

# Jobs by Sector & Wage



## Number of Jobs by Sector & Wage

Industry	Average Establishments	YoY Change	Average Employment	YoY Change	Average Weekly Wage	YoY Change
Retail Trade	377	(1)	6,795	(560)	\$620	\$20
Educational Services	29	(6)	4,962	156	764	(6)
Health Care and Social Assistance	706	(21)	4,669	20	815	(2)
Accommodation and Food Services	195	3	4,240	80	333	23
Construction	300	(5)	2,247	39	937	2
Professional, Scientific, and Technical Service	281	6	1,831	(129)	1,726	(281)
Other Services (except Public Administration)	323	64	1,556	82	562	(9)
Transportation and Warehousing	70	(5)	1,491	66	810	(65)
Administrative and Support and Waste Management	131	(1)	1,428	170	555	(31)
Wholesale Trade	118	0	1,182	91	1,031	(81)
Public Administration	36	(1)	1,127	23	904	(84)
Manufacturing	59	(2)	1,089	(71)	1,155	(370)
Arts, Entertainment, and Recreation	34	0	816	(20)	304	(8)
Real Estate and Rental and Leasing	115	5	533	132	716	(72)
Finance and Insurance	100	0	510	12	948	25
Management of Companies and Enterprises	20	0	369	(1)	1,490	(82)
Information	29	(2)	334	16	948	(152)
Utilities	7	0	83	1	951	(139)
Agriculture, Forestry, Fishing and Hunting	8	0	58	5	403	(46)
Mining, Quarrying, and Oil and Gas Extraction	2	0	n/a	n/a	n/a	n/a
Unclassified establishments	47	23	73	(12)	459	(37)
<b>TOTAL</b>	<b>2,987</b>	<b>57</b>	<b>35,423</b>	<b>93</b>	<b>\$763</b>	<b>(\$38)</b>
Local Government	47	0	5,558	197	\$724	(\$39)
State Government	17	1	601	7	677	21
Federal Government	4	(1)	56	2	1,085	51

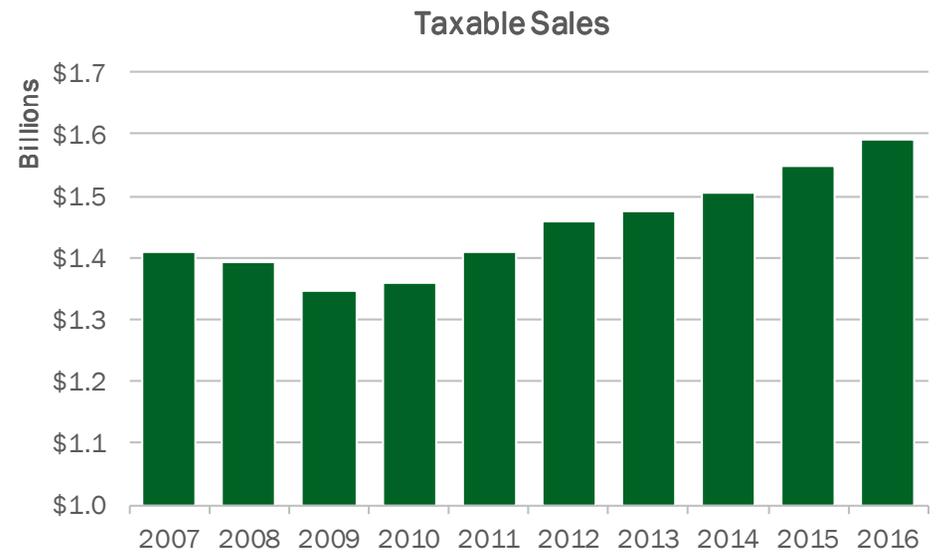
Source: Virginia Labor Market Information, Quarterly Census of Employment and Wages as of 4th Quarter 2016.

# Taxable Retail Sales



Calendar Year	Taxable Sales	% Change
2007	\$1,408,121,720	-1.9%
2008	1,392,356,310	-1.1%
2009	1,347,926,498	-3.2%
2010	1,360,120,319	0.9%
2011	1,409,680,505	3.6%
2012	1,459,932,298	3.6%
2013	1,475,776,919	1.1%
2014	1,506,373,874	2.1%
2015	1,547,887,315	2.8%
2016	1,590,677,800	2.8%

5 Year Average	2.2%
10 Year Average	1.4%



- The growth in 2011 can be partially attributed to new stores open in expanded Spotsylvania Towne Centre.

# Employment



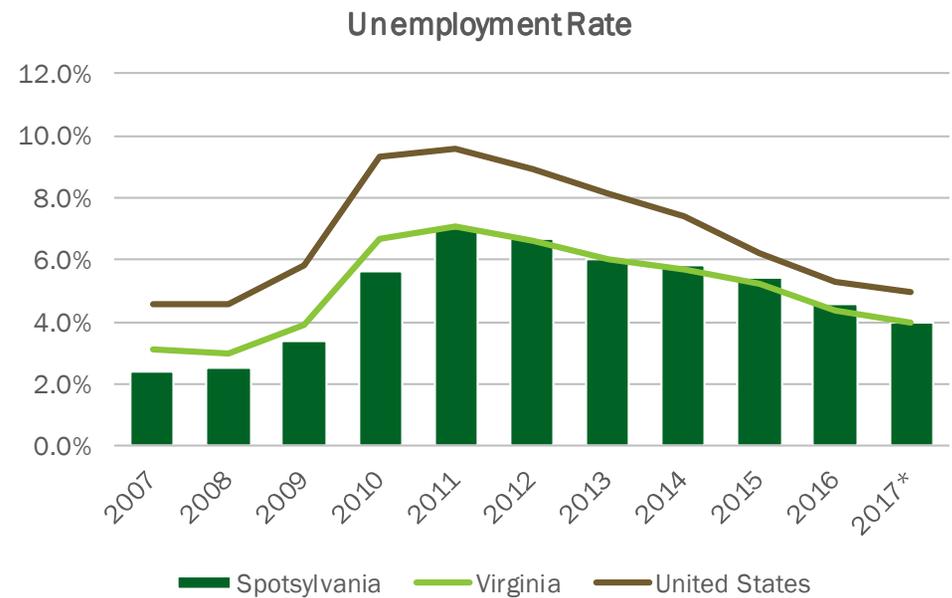
	Labor Force	Employment	Unemployment	Unemployment Rate
2007	64,669	63,030	1,639	2.5%
2008	66,228	63,968	2,260	3.4%
2009	64,917	61,268	3,649	5.6%
2010	63,357	58,922	4,435	7.0%
2011	64,277	59,971	4,306	6.7%
2012	64,141	60,232	3,909	6.1%
2013	64,144	60,417	3,727	5.8%
2014	64,182	60,704	3,478	5.4%
2015	63,726	60,767	2,959	4.6%
2016	64,475	61,857	2,618	4.1%
2017*	65,492	63,019	2,473	3.8%

\*Note: 2017 data as of March 2017.  
Source: Virginia Employment Commission.

# Unemployment Rate



Year	Spotsylvania	Virginia	United States
2007	2.5%	3.0%	4.6%
2008	3.4%	3.9%	5.8%
2009	5.6%	6.7%	9.3%
2010	7.0%	7.1%	9.6%
2011	6.7%	6.6%	8.9%
2012	6.1%	6.1%	8.1%
2013	5.8%	5.7%	7.4%
2014	5.4%	5.2%	6.2%
2015	4.6%	4.5%	5.3%
2016	4.1%	4.0%	4.9%
2017*	3.8%	3.8%	4.5%



\*Note: 2017 data as of March 2017.  
Source: Virginia Employment Commission.

# Principal Employers



Top 20 Public & Private Employers		
Employer	Nature of Business	Approximate Employees
Spotsylvania County Schools	Education	1,000+
Spotsylvania County Government	Local Government	1,000+
HCA Virginia Health System	Hospital – Spotsylvania Regional	500-999
Wal-Mart	Retail	500-999
CVS Pharmacy	Pharmacy Distribution Warehouse	250-499
Germanna Community College	Education	250-499
United Parcel Service	Courier and Messenger Services	250-499
McDonald's	Restaurant	100-249
Rappahannock Goodwill Industries	Rehabilitation Services	100-249
West Asset Management	Collection Agency	100-249
A-T Solutions, Inc.	Support to Counterterrorist Activities	100-249
Costco	Retail	100-249
Kaeser Compressors	Air Compressor Manufacturer	100-249
Carmax	Automotive Dealer	100-249
Giant Food	Grocery	100-249
Professional Employer Resource	Professional Employer Organization	100-249
Target Corp	Retail	100-249
Radley Honda	Motor Vehicle and Parts Dealers	100-249
Home Instead Senior Care	Senior Home Care Services	100-249
EOIR Technologies, Inc.	Sensor Technology	100-249

# Private Non-Retail Employers



## Principal Private, Non-Retail Employers - May 2017

Employer	Nature of Business	Approximate Employees
Spotsylvania Regional Medical Center	Hospital	500-999
CVS, Inc.	Pharmacy Distribution Center	250-499
United Parcel Service	Courier and Messenger Services	250-499
Rappahannock Goodwill Industries	Rehabilitation Services	100-249
West Asset Management	Collection Agency	100-249
A-T Solutions, Inc.	Support to Counterterrorist Activities	100-249
Kaeser Compressors, Inc.	Air Compressor Manufacturing	100-249
Professional Employer Resource	Professional Employer Organization	100-249
Home Instead Senior Care	Senior Home Care Services	100-249
EOIR Technologies, Inc.	Sensor Technology	100-249
WCC Cable	Telecommunications Contractor	100-249
Richmond Fitness, Inc.	Fitness and Recreational Sports Center	100-249
Trussway	Manufacturing of Building Trusses	100-249
Rappahannock Electric Co-Op	Electric Utility	100-249
Simmons Manufacturing Company	Bedding Manufacture	100-249

# Principal Taxpayers



## Principal Property Taxpayers - December 31, 2016

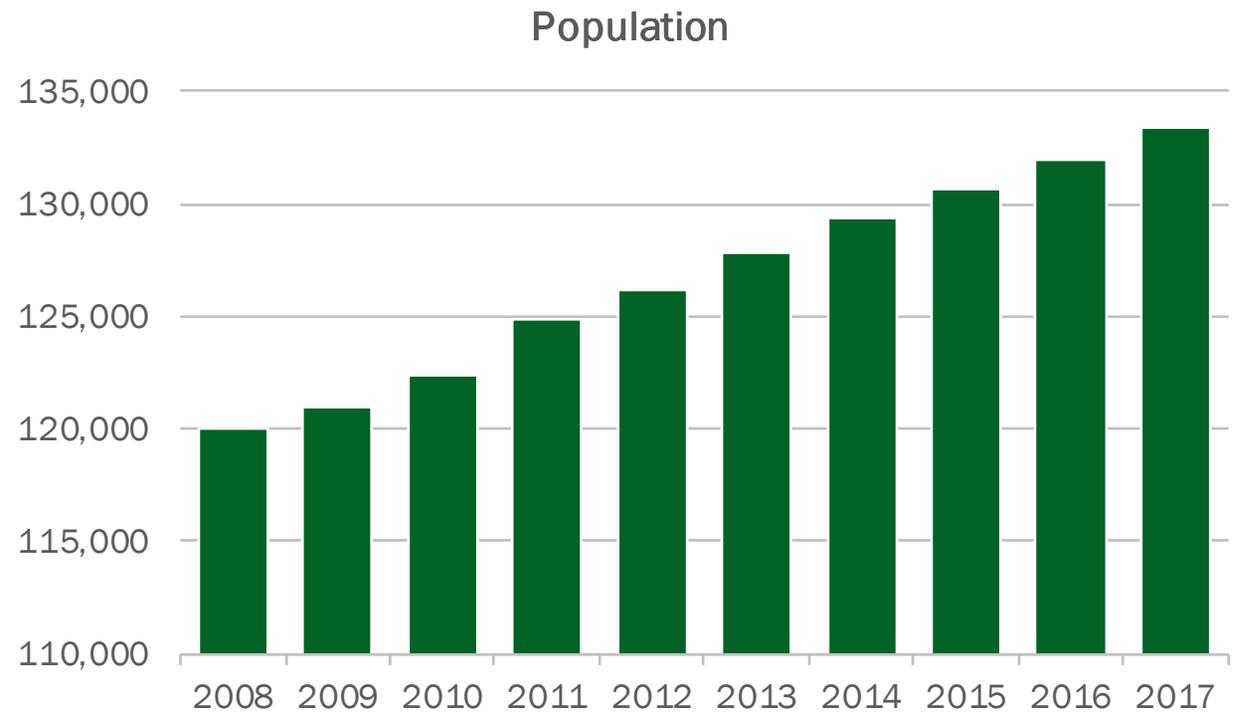
Name	Type of Property	Assessed Value	Property Taxes Assessed	Percent of Total Taxable Assessed Value
Spotsylvania Mall Company	Shopping Mall	\$188,295,612	\$1,616,822	1.28%
Dominion Virginia Power	Public Utility	152,474,296	1,296,032	1.04%
Spotsylvania Regional Medical Center	Hospital	81,313,322	1,121,732	0.55%
Rappahannock Electric	Public Utility	77,458,717	696,223	0.53%
Comcast of VA	Public Utility	8,712,475	518,660	0.06%
Verizon VA	Public Utility	49,025,611	435,456	0.33%
CVS VA Distribution	Warehousing	7,264,477	432,236	0.05%
Columbia Gas of VA	Public Utility	41,958,524	356,647	0.29%
GLL BVK Properties	Developer	32,718,900	278,111	0.22%
Station Sq. at Cosner's Corner	Apartments	<u>31,876,193</u>	<u>274,191</u>	<u>0.22%</u>
<b>TOTAL</b>		<b>\$671,098,127</b>	<b>\$7,026,110</b>	<b>4.57%</b>

Includes real and personal property taxes. This schedule is arranged from highest to lowest by amount of tax paid. Due to varying rates for real and personal property, assessed values may appear to be out of order.  
Source: Treasurer, Spotsylvania County.

# Population



	Population	% Change
2008	120,015	0.9%
2009	120,977	0.8%
2010	122,397	1.2%
2011	124,835	2.0%
2012	126,194	1.1%
2013	127,779	1.3%
2014	129,318	1.2%
2015	130,603	1.0%
2016	132,010	1.1%
2017	133,330	1.0%
<b>5 Year Average</b>		<b>1.1%</b>
<b>10 Year Average</b>		<b>1.1%</b>

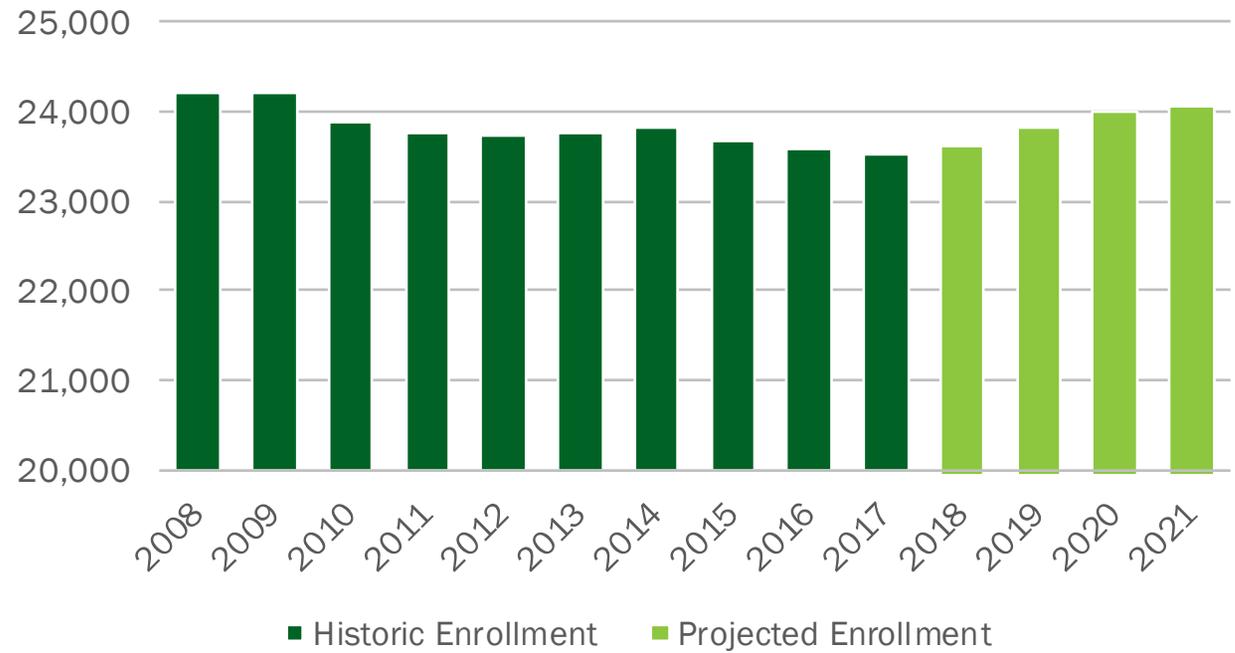


# School Enrollment



	School Enrollment	# Change	% Change
2008	24,197	(193)	-0.8%
2009	24,216	19	0.1%
2010	23,868	(348)	-1.4%
2011	23,775	(93)	-0.4%
2012	23,725	(50)	-0.2%
2013	23,773	48	0.2%
2014	23,817	44	0.2%
2015	23,678	(139)	-0.6%
2016	23,592	(86)	-0.4%
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2017	23,539	(53)	-0.2%
2018	23,610	71	0.3%
2019	23,834	224	0.9%
2020	24,005	171	0.7%
2021	24,067	62	0.3%

## School Enrollment Trends



Note: Anticipated growth in enrollment stems from assumptions related to build-out of newly approved housing developments.  
 Source: Spotsylvania County Schools; September 30/October 1 enrollment each year.

# School Enrollment

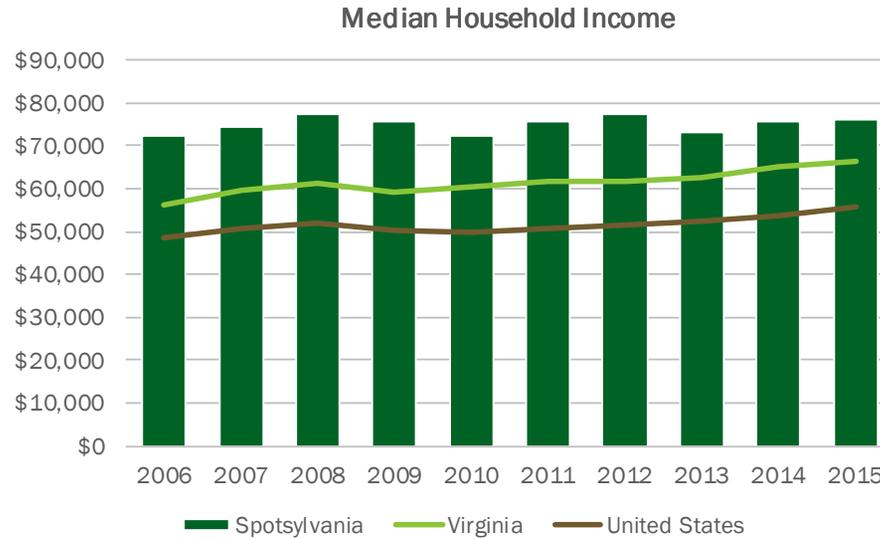


School	Original Construction	Year of Renovations	Institutional Capacity	2016-2017 Enrollment	School	Original Construction	Year of Renovations	Institutional Capacity	2016-2017 Enrollment
<b>Elementary:</b>					<b>Middle:</b>				
Battlefield	1974	2000	833	618	Battlefield	1978	2003	807	802
Berkeley	1961	1971, 1979, 2000, 2005	353	268	Chancellor	1989	--	857	849
Brock Road	1992	2004	907	656	Freedom	2003	--	948	780
Cedar Forest	2008	--	936	746	Ni River	1999	--	774	764
Chancellor	1940	1948, 1961, 2000	455	424	Post Oak	2007	--	948	726
Courthouse Road	1994	2005	907	813	Spotsylvania	1968	1973	907	876
Courtland	1989	2000	789	527	Thornburg	1994	--	<u>790</u>	<u>739</u>
Harrison Road	2001	2006	936	793	<b>Total</b>			<b>6,031</b>	<b>5,536</b>
Lee Hill	1977	1990, 1999	807	652	<b>Secondary:</b>				
Livingston	1961	1971, 1992	504	420	Chancellor	1988	--	1,427	1,299
Parkside	1994	2007	936	773	Courtland	1980	--	1,265	1,146
Riverview	1994	2005	907	685	Massaponax	1998	2005	1,830	2,022
Robert E. Lee	1952	1977	585	515	Riverbend	2004	--	1,995	1,919
Salem	1979	1989, 1999	815	629	Spotsylvania	1994	--	<u>1,611</u>	<u>1,157</u>
Smith Station	1991	1999, 2004	986	713	<b>Total</b>			<b>8,128</b>	<b>7,543</b>
Spotswood	1965	1971, 2000	641	512	<b>Alternative:</b>				
Wilderness	1998	2003	<u>936</u>	<u>746</u>	Alt. Education	1952	1962, 1982, 2008	90	23
<b>Total</b>			<b>13,233</b>	<b>10,490</b>					

School Type	Total Capacity	Total Enrollment	Excess Capacity	Excess Percentage
Elementary	13,233	10,490	2,743	20.7%
Middle	6,031	5,536	495	8.2%
Secondary	8,128	7,543	585	7.2%
Alternative	90	23	67	74.4%

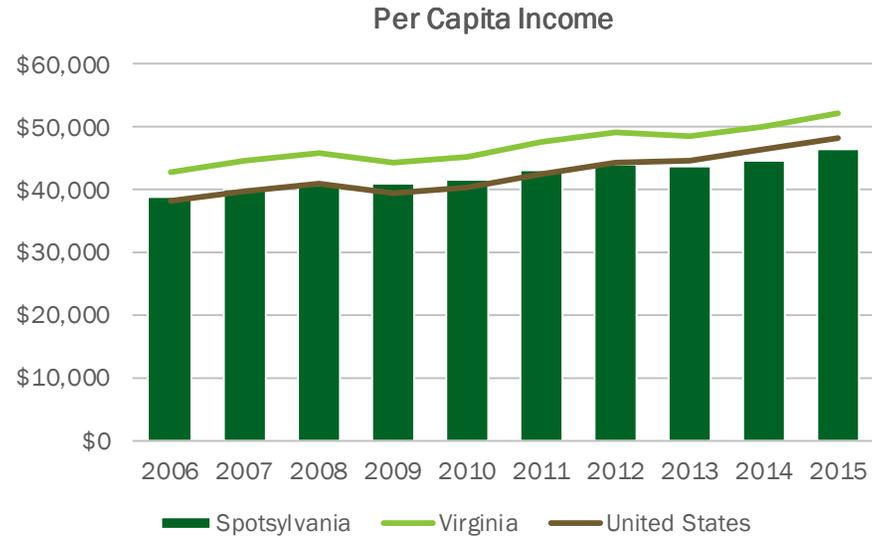
Source: Spotsylvania County Schools.

# Median Household Income



Year	Spotsylvania Median Household Income	Annual Growth	Virginia Median Household Income	Annual Growth	US Median Household Income	Annual Growth	County as a % of Virginia	County as % of U.S.
2006	\$72,195	5.2%	\$56,297	3.9%	\$48,451	4.8%	128%	149%
2007	74,374	3.0%	59,575	5.8%	50,740	4.7%	125%	147%
2008	77,461	4.2%	61,210	2.7%	52,029	2.5%	127%	149%
2009	75,609	-2.4%	59,372	-3.0%	50,221	-3.5%	127%	151%
2010	72,463	-4.2%	60,665	2.2%	50,046	-0.3%	119%	145%
2011	75,627	4.4%	61,877	2.0%	50,502	0.9%	122%	150%
2012	77,298	2.2%	61,782	-0.2%	51,371	1.7%	125%	150%
2013	73,112	-5.4%	62,745	1.6%	52,250	1.7%	117%	140%
2014	75,714	3.6%	64,923	3.5%	53,657	2.7%	117%	141%
2015	76,181	0.6%	66,263	2.1%	55,775	3.9%	115%	137%

# Per Capita Income



Year	Spotsylvania Per Capita Income*	Annual Growth	Virginia Per Capita Income	Annual Growth	US Per Capita Income	Annual Growth	County as % of Virginia	County as % of U.S.
2006	\$38,906	6.4%	\$42,654	5.8%	\$38,144	6.2%	91%	102%
2007	39,982	2.8%	44,554	4.5%	39,821	4.4%	90%	100%
2008	40,752	1.9%	45,707	2.6%	41,082	3.2%	89%	99%
2009	40,857	0.3%	44,232	-3.2%	39,376	-4.2%	92%	104%
2010	41,462	1.5%	45,340	2.5%	40,277	2.3%	91%	103%
2011	43,063	3.9%	47,544	4.9%	42,453	5.4%	91%	101%
2012	44,075	2.4%	49,294	3.7%	44,267	4.3%	89%	100%
2013	43,597	-1.1%	48,460	-1.7%	44,462	0.4%	90%	98%
2014	44,595	2.3%	50,105	3.4%	46,414	4.4%	89%	96%
2015	46,401	4.0%	52,052	3.9%	48,112	3.7%	89%	96%

\*Note: Includes the City of Fredericksburg.

Source: United States Department of Commerce, Bureau of Economic Analysis.

# Housing Market



Total Active		
Apr-16	Apr-17	% Change

650      599      (7.8%)

Number Sold		
Apr-16	Apr-17	% Change

191      194      1.6%

Average Days on Market		
Apr-16	Apr-17	% Change

65      48      (26.2%)

Percent of List	
Apr-16	Apr-17

98.1%      98.7%

Median Sales Price		
Apr-16	Apr-17	% Change

\$245,000      \$274,198      11.9%

	Total Active	Number Sold	Average Sales Price	% of List Price	Average DOM
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Jan-17	509	114	\$253,750	98.5%	57
Feb-17	514	126	274,500	98.1%	60
Mar-17	574	189	265,000	98.5%	53
Apr-17	599	194	274,198	98.7%	48



Single Family: \$185,000  
3 beds, 1 bath

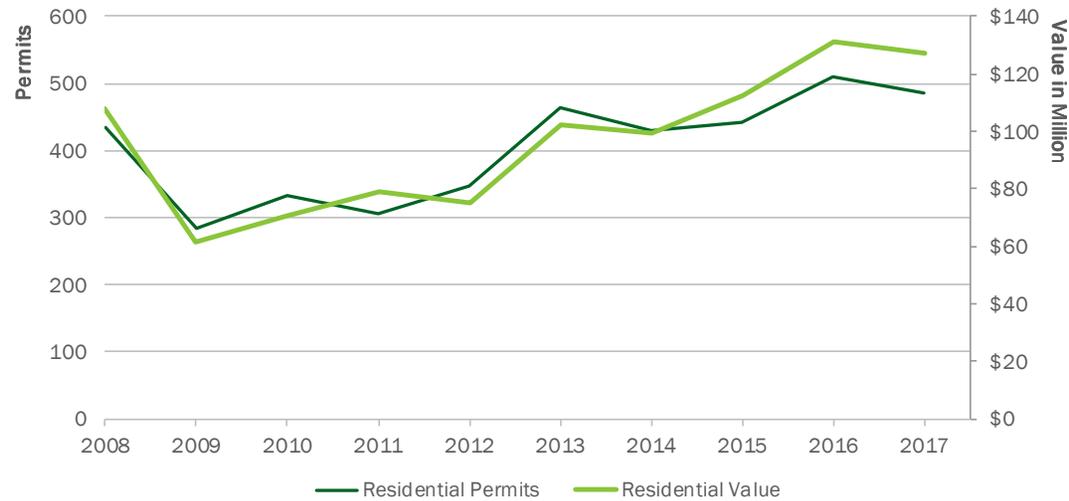


Single Family: \$269,900  
3 beds, 3 baths



Single Family: \$301,990  
4 beds, 3 baths

# Construction Permits & Values



Permits				
FY	Commercial	Residential	Accessory	Total

Values			
Commercial	Residential	Accessory	Total

2008	594	435	2,475	3,504	\$211,318,872	\$108,037,573	\$28,720,004	\$348,076,449
2009	317	285	2,398	3,000	208,512,498	61,343,314	40,862,569	310,718,381
2010	220	333	2,235	2,788	54,529,522	70,470,927	22,079,952	147,080,401
2011	270	306	2,433	3,009	59,986,060	78,912,739	37,700,809	176,599,608
2012 <sup>(1)</sup>	242	348	2,262	2,852	401,143,105	74,834,821	29,749,534	505,727,460
2013 <sup>(1)</sup>	290	464	2,314	3,068	404,014,490	102,557,927	23,016,560	529,588,977
2014	298	429	2,384	3,111	57,939,747	99,272,843	23,497,438	180,710,028
2015	304	442	2,250	2,996	74,394,943	112,494,521	39,905,998	226,795,462
2016 <sup>(2)</sup>	390	510	2,689	3,589	268,671,597	131,377,317	47,341,882	447,390,796
2017 <sup>(3)</sup>	251	485	2,212	2,948	80,518,999	127,375,223	22,277,250	230,171,472

Note: Commercial includes all new construction, renovations, additions, commercial accessories, tenant build-outs and site plans. Residential includes all dwelling unit permits for single family dwellings, townhouses, apartments, singlewides, doublewides, and triplewides. Accessory permits include all commercial and residential trade work (mechanical, electrical & plumbing), fire permits, residential accessories, over-the-counter permits, and all miscellaneous permit transactions. **Values are taken from permit applications as provided by the applicants. These values do not represent the value assigned by Spotsylvania's Assessment Office.**

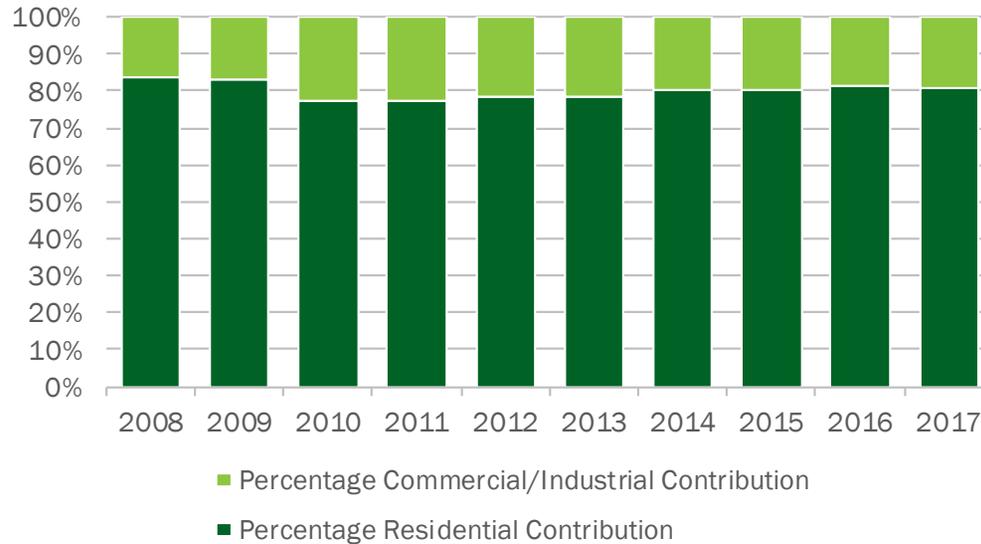
(1) There were multiple site plans for which the stated values were unusually large. Additionally, there were a number of large commercial building/renovation projects for which the stated value of each project was \$3 million or more.

(2) Includes submission of several large commercial applications with sizable stated values, including a substantial site plan for the Lidl grocery distribution center.

(3) FY 2017 data through April 2017.

Source: Code Compliance Department, Spotsylvania County.

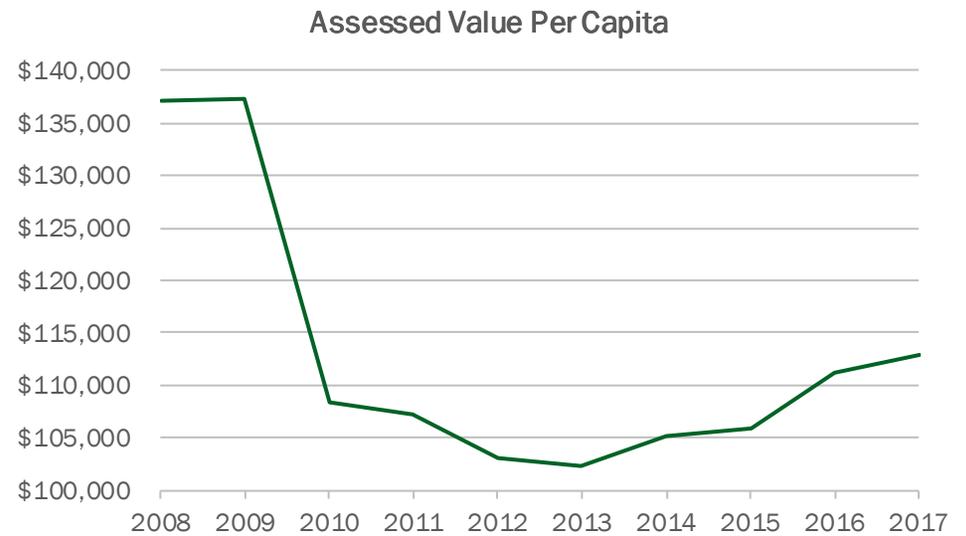
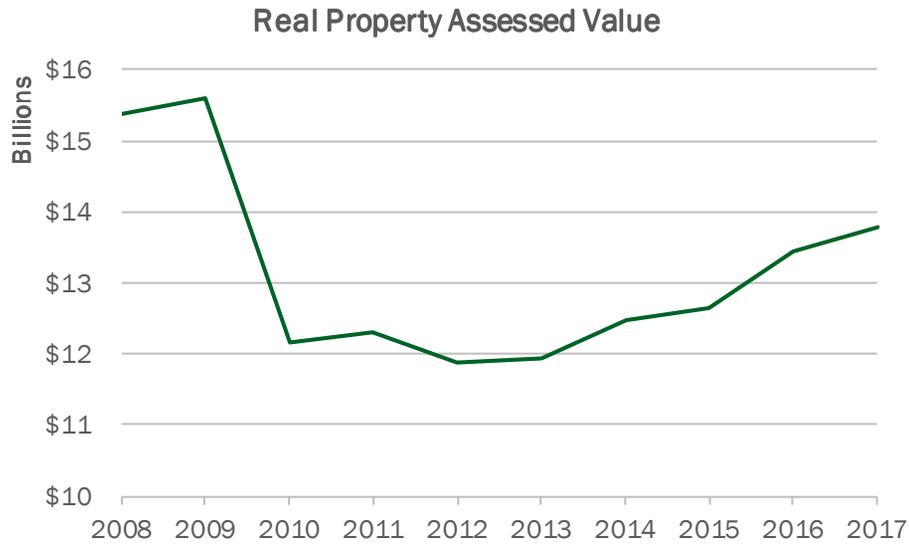
# Assessed Values



CY	# Taxable Parcels	Percent Growth	L.B. Total AV <sup>(1)</sup>	Percent Growth	# Commercial/Industrial Parcels	Percent Growth	Commercial/Industrial AV	Percent Growth	Percentage Commercial/Industrial Contribution	Percentage Residential Contribution
2008	58,768	0.6%	\$16,015,619,200	15.9%	2,252	2.6%	\$2,624,740,300	42.5%	16.4%	83.6%
2009	58,990	0.4%	16,249,939,800	1.5%	2,332	3.6%	2,727,251,000	3.9%	16.8%	83.2%
2010	59,122	0.2%	12,637,661,700	-22.2%	2,406	3.2%	2,868,356,200	5.2%	22.7%	77.3%
2011	59,248	0.2%	12,790,018,108	1.2%	2,458	2.2%	2,917,726,508	1.7%	22.8%	77.2%
2012	59,683	0.7%	12,333,057,500	-3.6%	2,479	0.9%	2,627,385,100	-10.0%	21.3%	78.7%
2013	59,835	0.3%	12,415,274,557	0.7%	2,488	0.4%	2,638,984,557	0.4%	21.3%	78.7%
2014	60,461	1.0%	12,930,408,800	4.1%	2,545	2.3%	2,578,540,900	-2.3%	19.9%	80.1%
2015	60,765	0.5%	13,095,404,100	1.3%	2,551	0.2%	2,571,369,800	-0.3%	19.6%	80.4%
2016	61,040	0.5%	13,920,390,000	6.3%	2,569	0.7%	2,608,603,000	1.4%	18.7%	81.3%
2017	61,624	1.0%	14,259,033,734	2.4%	2,579	0.4%	2,702,934,000	3.6%	19.0%	81.0%

(1) Land use and tax relief properties are included in these assessed value figures and thus will not match the figures shown on the following page where tax relief and deferrals are netted out.  
Source: Spotsylvania County Land Books.

# Assessed Values (Continued)



Assessed Value of Taxable Property									
Calendar Year	Real Property	%	Total Assessed Value	%	Population	%	Assessed Value Per Capita	%	
2008	\$15,377,146,622	15%	\$16,447,596,614	15%	120,015	1%	\$137,046	14%	
2009	15,602,485,756	1%	16,608,560,858	1%	120,977	1%	137,287	0%	
2010	12,170,030,169	-22%	13,254,962,346	-20%	122,397	1%	108,295	-21%	
2011	12,299,190,848	1%	13,377,232,222	1%	124,835	2%	107,159	-1%	
2012	11,879,393,399	-3%	12,995,364,268	-3%	126,194	1%	102,979	-4%	
2013	11,944,871,476	1%	13,075,909,747	1%	127,779	1%	102,332	-1%	
2014	12,465,541,474	4%	13,606,409,784	4%	129,318	1%	105,217	3%	
2015	12,641,335,473	1%	13,822,157,286	2%	130,603	1%	105,833	1%	
2016	13,441,945,734	6%	14,670,801,098	6%	132,010	1%	111,134	5%	
2017	13,778,110,158	3%	15,045,498,935	3%	133,330	1%	112,844	2%	

Note: Net of tax relief and tax deferrals. White lines indicate reassessment years.  
 Source: Spotsylvania County Land Books.

# Area Real Estate Tax Rates



County/City	2017 Rate
Prince William	\$1.2067
Richmond	1.2000
Fairfax	1.1610
Alexandria	1.1300
Loudoun	1.1250
Arlington	1.0060
Stafford	0.9900
Chesterfield	0.9600
Henrico	0.8700
<b>Spotsylvania</b>	<b>0.8500</b>
Caroline	0.8300
Hanover	0.8100
Fredericksburg	0.8000

