our FY 2020 request for \$5500.00 is the same as requested in FY 19 where we requested additional funding in Stafford from \$5000 to \$5500. \$5000.00 was received.

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

N/A We have not requested any increases for new positions or personnel.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Program Specific Budget

Please provide your program specific budget below.

#### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Personnel	8,400.00	8,400.00	8,400.00	8,400.00	8,400.00
Benefits	0.00	0.00	0.00	0.00	0.00
Operating Expenses	60,205.00	42,000.00	62,900.00	60,000.00	60,000.00
Capital Expenses	0.00	0.00	0.00	0.00	0.00
<b>Total</b>	<b>68,605.00</b>	<b>50,400.00</b>	<b>71,300.00</b>	<b>68,400.00</b>	<b>68,400.00</b>

#### Revenues

This section represents revenue specifically associated with your program. Revenue that supports the implementation of your program and the services provided to the community.

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Caroline	0.00	0.00	0.00	0.00	0.00
Fredericksburg	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
King George	0.00	0.00	0.00	0.00	0.00
Spotsylvania	7,000.00	7,000.00	7,000.00	8,500.00	8,500.00
Stafford	5,000.00	5,000.00	5,000.00	5,500.00	5,500.00
United Way	0.00	0.00	0.00	0.00	0.00
Grants	15,000.00	12,000.00	10,000.00	25,000.00	25,000.00
Client Fees	0.00	0.00	0.00	0.00	0.00
Fundraising	38,137.20	22,500.00	39,700.00	24,000.00	24,000.00
Other (Click to itemize)	12,194.00	0.00	0.00	0.00	0.00
<b>Total</b>	<b>82,331.20</b>	<b>51,500.00</b>	<b>66,700.00</b>	<b>68,000.00</b>	<b>68,000.00</b>

#### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Budgeted</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020</b>
Surplus or Deficit	13,726.20	1,100.00	-4,600.00	-400.00	-400.00

# Rebuilding Together-Fredericksburg, Inc. - Home Improvements

[View Diagram](#) Goals and Objectives

## Goals

### Goal:

To provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is achieved if we repair 1 to 2 nonprofits annually.

### Objectives

	2017 Baseline	2017 Year End	2018 Baseline	2019 Baseline
<b>Objective 1): To obtain funding through business, civic and religious organizations, individual donors and local governments and to actively solicit funding, and both volunteer and skilled labor as needed to complete 1-2 non-profit facilities annually. In 2018, We served 1 non-profit in Stafford (SERVE) with approximately 825 members in Stafford County. Each non-profit served is a client.</b>	Total # Clients Served	1		2
	Total # Clients Achieved/Successful	1		2
	% Achieved / Successful	100		100
<b>Objective 2): To assure that non-profit organizations are aware of the local Rebuilding Together organization and its goals by providing brochures and personally visiting or calling such organizations. Each non-profit is a client.</b>	Total # Clients Served	1	2	2
	Total # Clients Achieved/Successful	1	2	2
	% Achieved / Successful	100	100	100

## Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

In FY 2018 we repaired 1 nonprofit. The goal was met by repairing 1-2 nonprofits annually.

## Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

Please note the effect of repairing non-profit facilities on the number of individuals served. If RTF repairs a non-profit that has a large service area (like we did at SERVE) whose members include residents of Stafford, Spotsylvania and Fredericksburg, you will find a significant number of individuals added to the totals of those areas reflecting SERVE clients who live there (as happened in 2017 & 2018). Depending on who requests assistance, this effect may or may not be repeated in subsequent years, and the numbers could go down in 2019 or 2020 if a non-profit with a large service area is not helped. In which case, we would only report the individuals living within the homes that are repaired in those areas. See Number of Individuals Served, Localities, FY 2017 and 2018. The projected numbers for FY 2019 & 2020 do not consider non-profit members, but the numbers could be added as actuals served if needed.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

Yes. All of the above. These goals and objectives will remain constant even if the desired outcome is not achieved.

**Goal:**

**To continue renovating and repairing homes of low income elderly, disabled, and families with children residing within Stafford and Spotsylvania Counties, and within the City of Fredericksburg. The goal is between 35 and 50 residential homes per year.**

**Objectives**

		2017 Baseline	2017 Year End	2018 Baseline	2019 Baseline
<b>Objective 1): To assure that outside agencies and personnel are cognizant of the local Rebuilding Together affiliate, and know how to solicit help for homeowners from their applicants. Personal visits and/or phone calls and brochures are used to obtain candidates. 35-50 homes are completed annually, 45 homes and 150 persons were served during 2018. The number of homes we improve are our clients.</b>	Total # Clients Served		45	40	40
	Total # Clients Achieved/Successful		45	40	40
	% Achieved / Successful		100	100	100
<b>Objective 2): To obtain funding through business, civic, and religious donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete between 35 and 50 homes annually. The number of homes we improve are our clients.</b>	Total # Clients Served		45		40
	Total # Clients Achieved/Successful		45		40
	% Achieved / Successful		100		100

## **Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

In FY 2018, we completed 35 homes out of an objective of 35-50 annually. The objective was achieved.

## **Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

None

**If you are restating the goals or objectives for the prior calendar year, please include those here**

Yes All of the above.

## Rebuilding Together-Fredericksburg, Inc. - Home Improvements

### Number of Individuals Served

#### Localities

*Please provide the actual numbers of individuals served in this program during FY2017 and FY2018, the estimated numbers of individuals served in FY2019 and the projected numbers of individuals served in FY2020.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 Estimate</b>	<b>FY 2020 Projected</b>
Fredericksburg City	13	70	15	15
Caroline County	0	0	0	0
King George County	0	0	0	0
Spotsylvania County	44	273	50	50
Stafford County	469	860	40	40
Other Localities	0	0	0	0
Total	526	1,203	105	105

## **Rebuilding Together-Fredericksburg, Inc. - Home Improvements**

### **Collaborative Impact**

#### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

We work with a community development planner to locate and repair homes in Fredericksburg. We have a partnership with DisAbilities Resources and Ramps for Jesus to build handicap ramps. We would normally do this anyway, but by working with them, they can provide material saving us the investment. DisAbilities and Rebuilding both benefit mutually from this arrangement as they need the labor and we need the material. We have partnered with other Church 501 c 3's in our area this year. This year, the 516 Group has provided assistance to repair a home in the Mayfield section of Fredericksburg. Compassion Restoration has helped us in Stafford and Spotsylvania Counties. We partner with Fredcamp and the Catholic Diocese where we recommend Workcamp projects for them from our applicants. In several cases, we have both worked on the same project accomplishing twice as much as we normally could have done. We have received housing grants from Lowe's & Sears as well.

#### **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

The homeowners we serve would continue to endure unsafe living conditions without resources for repair. The demand for those remaining resources would become more scarce, increasing a wait time that is already stretched. About \$200,000 worth of annual home repairs we do would need to be outsourced.

As a funding multiplier, the savings in cost to other agencies would also be reduced or eliminated, shifting a greater burden of our services to other agencies, and local governments. For every dollar we receive, we can complete projects with a market value of four dollars or more, made possible by using volunteers and donated materials. Since 1993, the local community has continued to support our mission by helping us to provide these resources, and to provide home repairs for needy and disabled homeowners, and to assist the non-profit organizations we also serve in the City of Fredericksburg, and Stafford and Spotsylvania Counties.