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WORKFORCE DEVELOPMENT BOARD, Inc.

P.O. Box 1117 Warsaw, Virginia 22572
An Equal Opportunity Employer/Program

December 15, 2021

Honorable Kevin Marshall
Spotsylvania County Board of Supervisors Chairperson
P.O. Box 99
Spotsylvania, VA 22553

Dear Chairperson Kevin Marshall,

Thank you for your support of the Bay Consortium Workforce Development Board and the Virginia Career Works Bay Consortium region. Over the past several years, funding for workforce development activities in the Commonwealth of Virginia has been reduced exponentially. These funding reductions coupled with the minimum training expenditure requirement as defined by the Code of Virginia Chapter 4.2 Section 2.2-2472.2, have begun to impact our service delivery model. We are hopeful with this requested per capita funding from each of our sixteen jurisdictions that we represent, we will be able to expand on the activities of the Regional Business Solutions Teams as required by [Virginia Board of Workforce Development-Policy 403-01 Business Services Requirements](#). The Regional Business Solutions Teams, will be responsible for:

- A. Expanding access to the Virginia Career Works system in the region, by working closely with Localities/Economic Development Officials/Chambers of Commerce Representatives to address business needs/challenges with attainable solutions.
- B. Reporting to Localities on the activities of the Business Solutions Team in the specific County/City on a monthly basis.
- C. Linking Employers with support for training initiatives such as Incumbent Worker Trainings, which are utilized in upskilling an employer's current workforce through partnerships with the local Community Colleges in the region (Germanna, Rappahannock, and Eastern Shore) as well as other requested training providers.
- D. Enhancing Career Pathways and talent pipelines for the Healthcare, Logistics and Information Technology sectors, by partnering with K-12 education.
- E. Strengthening the existing On-The-Job Training, Apprenticeship, and Youth Work Experience Programs within the region.

All of these efforts and many more, would not be possible without the diversified funding beyond the traditional federal funding received for workforce development efforts in the region.

In order to continue and grow these successes, the Bay Consortium Workforce Development Board is requesting an annual contribution from our local government partners, based on a \$0.25/per capita assessment, for fiscal year 2022 (i.e., July 1, 2022 – June 30, 2023):

| Virginia Career Works Bay Consortium Service Region Locality Population | | |
|--|----------------------------|--------------------------|
| Locality | Population Estimate | \$0.25 per capita |
| Caroline County | 30,725 | \$7,681.25 |
| King George County | 26,836 | \$6,709.00 |
| Spotsylvania County | 136,215 | \$34,053.75 |
| Stafford County | 152,882 | \$38,220.50 |
| City of Fredericksburg | 29,036 | \$7,259.00 |
| Lancaster County | 10,603 | \$2,650.75 |
| Northumberland County | 12,095 | \$3,023.75 |
| Richmond County | 9,023 | \$2,255.75 |
| Westmoreland County | 18,015 | \$4,503.75 |
| Essex County | 10,953 | \$2,738.25 |
| King and Queen County | 7,025 | \$1,756.25 |
| King William County | 17,148 | \$4,287.00 |
| Mathews County | 8,834 | \$2,208.50 |
| Middlesex County | 10,582 | \$2,645.50 |
| Accomack County | 32,316 | \$8,079.00 |
| Northampton County | 11,710 | \$2,927.50 |
| Total | 523,998 | \$130,999.50 |
| Source: Quick Facts Resident Population: July 1, 2019. U.S. Census Bureau, Population Division | | |

The total requested from all sixteen localities is **\$130,999.50**. In addition, the Bay Consortium Workforce Development Board will continue to seek private and public funding sources as they become available.

The businesses of the region will benefit from the programs that will be offered as a result of our strengthened regional workforce development system. The Bay Consortium Workforce Development Board will enhance the workforce development system for your locality by leveraging all available resources to expand and increase the impact of our workforce development initiatives.

We truly appreciate the support and participation provided by the localities and will ensure the financial resources that you entrust to us will be used to achieve optimum benefit for your citizens. We hope you will look favorably upon our request, and we will be happy to provide additional support information, if requested.

Sincerely,

Jackie Davis
 Executive Director
 Bay Consortium Workforce Development Board