

Regional Funding

Fiscal Year 2023 - Partner Funding Application

Teen Enrichment Network

Agency Total Budget

In the boxes below provide an overview of the administrative costs associated with your total agency budget for the FY 2023 Budget. Please also provide updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Salary			0.00	0.00	0.00	0.00	10,000.00
Benefits			0.00	0.00	0.00	0.00	0.00
Operating Expenses			873.70	700.00	740.50	750.00	775.00
Capital Expenses			0.00	0.00	0.00	0.00	0.00
Other Expenses			2,821.62	2,400.00	3,500.00	4,500.00	6,700.00
Total	0.00	0.00	3,695.32	3,100.00	4,240.50	5,250.00	17,475.00

Agency Total Revenues

Please include revenue associated with your entire organization for FY2023. Please also provided updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline			0.00	0.00	0.00	0.00	0.00
Fredericksburg			0.00	0.00	0.00	600.00	600.00
King George			0.00	0.00	0.00	375.00	0.00
Spotsylvania			0.00	0.00	0.00	1,150.00	2,500.00
Stafford			0.00	0.00	0.00	0.00	0.00
United Way			0.00	0.00	0.00	0.00	0.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Grants			0.00	0.00	0.00	0.00	10,000.00
Client Fees			0.00	0.00	0.00	0.00	0.00
Fundraising			3,695.32	3,250.00	4,240.50	3,400.00	4,375.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	0.00	0.00	3,695.32	3,250.00	4,240.50	5,525.00	17,475.00

Surplus / Deficit

	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	0.00	3,695.32	-150.00	0.00	-275.00	0.00

Teen Enrichment Network

Agency Budget Narrative

Administrative Expenses

Provide an overview of the administrative costs for your agency.

Funds coming into TEN are earmarked for specific areas: Summits, Scholarships, and General Administration & Marketing. Any money leftover after all expenses are paid out on the Summits transfers to the Scholarship Fund. The largest expenses covered under the General Administration heading are bank maintenance fees (\$180), accounting software (\$180), website (\$96), Cisco Webex for virtual meetings (\$189), and mailbox (\$66). The next group would include advertising/marketing (\$700), followed by state corporation and NPO fees (\$60).

Throughout the year, we reward the teen officers and advisors. Due to COVID restrictions, we had an outdoor end of year bash catered by Hub for HOPE, a nonprofit organization addressing food insecurity in the Fredericksburg region, enabling us to give back to the community. The entire cost of this event, including awards and recognitions, was \$674.45.

In addition in 2021, teens can join TEN for \$15 and receive a TEN t-shirt, proceeds go to Scholarship Fund.

If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.

We are no longer requesting funds from King George County as we have not been as active in that county. Once we have established members there, we will add them back to our requests.

The amount we requested from Spotsylvania County increased to \$2,500 because this was the amount we received from the Board of Supervisors for FY 2022. Therefore, it is not an actual increase from what we received, but from what was requested in 2020.

Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.

We did not receive locality funds in FY 2021.

Capital Expenses

Please provide an overview of the capital costs for your agency.

TEN has no capital costs. The organization is run out of the Executive Director's home and meetings are held in schools, libraries, local cafes, churches, or online.

Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.

TEN did not receive locality funds in FY 2021.

Salary & Benefit Expenses

Please provide an overview of any increases or decreases in general personnel expenses for your agency.

We have added \$10,000 for personnel as our Executive Director, Donald Robinson, is planning to retire from his government position in 2022. He plans to use his additional time to grow and expand Teen Enrichment Network. This amount is being added to cover any expenses he would have that he currently covers out of pocket. TEN intends to file for grants from other organizations to cover this salary and will adjust the amount based on what is received from those grants.

Please provide a description of any changes to agency benefits structure or cost.

TEN's executive leadership receives outside compensation and benefits so the organization does not have to cover this expense.

Budget Issues

Provide any legislative initiatives or issues that may impact the agency for the upcoming year.

We are not aware of any legislative initiatives or issues that will impact our organization.

If you are aware of "outside" funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.

As our funding has, to date, been solely from fundraising and personal donations, we do not have any set cycles or expiring funds.

Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.

We are considering bringing on a part time grant writer, but will be applying for grants from other organizations to cover this expense.

Teen Enrichment Network

Locality Information

Caroline County

City of Fredericksburg

In 2016, TEN reached out to Fredericksburg City Public Schools about partnering to bring our group mentoring to James Monroe High School. Though most of the people we spoke to were excited about the prospect, others were not and we were unable to establish a routine. We did have individual JM students attend our summits and received donations toward the scholarship fund. A JM graduate even received one of our scholarships.

In late 2019, those individuals who were not as enthusiastic about our program left or moved to other positions, opening the door for us to begin again. JM students were part of our advisory board, volunteered at our summits, and attended our online mentor sessions and Safe Zone meetings.

In 2021, We also held a fundraiser and provided 100 pairs of scissors to FCPS elementary schools. This summer, TEN had a booth at the back to school night for JM and signed up 22 students interested in participating in our online meetings. The principal asked TEN to mentor in JM.

King George County

Spotsylvania County

Spotsylvania County Public Schools have been with TEN since the fall of 2016. Our partnership has helped TEN grow from under 50 summit attendees to over 150. We have supported their Aspire mentoring program, spreading word to individuals we encounter who express an interest in mentoring teens. They have welcomed TEN into their schools for group mentoring sessions. All 9 of TEN's in person summits were held in Spotsylvania County, 1 was held at Massaponax HS, 1 at Courtland HS, and the last 2 before COVID were held at Freedom MS. Because of this, at least 70% of our teen members are from Spotsylvania County.

In addition, several members of the Spotsylvania County Board of Supervisors and the School Board have shown an interest in our program and three have spoken at our online mentor sessions. We look forward to building upon these new and old relationships.

Stafford County

Teen Enrichment Network

Agency Information

Agency Name Teen Enrichment Network
Physical Address 11511 Silverleaf Lane, Fredericksburg, Virginia, 22407, US
Mailing Address 7124 Salem Fields Boulevard, PMB 121, Fredericksburg, VA 22407-8445
Agency Phone Number (540) 295-8445
Federal Tax ID # 81-3864434
Web Address <https://teenenrichment.org/>
Agency Email Address teenenrichment@gmail.com

Agency Mission Statement

Our mission is to provide the support youth need to succeed in today's society by using a variety of resources and platforms that will make a positive impact in the lives of youth in the Fredericksburg District. This is where TEN began in 2016. Since then, our focus has remained the same, but the methods have slightly shifted in that the teens have taken a larger role in the planning and running of TEN. From a Community Steering Committee to a Teen Advisory Board and now Teen Officers, TEN has built leaders amongst our youth, providing them with mentors and opportunities to showcase their talents. Through Mentoring and Summits/Expos, we have exposed our youth to opportunities and information they may not otherwise have. TEN does not assume our teens are aware of or have been trained on communication skills, basic life expectations, how to choose and follow a career path, as well as police interactions and making healthy choices in all aspects of life. We give them a voice in deciding what they want to learn and we find the mentors to provide the information. Through these interactions, organizations have been rebirthed, teens have found avenues they previously did not know existed, and parents have received assistance they thought was outside their reach. In general, the founders of TEN discovered a plethora of agencies and programs available to youth and families in the Fredericksburg District and provided a setting where they could come together.

Number of Years in Operation 6

Main Contact Donald Robinson, phone: (540) 295-8445, email: teenenrichment@gmail.com

Job Title Executive Director

Localities Served

Please select any/all localities your agency serves.

Caroline

Fredericksburg

- King George
- Spotsylvania
- Stafford

Agency Collaborative Impact

Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.

Since 2016, TEN has worked with many agencies in the Fredericksburg District. We noted the majority of the teen centered organizations wanted us to mold our practices to theirs, but we were drawing more consistent numbers and greater diversity. In addition, we included parents in our summits instead of having them drop off their teens and come back later. Parents leaving our events comment on how uplifted they feel and relieved that they "are not alone."

In the past year, we have been contacted by Fort Lee U. S. Army Base and the Office on Youth to provide mentoring assistance as they did not have the staff or time to search out mentors and make contacts which TEN already has in place. Because we do not have restrictions on who can participate, TEN's inclusivity is something that is sadly lacking in most other teen organizations.

Agency Community Impact

Please provide at least two examples of how the mission and vision of your agency impacts the community and overall region.

Example 1

Teen Enrichment Network is impacting the community and overall region through our teens, encouraging them to be the best they can be and developing life skills that will help them be good citizens. Autumn joined TEN during her junior year and is now a senior at Riverbend High School. Here is what she had to say about what she has gained from her time with TEN.

"TEN has assisted me through this year by helping me develop leadership and communication skills. I've learned to break out of my shell by talking to more people and accepting leadership positions I wouldn't have done otherwise. For example, I was appointed as TEN's administrative assistant in March and I have helped make flyers and reach out to important people such as the principal at Riverbend HS to get TEN in the classrooms. TEN has helped me with my communication skills by giving me a safe space to talk to people outside my immediate circle, allowing me to learn new strategies to communicate to others effectively, and providing me opportunities to go out into the community and promote TEN to other schools. For example, in August we went to James Monroe HS to recruit more people. It was a very valuable and fun experience. It was so valuable in fact that I shared that experience with my job interviewer and got hired. Before he made the offer, he mentioned that he could see the passion in my eyes as I explained what TEN was and the different opportunities within it. TEN has prepared me for success in the future, in and out of school."

Example 2

Mackenzie is currently a freshman at Belmont University, but was active with TEN during her junior and senior years of high school. Here is her experience in her own words.

"Teen Enrichment came into my life at a very critical point. The sense of community and safety that the organization gave me was unmatched. At the time I was fighting a lot of battles with balancing school life amongst mental struggles and issues in my home life. I am grateful for the open space this community has given me and how they allowed me to grow, unhindered. Through them I got to learn from and meet some truly incredible individuals who have actually helped further me on my own path. When I was at my lowest point, as cliché as it sounds, TEN provided me a safe haven and a family to come to, both to take my mind off it and to discuss it. Not to mention that I got to participate in hard-hitting discussions, community service events, and multiple impactful summits. There is not a bad word that I could say about this organization because their impact on me has been truly good and I am so grateful that I got to be a part of it and grow amongst a group of peers that made me feel like I truly belonged. I hope that someday I can work with them and be a person that influences the future members the way that I was influenced."

Example 3 (Optional)

Teen Enrichment Network - Teen Outreach Summits/Expos

Program Overview

You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.

When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.

You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.

General Information

Program Name	Teen Outreach Summits/Expos
Is this a new program?	No

Program Contact

Name	Donald Robinson
Title	Executive Director
Email	teenenrichment@gmail.com
Phone	(540) 295-8445

Program Purpose / Description

Provide an overview of this program

Our Teen Outreach Summits/Expos are specifically developed to fit the needs of our youth now. They experience relevant, real life truth about the difficulties facing youth and ways to navigate through those obstacles. Since our conception in 2016, we have conducted ten summits. Our topics have covered Mentoring, Social Media, Peer Pressure, Police Relations, Health and Fitness, Diversity, and Educational Options to name a few. Most of the summits included well received breakout sessions for teens as well as parents, and local talent including Eric Stanley, an in demand violinist, composer, arranger, and record producer. Our numbers have grown from approximately forty to over one hundred and fifty with interest growing daily. In the future, we hope to attract more families from surrounding jurisdictions and bring in well-known inspirational speakers.

Attendees, both teens and parents, have expressed their enjoyment of the events as well as coming away with a feeling of empowerment.

We have been blessed to receive sponsorships from local companies and individuals to assist with the costs of the summits. The Free Lance-Star, Sonic Restaurants, Fredericksburg Orthodontics, and NSWC FCU (now Topside FCU) have all sponsored part or all of our previous summits and have expressed interest in doing so in the future.

Client Fees

Please describe the fees clients must pay for the services by this program.

Due to COVID restrictions, our summits have gone online. As before, they are free to public. Because they are now online, we are no longer able to hold vendor expos to raise money to cover any costs for the event or to build the TEN Scholarship Fund. Because of this, we now hold fundraising events to build that fund, and expenses are covered by donations and grants.

Once we return to in person events, we have considered charging a minimal fee of \$5 per person to insure attendance at the event. (We had noted individuals signing up to attend, but not showing up.) The expos will begin again with an \$80 booth charge for community organizations and businesses that provide services that benefit teens and their families. Any proceeds remaining after expenses for the summit are applied to the Scholarship Fund.

Justification of Need

Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.

Parents and teens praise TEN summits for the information provided and the manner in which it is presented. TEN is not afraid to address topics others consider overly sensitive. We have brought in police officers from state, federal, and local jurisdictions for open conversations of what is expected during traffic stops and what actions or words can escalate an interaction. Our parents have met with a leading psychiatrist in the mental health field to answer their questions. Teens have learned the power they hold in their phones and how to make smart decisions regarding social media. In addition to all this, we have discussed physical fitness, peer pressure, education and career choices, and bullying, to name a few. Both parents and teens feel safe and comfortable sharing their concerns and discussing what is most important to them.

If this is a new program, be sure to include the benefits to the region for funding a new request.

This is not a new program, as stated, but as tensions rise and division between groups increases, TEN continues to provide a safe place where individuals can come together and discuss the basic things which affect us all. An individual's skin color, sexual orientation, and economic status do not eliminate the need to make sound decisions regarding their education, career, and other important life choices. Our organization strives to assist our teens as they grow into responsible citizens who can give back to their communities.

Target Audience and Service Delivery

Describe the program's intended audience or client base and how those clients are served.

When weighing the safety of returning to large in person events, TEN is taking into consideration what would be expected by our organization, the public, and the facility where the event would be held. Our goal is to not burden the schools with hosting the events as they have in the past. Though this helped to decrease or eliminate the cost of renting a space, with the required cleaning and spacing regulations and decreased staffing, we do not want to take advantage of the schools in this way. This means finding a facility staffed and accustomed to handling events of 150 or more individuals, an added cost which we have not had for the last three years. In addition, TEN's marketing/advertising budget would have to increase to reach the district as a whole and increase our numbers attending. Currently our speakers are from the DMV area and volunteer their time. With a larger budget, we could pay speakers and be able to bring in-demand speakers and entertainment to draw larger crowds.

If your program has specific entry or application criteria, please describe it here.

All are welcome to attend our summits and expos, but we do require that vendors offer a service or product beneficial to our teens and/or their families. We ask that attendees, vendors, and speakers be respectful of one another and remember the goal of the event is to enrich our teens and provide tools they need to succeed in life.

Teen Enrichment Network - Teen Outreach Summits/Expos

Program Budget Narrative

Please indicate in detail reasons for increases or decreases in the amounts you are requesting.

When weighing the safety of returning to large in person events, TEN is taking into consideration what would be expected by our organization, the public, and the facility where the event would be held. Our goal is to not burden the schools with hosting the events as they have in the past. Though this helped to decrease or eliminate the cost of renting a space, with the required cleaning and spacing regulations and decreased staffing, we do not want to take advantage of the schools in this way. This means finding a facility accustomed and staffed to handle events of 150 or more individuals, an added cost which we have not had for the last three years. In addition, TEN's marketing/advertising budget would have to increase to reach the district as a whole and increase our numbers attending. Currently our speakers are from the DMV area and volunteer their time. With a larger budget, we could pay speakers and be able to bring in-demand speakers and entertainment to draw larger crowds.

If an increase is being requested, please describe the impact not receiving an increase would have on the program.

Without increased funds, our choice of venue for our events will be limited. In the past we have seen how this affects the turn out. Previous events have been held at facilities in the Gordon Road area of Spotsylvania. Though this is convenient to Spotsylvania citizens, it decreases the likelihood of getting individuals from Stafford, King George, or even Fredericksburg to attend. Having events in a more central locations, such as the Fredericksburg Expo Center or a location in Central Park, would make this more accessible for a larger group of teens and their families. More money also allows for more advertisement and promotion of the events.

In particular, please describe in detail if any increase is sought for new positions or personnel.

We are not requesting funds for new positions or personnel in this program at this time.

Teen Enrichment Network - Teen Outreach Summits/Expos

Program Specific Budget

In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	0.00		0.00	0.00	0.00	0.00	0.00
Benefits	0.00		0.00	0.00	0.00	0.00	0.00
Operating Expenses	1,962.14		581.76	1,200.00	0.00	3,000.00	3,000.00
Capital Expenses	0.00		0.00	0.00	0.00	0.00	0.00
Total					0.00		3,000.00

Program Specific Revenue

In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	0.00		0.00	0.00	0.00	0.00	0.00
Fredericksburg	0.00		0.00	0.00	0.00	500.00	500.00
King George	0.00		0.00	0.00	0.00	300.00	0.00
Spotsylvania	0.00		0.00	0.00	0.00	1,000.00	1,000.00
Stafford	0.00		0.00	0.00	0.00	0.00	0.00
United Way	0.00		0.00	0.00	0.00	0.00	0.00
Grants	0.00		0.00	0.00	0.00	0.00	0.00
Client Fees	0.00		0.00	0.00	0.00	0.00	0.00
Fundraising	1,962.14		780.00	1,300.00	0.00	1,500.00	1,500.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0	0.00	0
Total					0.00		3,000.00

Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	0.00	0.00	198.24	100.00	0.00	0.00

Teen Enrichment Network - Teen Outreach Summits/Expos

Collaborative Impact

Efforts and Partnerships

Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.

TEN partners include Fredericksburg City and Spotsylvania County Public Schools who allow us to come into the schools and promote our events. In addition, they share the information with teens and parents. Also both Fredericksburg and Spotsylvania police departments collaborate on advertising TEN events and supply us with mentors from their departments when we need subject matter experts.

Any agency presenting at a summit is given a booth at the expo for no cost so they can promote their programs. At past events, Empowerhouse and Healthy Families were able to promote their services at no cost, and they shared their knowledge and expertise with the attendees in breakout sessions and from the main stage. Our motto is It Takes a Village, and we believe that 100%. Besides working together for the greater good, we show our teens how to cooperate and come together to benefit the community as a whole.

Collaborative Impact

Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.

Our teens voiced it best when they stated their concerns over losing the open, accepting community we have built if TEN was dissolved. So many have found a place to speak freely about subjects that are important to them that adults many times are uncomfortable discussing. The only benefit they could find in TEN merging with another partner agency was the possibility of increasing our numbers, but they feared the new agency undoing the work TEN has done so far.

Teen Enrichment Network - Teen Outreach Summits/Expos

Number of Individuals Served

Localities

Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.

Locality	FY2017 (Actual)	FY2018 (Actual)	FY 2019 (Actual)	FY 2020 (Actual)	FY 2021 (Actual)	FY 2022 Estimate	FY 2023 Estimate
Fredericksburg City	32	25	21	23	180	100	120
Caroline County	0	0	0	0	0	0	0
King George County	8	8	12	17	60	70	85
Spotsylvania County	158	266	274	112	828	400	450
Stafford County	9	0	0	1	12	10	15
Other Localities	5	10	18	19	120	50	60
Total					1,200		730

Teen Enrichment Network - Teen Outreach Summits/Expos

[View Diagram](#) Goals and Objectives

Goals

Goal:

As stated previously, TEN bases our organization upon the concept that it takes a village to raise a child. Our goal going forward is to increase the amount of community and parent interaction at our summits.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
Each summit to date has begun with an expo spotlighting local organizations and companies with a focus on teens and families. Looking forward, we want to increase the number of businesses represented as well as encourage interactive booths where the teens will be able to make a memorable connection.	Total # Clients Served		172	172	1,200			
	Total # Clients Achieved/Successful		150	150	960			
	% Achieved / Successful	0	87.21	87.21	80			
With the assistance of Empowerhouse, we have established a safe place for parents to ask questions and	Total # Clients Served		172	172	1,200			
	Total # Clients Achieved/Successful		150	150	960			
	% Achieved / Successful	0	87.21	87.21	80			

receive professional guidance. Their responses help us, just as the teens', to build on future events. By increasing their attendance and excitement, we want to encourage their participation on a larger scale; either by mentoring in an area they are proficient on, joining Spotsylvania County Public Schools' Aspire program, or lending their assistance to promote and carry out TEN's goals.

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Because our 2021 summit was held online, we have no way of knowing who benefited from it. In addition, the number count is based on number of views which we all know can be very deceptive. We do not want to list unrealistic numbers of who achieved or was successful, but we are forced to estimate this number. Based on previous years in both summits and group mentor sessions, we are fairly consistent with between 80 and 87% success rates, so we went with the lower of these. The feedback we have received on the online summit was positive, but we did not have an evaluation tool in place. We will address this lack in the future if we find ourselves in this same position.

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

Summits/expos were originally intended to be held in person. With COVID-19 shutting down the world, TEN, like everyone else, was forced to find ways to do continue programs under new parameters. The one event held in 2021 has given us fresh perspectives and a plethora of ideas on how to improve, what not to do, and what works and what does not. The goals and objectives remain the same, but the delivery changed. We are taking notes from successful virtual events we attended outside of TEN and applying their techniques should we find the need to do another virtual summit.

If you are restating the goals or objectives for the prior calendar year, please include those here

Goal:

Building upon successes of the past, our goal going forward is to raise the bar of excellence by bringing in paid speakers and entertainment who are also subject matter experts on the chosen subject.

Objectives	2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
By bringing well-known speakers and entertainers into our community, we raise both the attendance numbers and community awareness regarding the subjects of the summits. With topics such as mental health, diversity, and police interaction, we hope to bring our community together in a peaceful setting, thereby opening a door	Total # Clients Served	172	172	1,200			730
	Total # Clients Achieved/Successful		150	150	960		580
	% Achieved / Successful	0	87.21	87.21	80		79.45

to future unified interactions.

<p>As always, our summits feed back to our mentoring sessions. Therefore, we anticipate the relationships built in working with better known speakers and entertainers will bring a wealth of mentors to our region. In this way, we believe we can reach more teens and their parents to meet the goals and needs of this next generation.</p>	Total # Clients Served	172	172	1,200	730
	Total # Clients Achieved/Successful	150	150	960	580
	% Achieved / Successful	0	87.21	87.21	80

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Because of COVID restrictions, we were unable to hold an in-person summit/expo in 2021. Instead, we prepared a virtual summit which was aired in March. Since that time, there have been a total of 1200 views, and we use clips from this in our in-school mentor and promotion sessions. Unfortunately, since it is online, we are unable to tell where the viewers are located so we can not give a breakdown based on county. Due to COVID, we cannot take the second half of 2020 or 2021 into consideration when reporting numbers per county.

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

As things open up, we anticipate returning to in-person summits/expos, but must take safety protocols into consideration when making decisions on venue, location, and numbers. Because of this, many of our previous criteria and protocol must be updated or modified. Our goals remain to increase the number of participants, but we must find a larger venue where we can maintain safe social distancing. We still want to expand to other counties such as Stafford and King George, so we have to find a location which is easily accessible by all the counties. And most importantly, we want to bring in quality presenters who will address topics of interest to our teens and their parents that will help them grow as mindful community members. All these things require an increase over what we had spent in the past when holding in-person events.

If you are restating the goals or objectives for the prior calendar year, please include those here

Teen Enrichment Network - Teen Mentoring

Program Overview

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General Information

Program Name Teen Mentoring

Is this a new program? No

Program Contact

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Program Purpose / Description

Provide an overview of this program

The Teen Enrichment Network began with the idea of having semi-annual summits addressing a specific life subject all teens should know and understand. These topics included police interaction, communication skills, building healthy relationships, and making life choices. Within months of our first event, we were given the opportunity to partner with Spotsylvania County Public Schools to provide group mentoring in their high schools. From here, we reached out to Fredericksburg City Public Schools and were invited to participate in their back to school events. During the pandemic, TEN moved online, holding group mentor sessions and establishing a Teen Safe Zone, where teens could come together to openly discuss topics important to them. Though schools reopened, TEN chose to remain virtual due to the continued impact of COVID-19 on the schools. We have also begun visiting high schools as requested by principals or student clubs to do in-person group mentoring sessions on topics important to those specific individuals. In addition, we have begun to move beyond the schools. In 2021, TEN worked with Fort Lee U. S. Army base to help recruits during their separation transition. The Office on Youth has also reached out to us to discuss how our organizations can work together.

Client Fees

Please describe the fees clients must pay for the services by this program.

There are no set fees for teens to become members of TEN, but if they want a TEN t-shirt, we charge \$15.00. This money goes towards the Scholarship Fund.

We request donations to the TEN Scholarship Fund for any presentations by TEN mentors to outside organizations, such as Ft. Lee U. S. Army base. There is no set fee for this at this time.

Justification of Need

Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.

Our youth are looking for direction; for open, useful, and timely discussions that will help direct them to make wise decisions regarding their futures. Our mentors approach their sessions from the perspective of "what do I wish I had been told at this age that would have helped me achieve more faster?" In addition, we stress giving back to the community by being upstanding, active citizens. TEN has been around long enough to see several of our teens graduate from high school and go on to attend college or begin careers. We have remained in contact with them, and they tell us how they now feel driven to give back to their community. These are our future homeowners; county or state employees; maybe even school board members, county supervisors, or other elected officials. They represent our future and TEN wants them to be respectable, intelligent citizens striving for the best for all of us.

If this is a new program, be sure to include the benefits to the region for funding a new request.

This is not a new program.

Target Audience and Service Delivery

Describe the program's intended audience or client base and how those clients are served.

TEN reaches out to teens between the ages of fourteen and nineteen. Though we do speak to middle schoolers when requested, high schoolers seem to be more active in our mentoring and take away more from our sessions. Though we have had more contact with students attending Spotsylvania County Public Schools, we have done sessions at the Walker Grant Center and have recruited students from James Monroe High School. In addition, once we moved our mentor sessions online, we began seeing students from King George, Alexandria, and Portsmouth, Virginia.

If your program has specific entry or application criteria, please describe it here.

Our program is open to any teen interested in attending. We are not focused on one target area as all teens need to plan for their futures and develop life skills. In addition, they need to know how to converse and interact with people who come from different backgrounds, economic levels, religions, etc. TEN is unique in that we recognize a child from Fawn Lake faces some of the same difficulties in life as a child who grew up in Heritage Place. Life doesn't always care what your address is and neither does TEN.

Teen Enrichment Network - Teen Mentoring

Program Budget Narrative

Please indicate in detail reasons for increases or decreases in the amounts you are requesting.

We have requested a cost of living increase as the price for services such as online meeting programs increases. In addition, though we have used Cisco Webex for online meetings since June of 2020, we are looking at the possibility of switching to Zoom as it is better known, at times more compatible, and easier to operate. The down side is they are also more expensive.

As we reach out to more schools, we require more funds for such things as posters and flyers to spread the word about our meetings.

If an increase is being requested, please describe the impact not receiving an increase would have on the program.

Without the increase, we will have to continue with the old systems and dealing with problems such as connectivity. This frustrates both mentors and teens causing some to discontinue attendance. It affects our numbers and limits the number and type of mentors available to speak to our teens.

Not receiving the increase would limit exposure within the schools. By limiting the amount of flyers and posters advertising our meetings, we run the risk of missing teens who desperately need our services.

In particular, please describe in detail if any increase is sought for new positions or personnel.

We are not requesting increase for personnel in this program as our mentors currently volunteer their time and expertise.

Teen Enrichment Network - Teen Mentoring

Program Specific Budget

In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	0.00		0.00	0.00	0.00	0.00	0.00
Benefits	0.00		0.00	0.00	0.00	0.00	0.00
Operating Expenses	383.48		647.32	700.00	740.50	1,000.00	775.00
Capital Expenses	0.00		0.00	0.00	0.00	0.00	0.00
Total	383.48	0.00	647.32	700.00	740.50	1,000.00	775.00

Program Specific Revenue

In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	0.00		0.00	0.00	0.00	0.00	0.00
Fredericksburg	0.00		0.00	0.00	0.00	100.00	100.00
King George	0.00		0.00	0.00	0.00	75.00	0.00
Spotsylvania	0.00		0.00	0.00	0.00	150.00	200.00
Stafford	0.00		0.00	0.00	0.00	0.00	0.00
United Way	0.00		0.00	0.00	0.00	0.00	0.00
Grants	0.00		0.00	0.00	0.00	0.00	0.00
Client Fees	0.00		0.00	0.00		0.00	0.00
Fundraising	383.48		647.32	720.00	740.50	750.00	475.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	383.48	0.00	647.32	720.00	740.50	1,075.00	775.00

Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	0.00	0.00	0.00	20.00	0.00	0.00

Teen Enrichment Network - Teen Mentoring

Collaborative Impact

Efforts and Partnerships

Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.

The collaboration with Spotsylvania County and Fredericksburg City Public Schools has been irreplaceable. They have allowed us to come into the schools to recruit and hold mentoring sessions. Fredericksburg City was outstanding with the social media support for our FCPS Elementary Schools fundraiser. In addition, SCPS has offered their facilities for our summits when we were able to meet in person.

Working with organizations such as Healthy Families, Office on Youth, and local sheriff departments have strengthened our mentoring program. When we have a topic we don't know how to handle, they offer a mentor to fulfill the need. Both Fredericksburg and Spotsylvania police departments collaborate on advertising our bi-weekly mentoring events and supply the TEN with mentors from their departments when we need subject matter experts. We look forward to many years in partnership with them all.

Collaborative Impact

Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.

We put this question to our teens. They expressed concern over losing the open, accepting community we have built should TEN be dissolved or incorporated into another agency. In TEN, they have found a place to speak freely about subjects that are important to them that adults many times are uncomfortable discussing. The only benefit they could find was the possibility of increasing our numbers, but they feared the new agency would undo the work TEN has done so far.

Teen Enrichment Network - Teen Mentoring

Number of Individuals Served

Localities

Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.

Locality	FY2017 (Actual)	FY2018 (Actual)	FY 2019 (Actual)	FY 2020 (Actual)	FY 2021 (Actual)	FY 2022 Estimate	FY 2023 Estimate
Fredericksburg City	0	12	11	3	2	40	50
Caroline County	0	0	0	0	0	0	0
King George County	1	1	2	4	1	20	30
Spotsylvania County	37	74	187	37	31	350	400
Stafford County	0	0	0	1	0	10	20
Other Localities	0	0	0	3	1	20	30
Total	38	87	200	48	35	440	530

Teen Enrichment Network - Teen Mentoring

[View Diagram](#) Goals and Objectives

Goals

Goal:

Increase the number of individuals participating in our group mentoring sessions. With TEN members wearing TEN t-shirts, inviting students to meetings, and drawing attention to the organization, our numbers are growing again. These teens spread the word about our organization and its activities within their own schools. We continue to appoint more TEN Ambassadors to reach every high school. The Executive Director continues to meet one on one with principals to gain their support and assistance.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
As we begin to "recycle" mentors who have spoken in the past, we also want to expand our contacts to include names familiar to the teens to draw more numbers while not sacrificing our demand for excellence. Funding would help to cover costs for more well-known speakers.	Total # Clients Served		48	48	33			530
	Total # Clients Achieved/Successful		40	40	28			450
	% Achieved / Successful	0	83.33	83.33	84.85			84.91
After going online, we found our numbers decreased, but commitment and individual progress	Total # Clients Served		48	48	33			530
	Total # Clients Achieved/Successful		40	40	28			450
	% Achieved / Successful	0	83.33	83.33	84.85			84.91

increased. We want to find a way to carry this forward as our mentoring sessions evolve with the changes that are occurring in our society due to the pandemic. Exploring the effects the size of sessions, in person vs. online, and the topics addressed have on our retention.

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

The TEN goals and objectives remain the same, but the way we pursue them varies depending upon the teens we are assisting, community and world events, and available avenues. Our focus continues to be group mentoring as we have seen the benefit. Having a mentor with experience in a given field as well as other teens willing to discuss and voice personal opinions, gives other teens the confidence to speak for themselves. This then rolls over into other areas where they use the communication skills learned in our sessions to promote themselves, whether it be for a career, in education, or even within their own families. Teachers, employers, and parents have spoken about the positive changes they have seen in teens participating in our program.

If you are restating the goals or objectives for the prior calendar year, please include those here

Goal:

Our goal is to grow our TEN Ambassadors and expand Safe Zone. The Safe Zone, for teens and run by teens without parental involvement, grew from our discussions leading up to our Diversity Summit. The TEN Ambassadors plan, prepare, and run Safe Zone. After five years, we have seen many of our TEN Ambassadors graduate and move on to college and beyond. Our next step is to bring our graduates back to speak at the Safe Zone and provide guidance to our current Ambassadors and Ambassadors in Training.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
After graduation, TEN remained in contact with most of our Ambassadors and continued to support them in their endeavors. Some have come back to speak and participate in Summits. Most want to keep relationship with TEN so they can pass on what they have learned to those coming after them. Starting with these graduates, TEN can begin to teach teachers to teach and build our future.	Total # Clients Served		48	48	35			530
	Total # Clients Achieved/Successful		40	40	30			450
	% Achieved / Successful	0	83.33	83.33	85.71			84.91
Expanding our web-based	Total # Clients Served		48	48	35			530

mentoring, which began during COVID, we can increase the number of online meetings, allowing us to work with smaller groups to further develop our young leaders. Having graduate Ambassadors working with five students, we multiply our efforts and give them ongoing personal support they may not receive in a larger session.	Total # Clients	40	40	30	450	
	Achieved/Successful					
	% Achieved / Successful	0	83.33	83.33	85.71	84.91

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

Due to continued issues from COVID and the necessary restrictions that go with them, our access to in-school mentoring has changed. Where once we met with groups of 30 or more students each week at multiple schools, we now are lucky if we can be in the schools once per month. For this reason, we have switched to requesting a few minutes at club meetings after school to present our program and encourage teens to attend the online mentoring sessions. This has limited the access we once had to the teens and put more pressure on our TEN Ambassadors to invite friends and associates to the online sessions.

In addition, many of our most active and reliable teens graduated in 2021 and we are going through a rebuild and training period with those who remain and new teens who are eager to take on positions.

If you are restating the goals or objectives for the prior calendar year, please include those here