

Regional Funding

Fiscal Year 2023 - Partner Funding Application

Fredericksburg Regional Food Bank

Agency Total Budget

In the boxes below provide an overview of the administrative costs associated with your total agency budget for the FY 2023 Budget. Please also provide updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Salary	1,143,529.00	1,245,057.00	194,859.00	1,245,100.00	1,306,976.00	1,457,000.00	1,500,710.00
Benefits	235,827.00	228,486.00	244,702.00	250,000.00	255,769.00	278,000.00	286,340.00
Operating Expenses	592,380.00	817,595.00	620,126.00	622,000.00	15,685,440.00	675,000.00	8,577,196.00
Capital Expenses	27,200.00	375,480.00	103,264.00	0.00	814,963.00	650,000.00	669,500.00
Other Expenses	94,858.00	7,984,907.00	7,287,976.00	261,816.00	0.00	7,652,375.00	0.00
Total	2,093,794.00	10,651,525.00	8,450,927.00	2,378,916.00	18,063,148.00	10,712,375.00	11,033,746.00

Agency Total Revenues

Please include revenue associated with your entire organization for FY2023. Please also provided updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline	6,000.00	14,000.00	6,000.00	17,000.00	6,000.00	6,000.00	14,018.00
Fredericksburg	5,000.00	8,000.00	6,900.00	7,500.00	5,000.00	5,000.00	20,738.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
King George	0.00	10,200.00	0.00	8,000.00	0.00	3,000.00	9,502.00
Spotsylvania	0.00	22,500.00	0.00	27,000.00	0.00	12,000.00	56,112.00
Stafford	11,641.00	22,500.00	11,975.00	27,000.00	11,376.00	12,000.00	46,148.00
United Way	0.00	50,000.00	99,327.00	47,500.00	91,507.00	90,000.00	92,700.00
Grants	283,471.00	350,500.00	758,881.00	362,500.00	4,264,925.00	380,500.00	391,915.00
Client Fees	0.00	233,567.00	158,740.00	0.00	0.00	135,000.00	0.00
Fundraising	1,235,915.00	1,483,691.00	2,898,438.00	1,290,416.00	3,579,504.00	1,450,000.00	1,493,500.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	12,695,529.00	0.00	8,909,113.00
Total	1,542,027.00	2,194,958.00	3,940,261.00	1,786,916.00	20,653,841.00	2,093,500.00	11,033,746.00

Surplus / Deficit

	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	-551,767.00	-8,456,567.00	-4,510,666.00	-592,000.00	2,590,693.00	0.00

Fredericksburg Regional Food Bank

Agency Budget Narrative

Administrative Expenses

Provide an overview of the administrative costs for your agency.

The FRFB is not requesting administrative funding. The following is an overview of the FRFB's administrative costs:

Salary: Includes the salaries of 10 fundraising/administrative staff

Benefits: 7 out of 32 employees do not enroll in health insurance and the FRFB pays 100% of health insurance costs for employees enrolled, the FRFB offers a 3% matching 401k contribution, STD, and LTD.

Operating Expenses: These include fees, dues, accounting/audit fees, fundraising costs, and printing

If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.

n/a

Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.

The FRFB is not requesting administrative funding.

Capital Expenses

Please provide an overview of the capital costs for your agency.

The following is an overview of the capital costs for the FRFB

1. Additional walk-in cooler space to increase capacity for cold storage.
2. Purchase of refrigerated vehicles for food transport.
3. Equipment for warehouse
4. The securing of space for our school/child programming

Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.

n/a

Salary & Benefit Expenses

Please provide an overview of any increases or decreases in general personnel expenses for your agency.

There is an 11% projected increase for the addition of three new staff members. The FRFB Board of Directors has included a provision for COLA in the FY22 budget not to exceed 3% pay raises for recommended staff.

Please provide a description of any changes to agency benefits structure or cost.

Health and Dental Insurance coverage are not projected to increase. There is no change to the agency benefit structure.

Budget Issues

Provide any legislative initiatives or issues that may impact the agency for the upcoming year.

n/a

If you are aware of “outside” funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.

n/a

Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.

Areas of need that are not being addressed in our funding address include technology upgrades, the purchase and implementation of a new inventory management system, and a vehicle route planning system.

Fredericksburg Regional Food Bank

Locality Information

Caroline County

In, FY21, the FRFB provided the equivalent of almost 494,000 meals to 3,226 residents of Caroline County.

According to Feeding America, there are currently 2,670 people facing food insecurity in Caroline County. In order to ensure continued support to Caroline residents in need, the FRFB requests \$14,018 or 50% of the cost to feed the residents facing food insecurity for just one week. That would be 21 meals per person, at a cost of \$10.50 per week.

City of Fredericksburg

In, FY21, the FRFB provided the equivalent of 491,600 meals to 3,988 residents of the City of Fredericksburg.

According to Feeding America, there are currently 3,950 people facing food insecurity in the City of Fredericksburg. In order to ensure continued support to Fredericksburg residents in need, the FRFB requests \$20,738 or 50% of the cost to feed the residents facing food insecurity for just one week. That would be 21 meals per person, at a cost of \$10.50 per week.

King George County

In, FY21, the FRFB provided the equivalent of 280,669 meals to 1,738 residents of King George County.

According to Feeding America, there are currently 1,810 people facing food insecurity in King George County. In order to ensure continued support to King George residents in need, the FRFB requests \$9,502 or 50% of the cost to feed the residents facing food insecurity for just one week. That would be 21 meals per person, at a cost of \$10.50 per week.

Spotsylvania County

In, FY21, the FRFB provided the equivalent of over 3.3 million meals to 11,243 residents of Spotsylvania County.

According to Feeding America, there are currently 10,690 people facing food insecurity in Spotsylvania County. In order to ensure continued support to Spotsylvania residents in need, the FRFB requests \$56,112 or 50% of the cost to feed the residents facing food insecurity for just one week. That would be 21 meals per person, at a cost of \$10.50 per week.

Stafford County

In, FY21, the FRFB provided the equivalent of over 861,300 meals to 5,143 residents of Stafford County.

According to Feeding America, there are currently 8,760 people facing food insecurity in Stafford County. In order to ensure continued support to Stafford residents in need, the FRFB requests \$46,148 or 50% of the cost to feed the residents facing food insecurity for just one week. That would be 21 meals per person, at a cost of \$10.50 per week.

Fredericksburg Regional Food Bank

Agency Information

Agency Name Fredericksburg Regional Food Bank
Physical Address 3631 Lee Hill Drive, Fredericksburg, VA, 22408, US
Mailing Address PO Box 1006, Fredericksburg, VA 22402
Agency Phone Number (540) 371-7666
Federal Tax ID # 541255013
Web Address www.fredfood.org
Agency Email Address info@fredfood.org

Agency Mission Statement

Uniting the Central Rappahannock Region in our commitment to fight hunger.

Number of Years in Operation 39

Main Contact Elizabeth A Gilkey, phone: (540) 371-7666 x145, email: egilkey@fredfood.org

Job Title Grants & Communications Manager

Localities Served

Please select any/all localities your agency serves.

Caroline
Fredericksburg
King George
Spotsylvania
Stafford

Agency Collaborative Impact

Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.

The Fredericksburg Regional Food Bank (FRFB) is the only food bank that serves PD16 and operates as a food hub, providing emergency food resources for over 160 community partners in the planning district that run more than 250 hunger relief programs. Currently over 31,000 people or 1 in 12, in PD16 face food insecurity. This number includes 1 in 10 children facing hunger.

The FRFB is the first line of defense in ending hunger in our community. As a Feeding America food bank, we have access to substantial USDA contracts for food commodities that food pantries can not receive directly without affiliation with the Fredericksburg Regional Food Bank. Feeding America also contracts with manufacturers and retailers to donate food that would otherwise go to waste. Our partners donate truckloads of rescued food they are unable to sell. That rescued food is picked up by FRFB staff, stored at our warehouse, and distributed to our community partners throughout the service area. In FY21, the FRFB distributed over 6.8 million pounds of food, the equivalent of more than 5.7 meals.

If the FRFB were to close or be minimized in any way, there would be a catastrophic impact on food resources available to people in our community who turn to the FRFB and its partners for assistance. This would result in diminished health outcomes for the families, children, and seniors in our community, resulting in a ripple effect that would impact other community resources. The FRFB seeks to help the people we serve to build a path to a brighter, food-secure future.

Agency Community Impact

Please provide at least two examples of how the mission and vision of your agency impacts the community and overall region.

Example 1

"Caroline's Promise is a nonprofit organization that serves the needs of children in Caroline County. Because of our partnership with the FRFB we are able to ensure all children and families have food. Over the past five years, Caroline's Promise has provided thousands of families with food.

For example Caroline's Promise has hosted drive-thru distributions, provided "We Care Boxes" weekly, participated in Kids on the Go Feeding Program (in multiple localities of the county) and provided weekend and holiday groceries to all students enrolled in Caroline County Public Schools.

During the holidays we provide baskets to families that are in need (approximately 500). The holiday baskets included fresh turkeys, ham and chicken as well as other non-perishable goods. This year we anticipate more families that will benefit from the food resources provided through the Fredericksburg Regional Food Bank.

In 2021, while maneuvering the pandemic we hosted a drive-thru food distribution every week for the entire year, serving over 5,000 families a month. The FRFB is an essential resource to offset the food insecurity here in Caroline County.

In addition to providing all families food including those that are homeless, living in hotels and/or campgrounds, we are providing the resource of the OrderAhead Program via the FRFB. Hundreds of families have already registered and will benefit from this resource.

In conclusion, the partnership established with the FRFB allowed us to ensure our families' food insecurity needs were met. Our children and families look forward to having a hot meal and the Fredericksburg Regional Food Bank is a direct and essential resource. " Shermeka Baker, Executive Director, Caroline's Promise

Example 2

"New Hope Baptist Food Pantry has been affiliated with the Fredericksburg Regional Food Bank for approximately 10 years. The Food Bank is an essential part of us serving an average of 150 individuals per month. We serve not only residents of Orange County, but Spotsylvania County as well.

Our food pantry struggled before we started working with the Fredericksburg Regional Food Bank. We could only provide food that was either 1) donated by members of our church or 2) bought at local dollar stores with money given to us. The FRFB has opened many doors. Now we have access to fresh produce, dairy products, and lots of meat. We also give our clients bread, desserts, diapers, and baby formula. All of this helps tremendously. There is nothing more satisfying than the relief you see when people receive their groceries from us. The Fredericksburg Food Bank should be proud of the lives they are having such a positive impact on." Kim Rosia, Director, New Hope Baptist Food Pantry

Example 3 (Optional)

"Like many churches, Chancellor Baptist had a very limited, basic food pantry for a long time (over 20 years). But we were only serving a handful of families and only providing a few basic products – some bread and a small bag of canned goods. But about 10 years ago, we began to work in close partnership with the FRFB. We wanted to increase our food distribution and provide more food options, so the Food Bank trained us and got us involved with their "Fresh Connections" program.

In this program, we began to pick up donated fruit, vegetables, milk, and many other food items from local grocery stores. This immediately doubled or tripled the amount of food we had available, and provide more fresh, wholesome food. Many more food clients started coming to us, because of the better food.

A little later, in order to feed our growing number of clients, we started making more use of the Food Bank warehouse, where we could pick up van loads of fruit, vegetables, and other donated food. Our client families continued to grow. Finally, just before COVID hit, the Food Bank helped us learn how to become a USDA food pantry site. The USDA TEFAP program provides access to a huge amount of top-quality essential food products of every type: produce, meat, milk, cheese, eggs, canned goods, and much more. We were just making the transition to become a USDA site when the COVID crisis sent our numbers of needy families skyrocketing into the hundreds – every week. The timing was perfect, because the food and crisis resources have been a godsend for our families. Our pantry has benefited immeasurably from our partnership with the FRFB. The benefit is priceless and incalculable. The FRFB has shown us what to do, trained us and helped us in so many ways, and they work tirelessly every day just to make the food available us and to all of its partner agencies, so we can distribute it to our families in need." Tracey Bailey, Coordinator, Chancellor Baptist Food Pantry

Fredericksburg Regional Food Bank - Feeding Families

Program Overview

You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.

When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.

You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.

General Information

Program Name Feeding Families

Is this a new program? No

Program Contact

Name Mishelle A Krogstad

Title Agency & Programs Director

Email mkrogstad@fredfood.org

Phone (540) 371-7666 x134

Program Purpose / Description

Provide an overview of this program

Our Feeding Families program provides emergency food resources through the following programs/interventions:

Food pantries - the FRFB provides food and grocery items to over 160 community partners to ensure access to resources in the local communities of those in need. These include faith-based and community pantries, school pantries, soup kitchens, and homeless shelters.

Mobile Pantry - featuring monthly scheduled food distributions directly from our refrigerated truck in rural and low food access areas and pop-up pantries to supplement grocery needs by distributing food in high traffic areas that are easily accessible to large segments of the population

OrderAhead - provides the convenience of online supplemental food ordering and scheduled pick up.

SNAP (Supplemental Nutrition Assistance Program) application assistance - creating an avenue of support to create additional food access for SNAP eligible community members not yet receiving those benefits

Client Fees

Please describe the fees clients must pay for the services by this program.

There are no fees for anyone seeking food assistance.

Justification of Need

Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.

Access to food is a basic human right as part of health equity. Health equity means that everyone has a fair and just opportunity to be as healthy as possible. This requires removing obstacles to health such as poverty and its consequences.

The right to feed oneself in dignity is more than just freedom from hunger; it is the idea that everyone, everywhere should have access to an adequate, nutritious diet: one that is accessible without going to great lengths to obtain it, one that is affordable, meaning that families do not have to sacrifice other basic needs to buy it, and one that is both nutritious and in line with religious and cultural customs.

The current statistics from Feeding America show an increase in food insecurity across all of PD16, due in part to the impact of COVID:

Caroline County - a 7.3% increase

City of Fredericksburg - a 14% increase

King George County - a 6.9% increase

Spotsylvania County - an 8.2% increase

Stafford County - a 5.9% increase

If this is a new program, be sure to include the benefits to the region for funding a new request.

Feeding Families is the largest of three umbrellas to feed residents of PD16. Feeding Families targets all people facing hunger through a variety of interventions including pantries, mobile pantries, OrderAhead, and SNAP application assistance. The other two umbrellas are specifically targeted interventions for children (summer feeding and snack programs) and seniors (CSFP).

By restructuring the organization of programs, the FRFB can cast a wider net for funding, resulting in donor dollars being maximized through multiple interventions for all people in PD16. This means that people facing hunger will have access to fully funded pantries, mobile pantries, and other resources to get them on the path back to stability.

Target Audience and Service Delivery

Describe the program's intended audience or client base and how those clients are served.

Feeding Families serves every county in PD16. Our neighbors utilizing food assistance are food insecure individuals and families at or below 200% of the federal poverty level, many of whom live in areas with limited access to healthy food or transportation. Currently, 100% of our clients qualify as low-income with 55% earning a monthly household income of \$1,000 or less.

The FRFB currently has the following resources to serve clients in each county:

Caroline County - 5 Pantries, 9 Mobile Pantries
City of Fredericksburg - 10 Pantries, 3 Mobile Pantries
Spotsylvania County - 12 Pantries, 7 Mobile Pantries
Stafford County - 17 Pantries, 5 Mobile Pantries
King George County - 3 Pantries, 2 Mobile Pantries

Feeding Families also serves clients through pop up distributions at central locations, and OrderAhead pick up from our warehouse, Love Thy Neighbor pantry in King George, and Caroline Middle School.

If your program has specific entry or application criteria, please describe it here.

n/a

Fredericksburg Regional Food Bank - Feeding Families

Program Budget Narrative

Please indicate in detail reasons for increases or decreases in the amounts you are requesting.

The FRFB is requesting the equivalent of feeding 50% of the food insecure population from each county, 3 meals each day for 1 week. This is to cover the operational costs of food distribution.

If an increase is being requested, please describe the impact not receiving an increase would have on the program.

The impact of not receiving an increase to cover the growing number of people in each county facing insecurity will impact our ability to provide convenient access to nutritious food in their communities. Hunger weakens communities by threatening people's ability to reach their potential and fully contribute, causing a ripple effect through the community.

Through providing food, the FRFB does so much more than feed people — we help all members of the community receive the fuel they need to be their best. Developing our network of support is essential to helping build a stronger community meal by meal.

In particular, please describe in detail if any increase is sought for new positions or personnel.

n/a

Fredericksburg Regional Food Bank - Feeding Families

Program Specific Budget

In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel					1,150,139.00		1,320,625.00
Benefits					225,077.00		251,979.00
Operating Expenses					13,703,387.00		7,547,933.00
Capital Expenses					717,167.00		589,160.00
Total	0.00	0.00	0.00	0.00	15,795,770.00	0.00	9,709,697.00

Program Specific Revenue

In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline					6,000.00		14,018.00
Fredericksburg					5,000.00		20,738.00
King George					0.00		9,502.00
Spotsylvania					0.00		56,112.00
Stafford					11,376.00		46,148.00
United Way					80,526.00		81,576.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Grants					3,753,134.00		344,885.00
Client Fees					0.00		0.00
Fundraising					3,149,964.00		1,314,200.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	11,172,913.00	0.00	7,822,518.00
Donated Food/Groceries					10,879,055.00		7,604,234.00
Insurance and Recoveries					19,045.00		17,600.00
Forgiveness of Debt					180,136.00		0.00
Interest/Dividends					8,497.00		7,920.00
Legacy & Bequests					79,108.00		70,400.00
Agency Shared Maintenance					7,072.00		122,364.00
Total	0.00	0.00	0.00	0.00	18,178,913.00	0.00	9,709,697.00

Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	0.00	0.00	0.00	0.00	2,383,143.00	0.00

Fredericksburg Regional Food Bank - Feeding Families

Collaborative Impact

Efforts and Partnerships

Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.

The FRFB's key partnerships are the over 160 pantries and hunger relief programs in our community that are essential to feeding our neighbors. In addition, we work with the counties' Departments of Social Services, hospitals, sheriff's departments, schools, libraries, YMCAs, aging assistance groups, apartment complexes, libraries, and other vital community partners that are key to feeding those in need and supporting our programs. Our retail donation partners, such as retail and grocery stores, donate unused product, including produce, to our programs. We are actively building relationships with local farmers, which serves as a boost to the local economy while providing nutritious, fresh produce to those in need.

The FRFB also was selected by the state to lead the formation of a Hunger Action Coalition within our region to elevate the Food Bank's visibility as a regional leader and to better coordinate regional efforts to reduce food insecurity.

Collaborative Impact

Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.

The FRFB is not just the main source of food and grocery items in PD16. It functions to support, advocate, and educate as a leader in solving hunger. As a Feeding America food bank, we have access to resources, training, and support that are crucial to our community partners in effectively feeding the hungry in their local communities.

Fredericksburg Regional Food Bank - Feeding Families

Number of Individuals Served

Localities

Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.

Locality	FY2017 (Actual)	FY2018 (Actual)	FY 2019 (Actual)	FY 2020 (Actual)	FY 2021 (Actual)	FY 2022 Estimate	FY 2023 Estimate
Fredericksburg City					4,501		4,962
Caroline County					3,215		3,546
King George County					1,781		1,963
Spotsylvania County					11,288		12,444
Stafford County					5,303		5,846
Other Localities					3,990		4,398
Total	0	0	0	0	30,078	0	33,159

Fredericksburg Regional Food Bank - Feeding Families

[View Diagram](#) Goals and Objectives

Goals

Goal:

Distribute fresh produce and nutritious, shelf-stable foods to individuals and families who are food insecure.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
Increase overall food distribution by 5%.	Total # Clients Served		36,024		29,027			30,478
	Total # Clients Achieved/Successful		36,024		29,027			30,478
	% Achieved / Successful	0	100	0	100	0	0	100
Expand Mobile Pantry to 30 distribution sites.	Total # Clients Served		7,178		7,811			8,611
	Total # Clients Achieved/Successful		7,178		7,811			8,611
	% Achieved / Successful	0	100	0	100	0	0	100
Add 3 additional OrderAhead pick up locations.	Total # Clients Served		0		736			5,250
	Total # Clients Achieved/Successful		0		736			5,250
	% Achieved / Successful	0	0	0	100	0	0	100

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

n/a

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

n/a

If you are restating the goals or objectives for the prior calendar year, please include those here

n/a

Goal:

Increase access to healthy, diet specific, and culturally appropriate food for individuals and families who are low income and/or lack access to food.

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
Expand Mobile Pantry to 30 sites	Total # Clients Served		7,178		7,811			8,611
	Total # Clients Achieved/Successful		7,178		7,811			8,611
	% Achieved / Successful	0	100	0	100	0	0	100
Increase overall food distribution by 5%.	Total # Clients Served		36,024		29,027			30,478
	Total # Clients Achieved/Successful		36,024		29,027			30,478
	% Achieved / Successful	0	100	0	100	0	0	100
Add 3 additional OrderAhead pick up locations.	Total # Clients Served		0		736			5,250
	Total # Clients Achieved/Successful		0		736			5,250
	% Achieved / Successful	0	0	0	100	0	0	100

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

n/a

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

n/a

If you are restating the goals or objectives for the prior calendar year, please include those here

n/a