

## Regional Funding

### Fiscal Year 2023 - Partner Funding Application

#### Rappahannock Emergency Medical Services Council, Inc.

##### Agency Total Budget

*In the boxes below provide an overview of the administrative costs associated with your total agency budget for the FY 2023 Budget. Please also provide updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Salary	360,394.07	286,701.35	245,625.48	275,158.27	135,147.51	234,045.05	234,045.05
Benefits	74,314.16	56,471.48	47,426.13	54,197.85	51,932.80	45,791.42	45,791.42
Operating Expenses	351,683.90	277,392.85	265,144.62	266,224.56	266,224.56	223,869.18	223,869.18
Capital Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expenses	6,264.00	3,000.00	1,580.09	3,000.00	15,000.00	5,087.94	5,087.94
Total	792,656.13	623,565.68	559,776.32	598,580.68	468,304.87	508,793.59	508,793.59

##### Agency Total Revenues

*Please include revenue associated with your entire organization for FY2023. Please also provided updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	8,794.00	8,847.00	8,794.00	8,906.00	8,794.00	7,570.10	7,570.10
Fredericksburg	8,341.00	8,416.00	8,416.00	8,568.00	8,416.00	7,282.80	7,282.80
King George	7,391.00	7,399.00	7,399.00	7,457.00	7,457.00	6,338.45	6,338.45
Spotsylvania	39,309.00	39,309.00	12,000.00	39,463.00	12,000.00	33,543.55	33,543.55

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Stafford	43,203.00	43,870.00	25,000.00	44,576.00	25,000.00	37,889.60	37,889.60
United Way	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grants	31,000.00	24,565.00	0.00	0.00	0.00	0.00	0.00
Client Fees	209,125.00	35,100.00	22,298.98	35,100.00	50.00	36,400.00	36,400.00
Fundraising	16,000.00	16,000.00	10,330.00	16,000.00	1,700.00	18,000.00	18,000.00
Other (Click to itemize)	450,749.00	438,991.68	450,203.36	438,510.68	408,196.05	439,939.75	439,939.75
Total	813,912.00	622,497.68	544,441.34	598,580.68	471,613.05	586,964.25	586,964.25

**Surplus / Deficit**

	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	-1,068.00	-15,334.98	0.00	3,308.18	78,170.66	78,170.66

# Rappahannock Emergency Medical Services Council, Inc.

## Agency Budget Narrative

### Administrative Expenses

**Provide an overview of the administrative costs for your agency.**

Administrative costs include things such as supporting the Board of Director's meetings, building repairs and maintenance, office equipment and supplies, and business expenses such as website maintenance, insurance policies, staff uniforms, and vending machine costs. The Council participates in the Virginia Green program, and strives to operate conservatively, limiting use of paper, ink, and other office supplies. Expenses for Board of Directors meetings are defrayed whenever possible by obtaining sponsors for member dinners.

**If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.**

The council is in the process of establishing a partnership with the Virginia Office of EMS. The COVID-19 pandemic has slowed the progress of the transition, but there is currently one FTE that has been taken on, in terms of expense, by the state. The Virginia OEMS is also beginning to transition some of the state IT technology over to this agency which has allowed us to cease some expenses for elements of IT infrastructure. This leads us to expect a slight decrease in the administrative expenses for the organization, however there are remaining expenses which will occur throughout the transition. The amounts for FY2023 were calculated using projected population data and then a reduction was applied equal to the amount of additional operational and financial support being provided by the Virginia OEMS through the partnership.

**Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.**

A majority of the administrative expenses encountered by the Council are covered by contract funding from the Virginia Department of Health, Office of EMS. This will increase more and more as the Virginia OEMS works through the transition for us to become a Regional OEMS Office.

### Capital Expenses

**Please provide an overview of the capital costs for your agency.**

N/A

**Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.**

N/A

### Salary & Benefit Expenses

**Please provide an overview of any increases or decreases in general personnel expenses for your agency.**

The transition to a regional OEMS office means that the FTE for employees will eventually move over to the Virginia OEMS. However, with the pandemic and the other financial constraints at the state level there is a hold on the transition of the other staff members.

**Please provide a description of any changes to agency benefits structure or cost.**

There is no anticipated change in benefit cost or structure other than slight increases in the expense passed along through the benefits provider.

## **Budget Issues**

**Provide any legislative initiatives or issues that may impact the agency for the upcoming year.**

As a contract agency for the Virginia Department of Health, we are always subject to the Commonwealth's budget modifications. This may affect the amount of funding awarded to the Council not only through our state contract, but also from area localities. We are cautiously optimistic when it comes to funding that will be supported through the tax base given the ongoing and prolonged impact of the COVID-19 pandemic. However, our staffing and operations have continued without interruption in support of the regional EMS system.

**If you are aware of "outside" funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.**

N/A

**Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.**

This funding application requires discrete programmatic budgeting. The Council's programs are closely intertwined and do not lend themselves to discrete budgeting: one employee may work on several programs, for instance. Figures are calculated using revenues gained for specific programs as well as percentages of overall funds from the Virginia Office of EMS and localities. This may cause the appearance of a deficit or surplus in programs that is not reflected in the overall agency budget. Our funding is tied to a regional service to support and provide infrastructure, contracts, and methods to deliver a functional EMS system to the region. Much like the regional jail, who has services to provide and cannot alter as to accept only certain inmates or certain crimes, they must ebb and flow with the current state of the regional criminal justice system. EMS is much the same, it is a reactive system and the citizens in the region do not forecast/plan their emergency calls for service.

# **Rappahannock Emergency Medical Services Council, Inc.**

## **Locality Information**

### **Caroline County**

Caroline represents 8% of our PD16 clients. Caroline providers are on our regional committees developing protocols, plans, and other regional documents. We offer Consolidated Test Sites in Caroline for provider convenience and the Council is open M-F, 8 - 5. We facilitate Operational Medical Director agreements, which are required for EMS licensed agencies (e.g. rescue squads) to operate. We maintain medication restock agreements to allow ambulances to replenish medications at hospital pharmacies, and the CLIA waiver allowing EMS providers to conduct point of care blood glucose testing. The Council uses ClickTime to track time spent. In FY20 Council staff devoted 46.5 hours to services specifically for Caroline County EMS operations, 11% of all time spent on tasks specifically performed for PD16.

### **City of Fredericksburg**

8% of our PD16 clientele are from Fredericksburg. Providers from the City of Fredericksburg sit on regional committees—they assist with developing protocols, plans, and other regional documents. We offer test sites at the Council facility in Fredericksburg and are open M-F, 8 AM to 5 PM for provider access. Operational Medical Director agreements are facilitated by the Council, which are required for an EMS licensed agency (e.g. rescue squads) to operate. The Council also maintains the medication restock agreements with area hospitals that allow ambulances to replenish medications at hospital pharmacies, and the CLIA waiver allowing EMS providers to conduct point of care blood glucose testing on patients. In FY20, the Council staff devoted 180.75 hours to services for the City of Fredericksburg EMS operations, 40% of time spent on tasks specifically performed for PD16.

### **King George County**

7% of our PD16 clientele are King George County citizens. We work closely with providers from all PD16 counties, including King George, on our regional committees—they assist with developing protocols, plans, and other regional documents. The Council is open M-F, 8 AM to 5 PM for provider access. Operational Medical Director agreements are facilitated by the Council, which are required by regulation for an EMS licensed agency (such as a rescue squad) to operate. The Council also maintains the medication restock agreements with area hospitals that allow ambulances to replenish medications at hospital pharmacies, and the CLIA waiver which allows EMS providers to conduct point of care blood glucose testing on patients. In Fiscal Year 2020, the Council staff devoted 39 hours (9% of the overall hours for PD16) to various services specifically for King George EMS operations.

### **Spotsylvania County**

36% of our PD16 clientele are Spotsylvania County citizens. We work closely with providers from all of Planning District 16, including Spotsylvania, on our regional committees—they assist with developing protocols, plans, and other regional documents. We are open M-F, 8 AM to 5 PM for provider access. Operational Medical Director agreements are facilitated by the Council, which are required by regulation for an EMS licensed agency (such as a rescue squad) to operate. The Council also maintains the medication restock agreements with area hospitals that allow ambulances to replenish medications at hospital pharmacies, and the CLIA waiver which allows EMS providers to conduct point of care blood glucose testing on patients. Council staff tracks how their time is allocated and in Fiscal Year 2020, the Council staff devoted 80.75 hours to various services specifically for Spotsylvania County EMS operations, 18% of all time spent on tasks specifically performed for PD16.

### **Stafford County**

41% of our clientele are Stafford County citizens. We work with providers from all of Planning District 16, including Stafford, on regional committees—they assist with developing protocols, plans, and other regional documents. We are open M-F, 8 AM to 5 PM for provider access. Operational Medical Director agreements are facilitated by the Council, which are required for an EMS licensed agency (e.g. rescue squads) to operate. We maintain the medication restock agreements with area hospitals allowing ambulances to replenish medications at hospital pharmacies, and the CLIA waiver allowing providers to conduct point of care blood glucose testing on patients. Council staff tracks how their time is allocated and in FY 2020, the Council staff devoted 61 hours to various services specifically for Stafford County EMS operations, 22% of all time spent on tasks specifically performed for PD16.

# Rappahannock Emergency Medical Services Council, Inc.

## Agency Information

**Agency Name** Rappahannock Emergency Medical Services Council, Inc.  
**Physical Address** 435 Hunter Street, Fredericksburg, VA, 22401, US  
**Mailing Address** 435 Hunter Street, Fredericksburg, VA 22401  
**Agency Phone Number** (540) 373-0249  
**Federal Tax ID #** 541038962  
**Web Address** <https://www.remscouncil.org>  
**Agency Email Address** [rems@vaems.org](mailto:rems@vaems.org)

## Agency Mission Statement

The Mission of the Rappahannock Emergency Medical Services Council, Inc. (REMS) is to facilitate the development and continued operation of a high quality, dedicated, and coordinated emergency response and Emergency Preparedness System for Planning Districts 9 and 16 in accordance with Code of Virginia.

**Number of Years in Operation** 45

**Main Contact** E. Wayne Perry, phone: (540) 373-0249, email: [rems@vaems.org](mailto:rems@vaems.org)  
**Job Title** Regional EMS Director

## Localities Served

*Please select any/all localities your agency serves.*

**Caroline**   
**Fredericksburg**   
**King George**   
**Spotsylvania**   
**Stafford**

## Agency Collaborative Impact

**Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.**

If the council were dissolved, communication between and among area agencies would be greatly hindered. The council serves as not only coordinator of important area committees, but also as a liaison between the Virginia Department of Health, Office of EMS, local health departments, local emergency management, and area EMS licensed agencies. Distribution of information and coordination of community efforts is essential, and the council is an indispensable resource for area EMS agencies. Agencies are kept up to date on issues such as medication shortages, national and state regulations, and changes to certification requirements.

Consolidated Test Sites can only be administered by regional EMS councils. The dissolution of the Rappahannock EMS Council would mean travelling greater distances for testing and create greater travel expenses for providers. The same may be said of the National Registry examinations—other community colleges and training centers provide National Registry testing, but they are all at some distance from PD16. Testing fees also vary from site to site and are generally higher than those charged by the council.

No other local facility offers the type of high-fidelity simulation equipment the council provides for free use by area agencies. Tuition-free training courses are promoted and provided through the regional council, including ongoing continuing education offerings and specialty training, such as medical management of chemical, biological, radiological, and nuclear and explosive events (CBRNE). Providing local and reduced-price training and education is important; making training more accessible to those with limited financial means.

If the council were to be dissolved, the training center would no longer exist. We are the only council in the state to offer a high-fidelity simulation center, and many agencies have limited space and limited equipment with which to conduct training.

## **Agency Community Impact**

*Please provide at least two examples of how the mission and vision of your agency impacts the community and overall region.*

### **Example 1**

When the COVID-19 pandemic impacted the operations of EMS agencies and providers in the region, our regional medical director provided temporary emergency protocols to allow for alterations in patient care to accommodate the rapidly changing landscape. The staff remained connected to local, state, and national resources and provided frequent updates (weekly conference calls with regional EMS agency leadership) on changes to the EMS system and updates to patient care guidelines. The strategic national stockpile (SNS) of PPE was accessed and when Virginia received the allocation it was distributed through the regional EMS council. The staff created an inventory process and received and processed dozens of requests from agency leadership who were in need of gloves, eye protection, face masks, respiratory protection (N95 masks), and Tyvek suits

### **Example 2**



With the assistance of our regional Heart and Stroke committee, King George County, Stafford County and the City of Fredericksburg were able to apply for and be approved as HeartSafe Communities. The committee was essential in the preparation of paperwork and review of the applications, and is coordinated by the Rappahannock EMS Council with participation from many agencies and hospitals in the area. This HeartSafe designation is something these localities may advertise and is a way for the areas to maintain a certain standard of care for patients with cardiac emergencies. The REMS Council has been designated as the validating agency for all HeartSafe Virginia applications and will be reviewing agency applications and providing approval and feedback on their applications.

### **Example 3 (Optional)**

The efforts of the regional Medical Direction Committee and the Protocol Sub-Committee is resulting in a major update to patient care in the region. Collaboration between various jurisdictions and agencies and integration of evidence-based best-practice guidelines is keeping the regional EMS system on the leading edge of contemporary patient care. There are changes coming in the methods of storing and tracking controlled substances through the DEA and we are working with the Virginia Board of Pharmacy to ensure agencies are aware of the changes and able to accommodate the new regulations.

# Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of Emergency Medical Services System

## Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

## General Information

<b>Program Name</b>	Regional Coordination of Emergency Medical Services System
<b>Is this a new program?</b>	No

## Program Contact

<b>Name</b>	E. Wayne Perry
<b>Title</b>	Regional Program Manager
<b>Email</b>	rem@vaems.org
<b>Phone</b>	(540) 373-0249

## Program Purpose / Description

### Provide an overview of this program

The Council's Board of Directors, made up of city and county representatives from Planning Districts 16 and 9, provides overall leadership in establishing and maintaining plans and programs approved by the Virginia Department of Health, Office of EMS, supporting the infrastructure of our service area's Emergency Medical Services system. This coordination is at the core of the council's mission and services, and includes regional plans, regional medical direction, quality improvement, consolidated grants through the Rescue Squad Assistance Fund (RSAF) program, and Critical Incident Stress Management Services (CISM). The council provides regional patient care protocols, restocking agreements and medication boxes which allow ambulances to replenish medical supplies at area hospital pharmacies, performance improvement monitoring, EMS and disaster planning, financial incentives with grant support, and aids in efforts to increase agency retention and recruitment of both career and volunteer EMS providers. All regional documents are produced by both Council staff and regional committees, which are coordinated by the Council and staffed by EMS providers from Planning Districts 16 and 9.

## Client Fees

**Please describe the fees clients must pay for the services by this program.**

No fees are charged for this service

**Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

Good planning and coordination are necessary to the success of our Regional EMS System. Virginia's Regional EMS Councils, as designated in The Code of Virginia, are required to ensure that such planning, coordination, and program administration are in place at the regional level. This infrastructure is essential to the seamless operations of the EMS system of planning district 16, as it facilitates communication not only among PD16 agencies, but also between PD16 and PD9. The REMS Council coordinates 14 different regional committees, which connect more than 200 members who are citizens, EMS providers, hospital and government stakeholders, and EMS leadership to ensure that the EMS system operates smoothly throughout the region. The Council is also required by code to seek matching local funds from both private and public sources.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

N/a

**Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

These services are provided throughout the year and are ongoing. Regional committees meet quarterly, and some convene more frequently. We bring hospital organizations and other state agencies (e.g. Virginia Department of Emergency Management and Regional Health Districts) to the table to ensure a smooth interface of all parts of the EMS system. Regional committees include representation from organizations like the American Red Cross and American Heart Association. We do not track individuals served for this program, but our services are available to 3,240 EMS providers in our service area (including 2,096 in PD16) and impact the quality of care for people in our service area receiving emergency medical care. This program serves not only the EMS licensed agencies of Planning District 16, but also the PD16 population at large; strong coordination and planning help ensure a high quality of care and communication between and among agencies, hospitals, EMS providers, and citizens.

**If your program has specific entry or application criteria, please describe it here.**

This program is available to anyone who contacts our agency; we provide technical assistance and customer service to both current and future EMS providers, EMS agencies and leadership, as well as citizens and the local and regional political and leadership structure.

# **Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of Emergency Medical Services System**

## **Program Budget Narrative**

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

The Council is requesting a slight decrease in funding for FY2023 which reflects the emerging partnership with the Virginia Office of EMS. As we transition over, some expenses and personnel costs are going to be absorbed through a new arrangement. However, until the transition is complete, there remain expenses associated with staffing and supporting these services. The Council utilizes a funding model approved by the George Washington Regional Commission using population values with a rate of ¢ .29 per capita. The pre-adjustment amounts for FY2023 were calculated using projected population increases from the Weldon Cooper Center for Public Service at the University of Virginia.

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

# Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of Emergency Medical Services System

## Program Specific Budget

*In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	162,177.33	112,706.66	110,531.47	123,821.22	85,844.27	105,320.27	105,320.27
Benefits	33,441.37	22,199.80	21,341.76	24,389.03	24,626.25	20,606.14	20,606.14
Operating Expenses	158,257.76	109,047.35	119,315.08	119,801.05	128,284.48	100,741.13	100,741.13
Capital Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total					238,755.00		226,667.54

## Program Specific Revenue

*In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	3,957.30	3,981.15	3,957.30	4,007.70	3,957.30	3,406.55	3,406.55
Fredericksburg	3,753.45	3,787.20	3,787.20	3,855.60	3,787.20	3,277.26	3,277.26
King George	3,325.95	3,329.55	3,329.55	3,355.65	3,355.65	2,852.30	2,852.30
Spotsylvania	5,400.00	17,689.05	5,400.00	17,758.35	8,100.00	15,094.60	15,094.60
Stafford	19,441.35	19,741.50	11,250.00	20,059.20	11,250.00	17,050.32	17,050.32
United Way	1,481.16	0.00	574.08	0.00	1,063.43	0.00	0.00
Grants	0.00	0.00	0.00	0.00	15,000.00	0.00	0.00
Client Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Fundraising	7,200.00	4,000.00	3,298.50	4,000.00	1,000.00	5,000.00	5,000.00
Other (Click to itemize)	28,863.73	191,425.36	202,069.78	2,745.00	144,726.05	1,234.21	149,380.93
Culpeper County			6,690.60		6,753.60		3,406.55
Fauquier County			9,162.00		3,825.00		7,845.46
Orange County			4,717.80		4,717.80		4,010.13
Rappahannock County			982.80		1,818.00		835.38
Westmoreland County			480.60		480.60		408.51
Office Of EMS - Contract Funding			116,757.31		126,419.49		126,419.49
In Kind Donation - Building Lease			49,889.25		0.00		0.00
Miscellaneous Income	28,863.73		13,382.69	2,520.00	698.94	1,009.21	6,442.79
Interest Income	0.00		6.73	225.00	12.62	225.00	12.62
Culpeper County		6,690.60					
Fauquier County		9,162.00					
Orange County		4,717.80					
Rappahannock County		982.80					
Westmoreland County		480.60					
Office Of EMS - Contract Funding		116,757.31					
In Kind Donation - Building Lease		49,889.25					
REMS Vending Income		45.00					
Miscellaneous Income		2,475.00					
Interest Income		225.00					
Total	73,422.94	243,953.81	233,666.41	55,781.50	192,239.63	47,915.24	196,061.96

## Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget
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Surplus or Deficit	73,422.94	243,953.8 1	233,666.4 1	55,781.50	-46,515.37	30,605.58
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# **Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of Emergency Medical Services System**

## **Collaborative Impact**

### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

REMS partners with EMS agencies, area hospitals (HCA Spotsylvania Regional Medical Center, Mary Washington Hospital, Stafford Hospital), doctors (Fredericksburg Emergency Medical Alliance), and EMS providers. Committees are open to public participation and made up of EMS providers, doctors, hospital administrators, and citizens. These fifteen committees are essential in creating and disseminating policies and programs. REMS' Board of Directors is also collaborative: each locality in our service area is represented. The Council also has representation on the EMS Governor's Advisory Board, the Regional Director's Group, and represents the area at meetings of the state Training and Certification, Trauma System Oversight, and Medical Direction Committees. Regional coordination allows agencies, hospitals, providers, and area citizens to work together to manage and organize Emergency Medical Services in our service area in order to optimize the efficacy and efficiency of the system.

### **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

The work of the council in coordinating area EMS agencies is entirely collaborative. Many policies, documents, and procedures are developed in committees maintained by the council but populated by area EMS providers, doctors, hospital administrators, and other healthcare providers. The council's Board of Directors determines the committee membership and the council staff serve as support for these committees.

If the council were dissolved, communication between and among area agencies would be greatly hindered. The council serves as not only coordinator of these all-important committees, but also as a liaison between the Virginia Department of Health, Office of EMS, and area EMS licensed agencies. Distribution of information and coordination of community efforts is essential, and the council is an indispensable resource for area EMS agencies. Agencies are updated on issues like medication shortages, national and state regulations, and changes to certification requirements.



**Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of  
Emergency Medical Services System**

**Number of Individuals Served**

**Localities**

*Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 (Actual)</b>	<b>FY 2020 (Actual)</b>	<b>FY 2021 (Actual)</b>	<b>FY 2022 Estimate</b>	<b>FY 2023 Estimate</b>
Fredericksburg City	202	204	226	195	198	230	230
Caroline County	246	248	233	200	200	228	228
King George County	123	125	122	104	104	125	125
Spotsylvania County	721	747	704	681	675	700	700
Stafford County	784	814	811	793	795	800	800
Other Localities	1,073	1,097	1,100	1,002	1,004	1,000	1,000
<b>Total</b>					<b>2,976</b>		<b>3,083</b>

# Rappahannock Emergency Medical Services Council, Inc. - Regional Coordination of Emergency Medical Services System

[View Diagram](#) Goals and Objectives

## Goals

### Goal:

Provide an ongoing regional Performance Improvement Plan that supports all EMS Agency and Operational Medical Director regulatory requirements for maintaining a Quality Management Program with reporting.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Develop and coordinate an approved regional Performance Improvement Plan to be distributed to all EMS licensed agencies annually.</b>	Total # Clients Served	45	45	45	45			45
	Total # Clients Achieved/Successful	45	45	45	45			45
	% Achieved / Successful	100	100	100	100			100
<b>Administer a regional performance improvement program which monitors the quality of data being reported by area agencies and assists said agencies with feedback regarding the improvement of reporting.</b>	Total # Clients Served	45	45	45	45			45
	Total # Clients Achieved/Successful	45	45	45	45			45
	% Achieved / Successful	100	100	100	100			100

## Explanation & Overview

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

The pandemic has altered the operations and we are hosting more events virtually; we will need to see if this increases the quantity of participation over physical in-person meetings, but so far it seems to have done so.

**Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

The pandemic has altered the operations and we are hosting more events virtually; we will need to see if this increases the quantity of participation over physical in-person meetings, but so far it seems to have done so.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

**Goal:**

The following Program Goal reflects only one of many areas of Regional Coordination of our EMS System and is not all inclusive.

**Provide a Regional Medical Direction system that supports the requirements set forth in the Rules and Regulations governing EMS in Virginia.**

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Designate a Regional Medical Director with a signed contract outlining the scope of his or her services and supporting all agency Operational Medical Directors in each locality.</b>	Total # Clients Served	3,292	3,292	3,000	3,000			3,000
	Total # Clients Achieved/Successful	3,292	3,292	3,000	3,000			3,000
	% Achieved / Successful	100	100	100	100			100
<b>Coordinate the</b>	Total # Clients	3,292	3,292	3,000	3,000			3,000

<b>development and implementation of regional patient care treatment protocols for the service area that support a high standard of care.</b>	Served					
	Total # Clients Achieved/Successful	3,292	3,292	3,000	3,000	3,000
	% Achieved / Successful	100	100	100	100	100

### **Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

### **Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

The pandemic has changed both the delivery of EMS but also the way that providers and agencies interact; we will continue to monitor this impact moving forward.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

# Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center

## Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

## General Information

**Program Name** Regional Education/Training and Simulation Center  
**Is this a new program?** No

## Program Contact

**Name** E. Wayne Perry  
**Title** Regional Program Manager  
**Email** rems@vaems.org  
**Phone** (540) 373-0249

## Program Purpose / Description

### Provide an overview of this program

Regional coordination and planning for the training needs of over 3,000 EMS providers is essential to the success of our health care delivery system. The council supports our region's training needs with our Regional Training and Simulation Center which was host to thirty-one classes in FY 2019. Our facility includes full high-fidelity simulation capabilities and is the only one of its kind serving EMS agencies, providers, and health care agencies in the region. We maintain a staff of instructors and administrative support in order to serve area providers and maintain state accreditation. The council also provides regional oversight and coordination for area instructors, endorsements, ALS preceptors, and affiliation agreements with community hospitals for student clinical rotations necessary for provider training and certification.

## Client Fees

**Please describe the fees clients must pay for the services by this program.**

Training fees are set by our board of directors based upon cost to the Council to administer courses and current market pricing. Continuing Education courses are now completely free and EMT Basic courses are now provided by agencies and educators in the region. The state of Virginia is restructuring training fund payment and the state now provides scholarship funding directly to the students. Other training programs tend to be some distance from our service area, requiring travel; having a centrally located training center is more convenient and cost effective for the providers of PD 16. The prices used in this FY23 budget are the same as those used for FY22, but are subject to change by the BOD.

## **Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

The Council plays a vital role in determining our regional training needs, coordinating education programs, and establishing the local guidelines and policies for education that are utilized by members of the EMS system of PD16. Our Regional Training and Simulation Center is the only site in the region to offer full simulation labs. Simulation labs and advanced training programs increase provider proficiencies and knowledge, elevating the level of care in Emergency Medical Services. The training center is also able to host providers and agencies who need a facility; we have several agencies who use the training center to conduct their hiring processes and the hospital staff also uses the training center on a regular basis.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

N/A

## **Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

PD 16 citizens, EMS providers, and healthcare professionals. The Regional Training and Simulation Center is in the City of Fredericksburg. The training planned for FY2023 is pending as we work through the pandemic. Our training center remains open and available, but it requires enhanced safety measures and specific cleaning methods in order to comply with the current mandates. The Council also offers Pediatric Education for Prehospital Providers; Geriatric Education for EMS; Advanced Life Support Preceptor Initial Course or Update; Consolidated Test Site Evaluator Initial or Update courses. Other special programs such as Tactical Emergency Critical Care, Trauma Nursing Core Course, Emergency Nursing Pediatric Course, International Trauma Life Support and Prehospital Trauma Life Support can also be hosted or conducted by the Council. The Council also hosts REMS Critical Incident Stress Management training and provides a facility for statewide Medical Direction seminars.

**If your program has specific entry or application criteria, please describe it here.**

Students must be a minimum of 16 years of age, without any felony convictions, in order to be eligible to practice as an EMS provider in the Commonwealth of Virginia. The same standards apply to entering an initial training program. Continuing education is only offered for providers with an existing EMS certification.

# Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center

## Program Budget Narrative

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

The Council is requesting a slight decrease in funding for FY2022 which reflects the emerging partnership with the Virginia Office of EMS. As we transition over, some expenses and personnel costs are going to be absorbed through a new arrangement. However, until the transition is complete, there remain expenses associated with staffing and supporting these services. The Council utilizes a funding model approved by the George Washington Regional Commission using population values with a rate of ¢ .29 per capita. The pre-adjustment amounts for FY2023 were calculated using projected population increases from the Weldon Cooper Center for Public Service at the University of Virginia.

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

N/A

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

N/A

**Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center**

**Program Specific Budget**

*In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.*

	<b>FY 2019 Actual</b>	<b>FY 2020 Budgeted</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Estimate</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Budget</b>	<b>FY 2023 Budget</b>
Personnel	136,949.75	97,744.26	93,337.68	104,560.14	72,490.72	88,937.12	88,937.12
Benefits	28,239.38	19,252.66	18,021.93	20,595.18	20,795.50	17,400.74	17,400.74
Operating Expenses	133,639.88	94,570.74	100,754.96	101,165.33	108,329.12	85,070.29	85,070.29
Capital Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total					201,615.34		191,408.15

**Program Specific Revenue**

*In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.*

	<b>FY 2019 Actual</b>	<b>FY 2020 Budgeted</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Estimate</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Budget</b>	<b>FY 2023 Budget</b>
Caroline	3,341.72	3,361.86	3,341.72	3,384.28	3,341.72	2,876.64	2,876.64
Fredericksburg	3,169.58	3,198.08	3,198.08	3,255.84	3,198.08	2,767.46	2,767.46
King George	2,808.58	2,811.62	2,811.62	2,833.66	2,833.66	2,408.61	2,408.61
Spotsylvania	4,560.00	14,937.42	4,560.00	14,995.94	6,840.00	12,746.55	12,746.55
Stafford	16,417.14	16,670.60	9,500.00	16,938.88	9,500.00	14,398.05	14,398.05
United Way	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Client Fees	41,825.00	100.00	4,459.80	7,020.00	10.00	7,280.00	7,280.00



	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Fundraising	6,080.00	7,000.00	2,785.40	7,000.00	0.00	7,000.00	7,000.00
Other (Click to itemize)	180,714.61	163,488.08	167,457.98	161,758.66	122,213.02	162,301.69	159,301.69
Culpeper County	5,605.00		5,649.84	5,703.04	5,703.04	4,847.58	4,847.58
Fauquier County	3,230.00		3,230.00	7,794.18	3,230.00	6,625.05	6,625.05
Orange County	3,983.92		3,983.92	3,983.92	3,983.92	3,386.33	3,386.33
Rappahannock County	829.92		829.92	829.92	1,535.20	705.43	705.43
Westmoreland County	405.84		394.44	405.84	405.84	344.96	344.96
Office of EMS - Contract Funding	95,235.11		99,934.55	98,595.06	106,754.23	98,595.06	95,595.06
In Kind Donation - Building	42,128.70		42,128.70	42,128.70	0.00	42,128.70	42,128.70
Miscellaneous Income	24,373.82		11,300.93	2,128.00	590.13	5,478.58	5,478.58
Office of EMS - EMS Training Funds	4,922.30		0.00	0.00	0.00	0.00	0.00
Interest	0.00		5.68	190.00	10.66	190.00	190.00
Culpeper County		5,649.84					
Fauquier County		7,736.80					
Orange County		3,983.92					
Rappahannock County		829.92					
Westmoreland County		405.84					
Office of EMS - Contract Funding		98,595.06					
In Kind Donation - Building		42,128.70					
REMS Vending Income		38.00					
Miscellaneous Income		2,090.00					
Office of EMS - EMS Training Funds		1,840.00					
Interest		190.00					
<b>Total</b>	<b>258,916.63</b>	<b>211,567.66</b>	<b>198,114.60</b>	<b>217,187.26</b>	<b>147,936.48</b>	<b>211,779.00</b>	<b>208,779.00</b>

## Surplus / Deficit

	<b>FY 2019 Actual</b>	<b>FY 2020 Budgeted</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Estimate</b>	<b>FY 2022 Budget</b>	<b>FY 2023 Budget</b>
Surplus or Deficit	258,916.6 3	211,567.6 6	198,114.6 0	217,187.2 6	-53,678.86	-17,370.85

# **Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center**

## **Collaborative Impact**

### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

By definition, our coordination of area EMS education is a collaborative effort. We work with area EMS agencies and the Office of Emergency Medical Services to keep programs running and in compliance with state standards. We help area education coordinators maintain their certifications and endorsements, and are able to provide or refer area providers to needed services. We also work in conjunction with OEMS to maintain the training center—much of the equipment purchased was made possible by state grants.

### **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

Our training center is unique to the region. Small agencies and even most jurisdictions are not able own and maintain the type of high-fidelity simulation equipment the council provides for free use by area agencies. Courses taught at our facility are free which makes training more accessible to those with limited financial means. If the council were to be dissolved, the training center would no longer exist. We are the only council in the state to offer a high-fidelity simulation center, and many agencies have limited space in which to conduct training.

**Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center**

**Number of Individuals Served**

**Localities**

*Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 (Actual)</b>	<b>FY 2020 (Actual)</b>	<b>FY 2021 (Actual)</b>	<b>FY 2022 Estimate</b>	<b>FY 2023 Estimate</b>
Fredericksburg City	20	9	12	5	6	10	10
Caroline County	10	2	5	4	4	8	8
King George County	11	10	9	6	7	6	6
Spotsylvania County	71	40	45	37	32	50	50
Stafford County	144	120	115	101	100	100	100
Other Localities	192	100	105	89	80	100	100
<b>Total</b>					229		274

# Rappahannock Emergency Medical Services Council, Inc. - Regional Education/Training and Simulation Center

[View Diagram](#) Goals and Objectives

## Goals

### Goal:

Evaluate and implement innovative training opportunities through the Regional Training Center to include the use of simulation training and equipment.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Council maintains four (4) simulation labs with necessary equipment and trained staff to support its use by community and health care partners.</b>	Total # Clients Served	400	400	400	400			400
	Total # Clients Achieved/Successful	400	400	400	400			400
	% Achieved / Successful	100	100	100	100			100
<b>Provide innovative training through use of simulation to improve program and student outcomes, with participants' academic development and performance improved.</b>	Total # Clients Served	400	400	400	400			400
	Total # Clients Achieved/Successful	400	400	400	400			400
	% Achieved / Successful	100	100	100	100			100

## Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

## Updates for FY2018

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

The impact of the pandemic is still being fully realized. Many agencies and providers are in need of training but limited staffing and other restrictions are limiting options. We continue to work with agencies and providers to ensure that opportunities are available for them to receive training.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

### Goal:

**Provide emergency health care educational opportunities at the basic and advanced level through an accredited Regional Training Center to support the council's service area and needs.**

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Participants acquire emergency health care skills and knowledge to become skilled and effective, working in an emergency health care setting through a variety of programs taught.</b>	Total # Clients Served	300	300	300	300			300
	Total # Clients Achieved/Successful	300	300	300	300			300
	% Achieved / Successful	100	100	100	100			100
<b>Participants successfully complete programs and obtain state certification to provide emergency health care. State certification is mandated in the Commonwealth</b>	Total # Clients Served	0	0	0	0			0
	Total # Clients Achieved/Successful	0	0	0	0			0
	% Achieved / Successful	0	0	0	0			0

**in order to  
provide patient  
care with a  
licensed EMS  
agency.**

## **Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

## **Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

Changes to the training programs at the state level, as well as funding evaporating that was previously available to the agencies who provide training has reduced the initial training courses that are offered. There is still a need, but the resources are not currently available to resume the training. Our partnership with the state should help to bolster the resources for the region.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

# Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing

## Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

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## General Information

<b>Program Name</b>	Regional Emergency Medical Services Certification and Testing
<b>Is this a new program?</b>	No

## Program Contact

<b>Name</b>	E. Wayne Perry
<b>Title</b>	Regional Program Manager
<b>Email</b>	rem@vaems.org
<b>Phone</b>	(540) 373-0249

## Program Purpose / Description

### Provide an overview of this program

Virginia's Regional EMS Councils are responsible for ensuring the provision of an annual EMS certification testing program for basic level training within our service area. Consolidation of regional testing ensures a high standard is met across the state and brings certified EMS providers to our region's volunteer, career and commercial EMS and fire agencies. The council establishes approved test site locations and dates; acts as the registration contact; and maintains appropriate equipment and testing personnel. The Council also provides administrative oversight for all test sites conducted within our service area.

Advanced Life Support certification requires National Registry Psychomotor examinations. The council coordinates and hosts these exams for providers from all over the east coast. These test sites are limited in number and spread out geographically; hosting them at the Rappahannock EMS Council gives PD16 providers a convenient venue for testing.

## Client Fees



**Please describe the fees clients must pay for the services by this program.**

The Virginia Department of Health, Office of EMS establishes our fee threshold for Consolidated Testing. Initial practical testing and re-testing fees are set at \$50 and \$25. There is no fee for written only testing. Pricing for our National Registry exam is set by our Board of Directors and is based upon cost and average fees charged within the state of Virginia. Initial testing for Paramedics is \$295; Intermediates \$200; AEMT \$175; retesting is \$50 per station, or \$100 for Out of Hospital scenario, with a maximum of the initial test fee for each respective level of certification (e.g. a Paramedic retest candidate will pay no more than \$295 no matter how many stations they must retest).

**Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

The council's Regional Consolidated Testing Program supports students and citizens of PD16 with obtaining and maintaining the EMS certification that is required by the Code of Virginia to operate an ambulance and provide patient care. This certified manpower is essential to your public safety system and is a service that is only available through the Regional Council system. In recent years the program supported both Spotsylvania and Stafford County's EMT-Basic High School program and classes conducted through area EMS agencies.

National Registry Psychomotor exams are required by the commonwealth for initial state certification and the Rappahannock EMS Council provides the most convenient site for PD16 providers. These practical examinations are few and far between, and some providers come all the way from Delaware or Georgia to test with us. Having these test sites in Fredericksburg eliminates the need for PD16 providers to travel great distances for certification testing.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

N/A

**Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

Planning District 16 citizens enrolled in and completing initial EMS certification training courses. EMS providers within our system who are re-certifying. Must be a minimum of 16 years of age and older. The Council will typically conduct 14 Consolidated Test Sites each year, but the Virginia Department of Health has suspended group testing until July of 2021. In a typical setting, the test sites are conducted throughout our region in area schools to include Spotsylvania, Caroline, Culpeper, Fauquier, Fredericksburg, Orange and Stafford.

We also generally hold no less than five National Registry Psychomotor exams in the council's Regional Training and Simulation Center. These are also on hold until the limitations and restrictions from the department of labor and the health department are lifted.

**If your program has specific entry or application criteria, please describe it here.**

This testing is for individuals who have completed Emergency Medical Services training only.

# Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing

## Program Budget Narrative

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

The Council is requesting a slight decrease in funding for FY2022 which reflects the emerging partnership with the Virginia Office of EMS. As we transition over, some expenses and personnel costs are going to be absorbed through a new arrangement. However, until the transition is complete, there remain expenses associated with staffing and supporting these services. The Council utilizes a funding model approved by the George Washington Regional Commission using population values with a rate of ¢ .29 per capita. The pre-adjustment amounts for FY2023 were calculated using projected population increases from the Weldon Cooper Center for Public Service at the University of Virginia.

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

N/A

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

N/A

# Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing

## Program Specific Budget

*In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	36,039.41	46,732.72	24,562.55	27,515.83	19,076.51	23,404.50	23,404.50
Benefits	7,431.42	9,204.93	4,742.61	5,419.78	5,472.50	4,579.14	4,579.14
Operating Expenses	35,168.39	45,215.42	26,514.46	26,622.46	28,507.66	22,386.92	22,386.92
Capital Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total					53,056.67		50,370.56

## Program Specific Revenue

*In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	879.40	884.70	879.40	890.60	879.40	757.01	757.01
Fredericksburg	834.10	841.60	841.60	856.80	841.60	728.28	728.28
King George	739.10	739.90	739.90	745.70	745.70	633.85	633.85
Spotsylvania	1,200.00	3,930.90	1,200.00	3,946.30	1,800.00	3,354.36	3,354.36
Stafford	4,320.30	4,387.00	2,500.00	4,457.60	2,500.00	3,788.96	3,788.96
United Way	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Client Fees	167,300.00	35,000.00	17,839.18	28,080.00	40.00	29,120.00	29,120.00
Fundraising	1,600.00	0.00	733.00	0.00	350.00	0.00	0.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Other (Click to itemize)	55,086.13	55,368.97	53,011.88	55,388.07	32,161.32	55,530.98	55,530.98
Culpeper County	1,475.00		1,486.80	1,500.80	1,500.80	1,275.68	1,275.68
Fauquier County	850.00		850.00	2,051.10	850.00	1,743.44	1,743.44
Orange County	1,048.40		1,048.40	1,048.40	1,048.40	891.14	891.14
Rappahannock County	218.40		218.40	218.40	404.00	185.64	185.64
Westmoreland County	106.80		103.80	106.80	106.80	90.78	90.78
Office of EMS - Contract Funding	25,061.87		26,298.57	25,946.07	28,093.22	25,946.07	25,946.07
In Kind Donation - Building Lease	11,086.50		11,086.50	11,086.50	0.00	11,086.50	11,086.50
Miscellaneous Income	6,414.16		2,967.53	550.00	155.30	1,431.73	1,431.73
Interest Income	0.00		1.50	50.00	2.80	50.00	50.00
Office of EMS - Consolidated Testing Reimbursement	8,825.00		8,950.38	12,830.00	0.00	12,830.00	12,830.00
Office of EMS	0.00		0.00	0.00	0.00	0.00	0.00
Culpeper County		1,486.80					
Fauquier County		2,036.00					
Orange County		1,048.40					
Rappahannock County		218.40					
Westmoreland County		106.80					
Office of EMS - Contract Funding		25,946.07					
In Kind Donation - Building Lease		11,086.50					
REMS Vending Income		10.00					
Miscellaneous Income		550.00					
Interest Income		50.00					
Office of EMS - Consolidated Testing Reimbursement		12,830.00					
Office of EMS		0.00					

	<b>FY 2019 Actual</b>	<b>FY 2020 Budgeted</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Estimate</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Budget</b>	<b>FY 2023 Budget</b>
Total	231,959.03	101,153.07	77,744.96	94,365.07	39,318.02	93,913.44	93,913.44

**Surplus / Deficit**

	<b>FY 2019 Actual</b>	<b>FY 2020 Budgeted</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Estimate</b>	<b>FY 2022 Budget</b>	<b>FY 2023 Budget</b>
Surplus or Deficit	231,959.03	101,153.07	77,744.96	94,365.07	-13,738.65	-43,542.88

# **Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing**

## **Collaborative Impact**

### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

The council works collaboratively with area schools in order to vary the location of each Consolidated Test Site and thereby provide a convenient place for providers from different places across our service area to test. We do pay these schools and churches a site use fee. We also hire area instructors and providers to serve as evaluators and patients for the test sites.

The consolidated testing system is a joint effort of all of the regional councils and shares one registration and administration system, <http://testing.vaems.org>

## **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

Consolidated Test Sites can only be administered by regional EMS councils. While residents of PD16 could certainly travel to another council in order to test, the dissolution of the Rappahannock EMS Council would mean travelling greater distances for testing and create greater travel expenses for providers. National Registry examinations are offered by other community colleges and training centers, but they are all at some distance from PD16. Testing fees also vary from site to site and are generally higher than those charged by the council.

**Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing**

**Number of Individuals Served**

**Localities**

*Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 (Actual)</b>	<b>FY 2020 (Actual)</b>	<b>FY 2021 (Actual)</b>	<b>FY 2022 Estimate</b>	<b>FY 2023 Estimate</b>
Fredericksburg City	20	20	20	25	23	20	20
Caroline County	16	8	10	7	5	10	10
King George County	11	13	15	13	12	10	10
Spotsylvania County	72	60	65	49	45	60	60
Stafford County	154	145	150	137	125	125	125
Other Localities	208	180	185	163	150	150	150
<b>Total</b>					<b>360</b>		<b>375</b>

# Rappahannock Emergency Medical Services Council, Inc. - Regional Emergency Medical Services Certification and Testing

[View Diagram](#) Goals and Objectives

## Goals

### Goal:

Enhance the quality of test sites and programs through developed regional consolidated test site policies and participation with related state committees. This includes implementation of new BLS testing policies and procedures approved by the State.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Develop and maintain an Office of EMS approved Regional Consolidated Test site Policies and Procedures manual for service area that meets state guidelines for testing and certification.</b>	Total # Clients Served	470	470	400	400			400
	Total # Clients Achieved/Successful	470	470	400	400			400
	% Achieved / Successful	100	100	100	100			100
<b>Conduct annual training of all contracted CTS personnel through developed EMT-B Evaluator Program and review policies and procedures as approved.</b>	Total # Clients Served	10	10	10	10			10
	Total # Clients Achieved/Successful	10	10	10	10			10
	% Achieved / Successful	100	100	100	100			100

## Explanation & Overview



If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

N/A

**Updates for FY2018**

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

The COVID-19 pandemic remains a challenge when gathering a group of people together for testing. EMS testing involves hands-on practical skills in an environment that requires close contact. It's unclear what testing will look like moving forward, but we are planning to resume when we are able and released by the regulatory bounds.

If you are restating the goals or objectives for the prior calendar year, please include those here

**Goal:**

Maintain a state approved consolidated test site program that serves the needs of the localities and EMS agencies served by the council in meeting their certification needs.

<b>Objectives</b>		<b>2020 Baseline</b>	<b>2020 Year End</b>	<b>2021 Baseline</b>	<b>2021 Year End</b>	<b>2022 Baseline</b>	<b>2022 Year End</b>	<b>2023 Baseline</b>
<b>Conduct 14 Basic Life Support Consolidated Test Sites through an approved schedule and facilities over a 12-month period.</b>	Total # Clients Served	500	500	250	250			250
	Total # Clients Achieved/Successful	500	500	250	250			250
	% Achieved / Successful	100	100	100	100			100
<b>Conduct 5 National Registry Practical Test Sites for Advanced Life Support certification.</b>	Total # Clients Served	130	75	75	75			74
	Total # Clients Achieved/Successful	130	75	75	75			74
	% Achieved / Successful	100	100	100	100			100

## **Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

N/A

## **Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

Same comments as above regarding the suspension of test site by the state due to the COVID-19 pandemic. We will resume hosting test sites once the COVID-19 pandemic restrictions are relaxed.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

## Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

## General Information

**Program Name** Community Awareness and Outreach

**Is this a new program?** No

## Program Contact

**Name** E. Wayne Perry

**Title** Regional Program Manager

**Email** rems@vaems.org

**Phone** (540) 373-0249

## Program Purpose / Description

### Provide an overview of this program

The Council, in partnership with area EMS agencies, conducts yearly public education programs which serve to enhance our system's effectiveness by informing our community about the types of services available, how best to utilize them, and the importance of prevention in medical well-being. Each year, we educate area elementary students with our award-winning "9-1-1 For Kids" program. As required by the Office of EMS, we support the Governor's EMS Awards Program to honor and highlight our EMS system, by conducting a yearly Regional EMS Awards Program. Throughout the year council staff also participate in public speaking events (including the Combined Federal Campaign Speaker's Bureau), health fairs, and other outreach activities. Our Pilot Mobile Integrated Healthcare Program in Caroline County also falls under the Council's outreach activities. Through this community paramedicine project, the REMS Council assists individuals with transportation to appointments, communication with their doctors, accessing healthcare resources, and education regarding healthy life choices. This pilot program was previously funded by a grant awarded by the Virginia Department of Health Office of Minority Health and Health Equity.

## Client Fees

**Please describe the fees clients must pay for the services by this program.**

There are no fees which are charged for these services, it is part of the overall EMS mission to promote health and wellness in the community.

**Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

Public understanding of how the area Emergency Medical Services system works is essential. Education allows for the development of an understanding regarding how to best utilize services offered to the public. By educating the public through Stop the Bleed, Hands-Only CPR, or our “9-1-1 for Kids” program, we provide citizens in the community resources to make a difference after the 9-1-1 call and before EMS arrives at the scene. We also highlight the achievements of individuals and agencies in our EMS system through our Regional Awards, we can help ensure that the citizenry work collaboratively with emergency medical personnel for the most efficacious provision of care. When citizens understand what providers need in order to provide assistance, providers’ jobs become easier and care more effective. We also provide health and safety information for pandemic disease, weather events (hurricane, flood, etc) as well as education to reduce heat and cold exposure emergencies.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

N/A

**Target Audience and Service Delivery**

**Describe the program’s intended audience or client base and how those clients are served.**

Planning District 16 and 9 citizens. Our safety information is generalized and provided for a wide-variety of audience. We also provide targeted education through the “9-1-1 for Kids” program which focuses specifically on area second grade students and EMS providers. Each year we target all locality schools for participation, and our target remains reaching 25 schools throughout the region. The “9-1-1 For Kids” and Regional EMS Awards programs are conducted each year in the spring. Public speaking events regarding health and our EMS system are conducted throughout the year as requested. Participation in our other programs is markedly more difficult to track and we do not have a number accurately representing the number of persons served, but many individuals interacted with Council staff at various public functions, discussing both the Council and Emergency Medical Services.

**If your program has specific entry or application criteria, please describe it here.**

N/A

# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

## Program Budget Narrative

**Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

The Council is requesting a slight decrease in funding for FY2022 which reflects the emerging partnership with the Virginia Office of EMS. As we transition over, some expenses and personnel costs are going to be absorbed through a new arrangement. However, until the transition is complete, there remain expenses associated with staffing and supporting these services. The Council utilizes a funding model approved by the George Washington Regional Commission using population values with a rate of ¢ .29 per capita. The pre-adjustment amounts for FY2023 were calculated using projected population increases from the Weldon Cooper Center for Public Service at the University of Virginia.

**If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

**In particular, please describe in detail if any increase is sought for new positions or personnel.**

# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

## Program Specific Budget

*In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	25,227.58	29,517.71	17,193.78	19,261.08	13,353.55	16,393.15	16,393.15
Benefits	5,201.99	5,814.09	3,319.83	3,793.85	3,830.75	3,205.40	3,205.40
Operating Expenses	24,617.87	28,559.35	18,560.12	18,635.72	19,955.36	15,670.84	15,670.84
Capital Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total					37,139.66		35,269.39

## Program Specific Revenue

*In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.*

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	615.58	619.29	615.58	623.42	615.58	529.91	529.91
Fredericksburg	583.87	589.12	589.12	599.76	589.12	509.80	509.80
King George	517.37	517.93	517.93	521.99	521.99	443.69	443.69
Spotsylvania	840.00	2,751.63	840.00	2,762.41	1,260.00	2,348.05	2,348.05
Stafford	3,024.21	3,070.90	1,750.00	3,120.32	1,750.00	2,652.77	2,652.77
United Way	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grants	31,000.00	24,565.00	24,565.00	0.00	0.00	0.00	0.00
Client Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fundraising	1,120.00	2,000.00	513.10	2,000.00	350.00	3,000.00	3,000.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Other (Click to itemize)	32,600.99	29,777.28	31,700.20	29,797.65	22,512.92	29,897.69	22,137.14
Culpeper County	1,032.50		1,050.56	1,050.56	1,050.56	892.98	892.98
Fauquier County	595.00		1,435.77	1,435.77	595.00	1,220.40	1,220.40
Orange County	733.88		733.88	733.88	733.88	623.80	623.80
Rappahannock County	152.88		152.88	152.88	282.80	129.95	129.95
Westmoreland County	74.76		74.76	74.76	74.76	63.55	63.55
In Kind Donation - Building Lease	7,760.55		7,760.55	7,760.55	0.00	7,760.55	0.00
Miscellaneous Income	4,489.91		2,081.75	392.00	108.71	1,009.21	1,009.21
Interest Income	0.00		1.05	35.00	1.96	35.00	35.00
Office Of EMS Contract Funding	17,543.31		18,409.00	18,162.25	19,665.25	18,162.25	18,162.25
Donations	218.20		0.00	0.00	0.00	0.00	0.00
Culpeper County		1,040.76					
Fauquier County		1,425.20					
Orange County		733.88					
Rappahannock County		152.88					
Westmoreland County		74.76					
In Kind Donation - Building Lease		7,760.55					
REMS Vending Income		7.00					
Miscellaneous Income		385.00					
Interest Income		35.00					
Office Of EMS Contract Funding		18,162.25					
Donations		0.00					
Total	70,302.02	63,891.15	61,090.93	39,425.55	27,599.61	39,381.91	31,621.36

### Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget

Surplus or Deficit	70,302.02	63,891.15	61,090.93	39,425.55	-9,540.05	3,648.03
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# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

## Collaborative Impact

### Efforts and Partnerships

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

REMS participates and facilitates collaboration between the various EMS agencies as well as Mary Washington Healthcare, HCA, and the Virginia Department of Health. We regularly attend meetings and host regional workgroups which impact community health and safety. We were partnered with Caroline County in a Healthy Communities project but it was delayed due to the pandemic. We plan to continue our involvement in education and outreach, and are expanding our scope and contact with additional programs and services, such as our Mobile Integrated Healthcare program which piloted and began in Caroline County and is now expanding to the entire region of PD16. The goals of this initiative are to improve the appropriate transport of patients, decreasing unnecessary Emergency Room traffic and rehospitalization of patients that lack resources and tools to manage their healthcare in the home.

## Collaborative Impact

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

The Council is an essential part of administering the regional awards—area agencies operate under and interact with other agencies in their county. While they may give recognition to providers and agencies in that area, there is no other group providing the kind of regional awards that are given by the council. The council solicits nominations, presents them to an awards committee, finances an awards banquet, and provides the physical awards.

The “9-1-1 for Kids” program is a collaborative effort between the council and area agencies that elect to participate. A national program, it may be adopted by agencies as they choose. The REMS staff serves as administrative support for these agencies, allowing the EMS providers involved to focus on the classroom aspect of the program. The Council also owns the “Red E. Fox” costume and DVDs used in the program, and loans them to agencies free of charge.

# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

## Number of Individuals Served

### Localities

*Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.*

Locality	FY2017 (Actual)	FY2018 (Actual)	FY 2019 (Actual)	FY 2020 (Actual)	FY 2021 (Actual)	FY 2022 Estimate	FY 2023 Estimate
Fredericksburg City	0	0	0	0	0	0	0
Caroline County	0	0	0	0	0	0	0
King George County	0	0	0	0	0	0	0
Spotsylvania County	0	0	0	0	0	0	0
Stafford County	1,147	1,299	1,104	600	0	1,300	1,300
Other Localities	0	609	120	226	0	500	500
Total					0		1,800

# Rappahannock Emergency Medical Services Council, Inc. - Community Awareness and Outreach

[View Diagram](#) Goals and Objectives

## Goals

### Goal:

Highlight outstanding achievement and promote retention in our EMS system through a Regional Awards Program that will facilitate a greater participation in the Governor's EMS Awards Program, run by the Virginia Department of Health, Office of EMS, which serve as incentive and encouragement for EMS provider retention and agency performance.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
<b>Maintain an annual Regional Awards Program for the service area, recognizing 12 award categories and winners.</b>	Total # Clients Served	12	12	12	12			12
	Total # Clients Achieved/Successful	12	12	12	12			12
	% Achieved / Successful	100	100	100	100			100
<b>Acknowledge the achievements of regional winners within the community and at the state level through nomination to the annual Governor's EMS Awards Program.</b>	Total # Clients Served	12	12	12	12			12
	Total # Clients Achieved/Successful	12	12	12	12			12
	% Achieved / Successful	100	100	100	100			100

## Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

## Updates for FY2018

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

The 2020 program had to be adjusted to accommodate the Governor's restrictions on gathering. As an adjustment, we moved to a virtual environment to broadcast the event through social media and we held the ceremony to provide the awards outdoors. We are planning for both new methods of recognition and also a return to "normal" after the pandemic is mitigated.

**If you are restating the goals or objectives for the prior calendar year, please include those here**

**Goal:**

**Strengthen community awareness and proper use of regional emergency health care system through public education programs.**

<b>Objectives</b>		<b>2020 Baseline</b>	<b>2020 Year End</b>	<b>2021 Baseline</b>	<b>2021 Year End</b>	<b>2022 Baseline</b>	<b>2022 Year End</b>	<b>2023 Baseline</b>
<b>Educate 1,200 second grade students in service area with the "9-1-1 for Kids" program.</b>	Total # Clients Served	1,900	0	1,900	0			1,900
	Total # Clients Achieved/Successful	1,900	0	1,900	0			1,900
	% Achieved / Successful	100	0	100	0			100
<b>Collaborate with other community resources and agencies to ensure public education and prevention needs are met.</b>	Total # Clients Served	1	12	1	12			12
	Total # Clients Achieved/Successful	1	12	1	12			12
	% Achieved / Successful	100	100	100	100			100

**Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

n/a

**Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

The 2020 program had to be adjusted to accommodate the Governor's restrictions on gathering. As an adjustment, we moved to a virtual environment to broadcast the event through social media and we held the ceremony to provide the awards outdoors. We are planning for both new methods of recognition and also a return to "normal" after the pandemic is mitigated.

**If you are restating the goals or objectives for the prior calendar year, please include those here**