

Regional Funding

Fiscal Year 2023 - Partner Funding Application

FAILSAFE-ERA

Agency Total Budget

In the boxes below provide an overview of the administrative costs associated with your total agency budget for the FY 2023 Budget. Please also provide updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Salary		64,000.00	0.00	55,000.00	0.00	55,000.00	55,000.00
Benefits			0.00	0.00	0.00	0.00	459.00
Operating Expenses		45,000.00	21,573.00	30,326.00	36,545.00	30,326.00	36,566.00
Capital Expenses			0.00	0.00	0.00	0.00	0.00
Other Expenses			0.00	0.00	0.00	0.00	0.00
Total	0.00	109,000.00	21,573.00	85,326.00	36,545.00	85,326.00	92,025.00

Agency Total Revenues

Please include revenue associated with your entire organization for FY2023. Please also provided updated FY 2021 Actuals, data has been rolled over from previous application submissions for other fiscal years. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline		2,000.00		1,000.00	0.00	1,000.00	1,000.00
Fredericksburg		13,000.00		8,500.00	0.00	9,000.00	9,000.00
King George		2,000.00		2,000.00	0.00	2,000.00	2,000.00
Spotsylvania		15,000.00		8,500.00	0.00	9,000.00	9,000.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Stafford		15,000.00		8,500.00	0.00	9,000.00	9,000.00
United Way					0.00		0.00
Grants		7,000.00	6,000.00	25,000.00	5,000.00	25,000.00	15,000.00
Client Fees					0.00		0.00
Fundraising		55,000.00	18,232.00	35,000.00	33,965.00	40,000.00	40,000.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	0.00	109,000.00	24,232.00	88,500.00	38,965.00	95,000.00	85,000.00

Surplus / Deficit

	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	0.00	21,573.00	-3,174.00	-2,420.00	-9,674.00	7,025.00

FAILSAFE-ERA

Agency Budget Narrative

Administrative Expenses

Provide an overview of the administrative costs for your agency.

Administrative costs for FailSafe-ERA are based on an allocation of at least 10% of expenses that are not program-specific. The allocation percentage includes rent, internet and telephone services, liability insurance, marketing, and accounting and bookkeeping expenses.

If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.

As we move into 2022 and continue to grow the organization, FailSafe-ERA must expand the hours of our programs and staff and provide a salary for our Executive Director, Reentry Director and case managers. This is important to minimize turnover. The demand for FailSafe-ERA services can no longer be accommodated using volunteer services only, to meet the ever-increasing demand of community reentry.

Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.

FailSafe-ERA administrative costs are low and covered by fundraising activities, grants and board member contributions.

Capital Expenses

Please provide an overview of the capital costs for your agency.

N/A - We continue to lease our office and storage space with no owned assets.

Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.

n/a

Salary & Benefit Expenses

Please provide an overview of any increases or decreases in general personnel expenses for your agency.

We now pay a nonprofit consultant a \$250 monthly retainer for grant and fundraising support; and, a contractor \$430 monthly stipend for reentry support services using part of a grant received from CFRRR totaling approximately \$8,160 annually. With partner agency funding we will be able to permanently fund our most critical positions: executive director, reentry director and case managers to meet the need of the influx of inmates returning to our community due to legislation.

Please provide a description of any changes to agency benefits structure or cost.

Payroll FICA benefits are included for director's position.

Budget Issues

Provide any legislative initiatives or issues that may impact the agency for the upcoming year.

The Virginia General Assembly mandated the discharge of state-responsible inmates held in a state and local correctional facilities, who meet the eligibility criteria for release from incarceration, prior to their scheduled release date due to legislation resulting from COVID19.

Additionally, House Bill 5148 permitted 4.5 earned sentence credits for each 30 days served that is permitted under current law, shortening prison sentences for good behavior. Of the 14,000 proposed early releases, approximately 8-10% of these individuals will be returning to Planning District 16, starting July 2022. This number does not include those pending release because they have completed their sentences. Due to corrections shortage of personnel and the great number of persons exiting the correctional institutions, support from nonprofits and community organizations are requested.

If you are aware of “outside” funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.

n/a

Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.

Our funding request covers our most important needs, which revolve around being able to prepare our community for the influx of returning citizens (formerly incarcerated), through evidence-based training to address criminogenic risks and needs and case management services that includes mental health therapy and substance misuse treatment. With the help of Partner Agency Funding, we can more adequately help those individuals have a successful reentry, promoting public safety.

FAILSAFE-ERA

Locality Information

Caroline County

A great majority of our clients are from the Stafford, Spotsylvania, and Fredericksburg area; however, we service all of our planning district. In reality, our clients' most recent home is the Rappahannock Regional Jail, therefore they could possibly establish themselves anywhere in PD16.

City of Fredericksburg

A great majority of our clients are from the Stafford, Spotsylvania, and Fredericksburg area; however, we service all of our planning district. In reality, our clients' most recent home is the Rappahannock Regional Jail, therefore they could possibly establish themselves anywhere in PD16.

King George County

A great majority of our clients are from the Stafford, Spotsylvania, and Fredericksburg area; however, we service all of our planning district. In reality, our clients' most recent home is the Rappahannock Regional Jail, therefore they could possibly establish themselves anywhere in PD16.

Spotsylvania County

A great majority of our clients are from the Stafford, Spotsylvania, and Fredericksburg area; however, we service all of our planning district. In reality, our clients' most recent home is the Rappahannock Regional Jail, therefore they could possibly establish themselves anywhere in PD16.

Stafford County

A great majority of our clients are from the Stafford, Spotsylvania, and Fredericksburg area; however, we service all of our planning district. In reality, our clients' most recent home is the Rappahannock Regional Jail, therefore they could possibly establish themselves anywhere in PD16.

FAILSAFE-ERA

Agency Information

Agency Name FAILSAFE-ERA
Physical Address 10304 Spotsylvania Ave., Suite 100, Fredericksburg, VA, 22408, US
Mailing Address 7124 Salem Fields Blvd, PMB 111, Fredericksburg, VA 22407
Agency Phone Number (540) 479-3021
Federal Tax ID # 800463814
Web Address www.failsafe-era.org
Agency Email Address Juanita.Shanks@failsafe-era.org

Agency Mission Statement

The mission of FailSafe-ERA is to reduce recidivism and increase successful outcomes for individuals returning from incarceration. FailSafe-ERA provides personal and professional growth strategies to progress in the world of work, which lends itself to better employment opportunities, improved social and independent living skills, and increased public safety.

Number of Years in Operation 12

Main Contact Juanita Shanks, phone: (540) 479-3021, email: juanita.shanks@failsafe-era.org

Job Title CEO

Localities Served

Please select any/all localities your agency serves.

Caroline
Fredericksburg
King George
Spotsylvania
Stafford

Agency Collaborative Impact

Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.

FailSafe-ERA Right Road Program increases the effectiveness of the transition from jail/prison to the community. In some cases, we are the only local organization offering these services that help to improve communications and connectedness, leading to healthy relationships and a greater level of personal accountability. We are not aware of any other organizations that could step in to provide the full array of service provided by FailSafe-ERA. Participants in our program learn about managing their behavior and increasing their potential for a successful career and life. The community benefits from their completion of our program, which leads to success for all and a model for community reentry.

Agency Community Impact

Please provide at least two examples of how the mission and vision of your agency impacts the community and overall region.

Example 1

In the first two quarters of the year, 88 clients received case management services; 24 students completed the Right Road Courage to Change interactive journal, evidence-based training; 12 clients received personal hygiene backpacks; 20 clients received transportation support to job interviews and employment sites; 4 clients received motel or sober house first week support to leave homelessness; 10 clients employed with full-time, living wage positions; and 20 families with school backpacks with supplies. We are expecting the numbers to increase during the last two quarters.

Example 2

Provided resume assistance, credit report counseling, referrals for mental health counseling, substance misuse treatment, general listening which happens all week, every week; respond to at least 5-10 letters a week from Rappahannock Regional Jail, and work with family members to provide social emotional support.

Example 3 (Optional)

Several of our Courage to Change graduates were able to take their graduation certificate and proof of employment to court hearings to show commitment to growth and change, resulting in court continuance for six months with a goal of no jail time disposition so that they do not lose the progress being made.

FAILSAFE-ERA - FailSafe Right Road Program

Program Overview

You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.

When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.

You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.

General Information

Program Name FailSafe Right Road Program

Is this a new program? No

Program Contact

Name Juanita Shanks

Title CEO

Email Juanita.Shanks@failsafe-era.org

Phone (540) 479-3021

Program Purpose / Description

Provide an overview of this program

FailSafe-ERA (FailSafe), a 501c3, was founded in 2009 to provide transitional support for those affected by incarceration. The role of FailSafe-ERA in PD16 is to promote public safety by our mission to reduce recidivism, change behaviors, and provide strategies for those returning to our community from incarceration. We accomplish this by enhancing personal and professional growth through our Right Road Transforming and Empowering Life Skills training and Courage to Change interactive journaling programs, using evidence-based training to address attitudes, behaviors, and mindsets.

Right Road uses the cognitive behavioral model approach for both adult and youth offenders and focuses on client criminogenic risks and needs, guiding the participants toward positive life change by focusing on personal goals. Individuals participate in mental health counseling, substance abuse treatment, community service activities, and work with an assigned accountability mentor.

We remove the stigma and barriers to successful community reentry from incarceration through collaboration, reformative strategies, and the efforts of our criminal justice reform taskforce to trade criminal intent and behavior for social and economic success.

Client Fees

Please describe the fees clients must pay for the services by this program.

FailSafe clients already face numerous economic barriers, therefore, FailSafe-ERA does not charge any fees to their clients. Upon completion of our training program, they will have access to employment opportunities that will position them for other financial responsibilities and independence.

Justification of Need

Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.

The economic impact of housing one inmate for one year in the state of Virginia is approximately \$21,000. This translates to nearly \$20M annually for Rappahannock Regional Jail alone. Studies prove that one in three inmates will return to jail/prison within one year of release. Inmates who do not have a proper and supportive transition back into the community will face tremendous obstacles to gainful employment, housing, transportation and other realities of society. Using evidence-based training as reentry support, we can help clients overcome multiple challenges and hardships, making social integration into the community less problematic and achievement in society possible. Without reentry support, returning citizens often relapse into prior behaviors. Additionally, we can address criminal intent and behaviors by pivoting to evidence-based training to address criminogenic risks/needs. This reformative approach will help reduce the rate of incarceration.

If this is a new program, be sure to include the benefits to the region for funding a new request.

n/a

Target Audience and Service Delivery

Describe the program's intended audience or client base and how those clients are served.

FailSafe-ERA Right Road Reentry program has an established MOU with the Rappahannock Regional Jail to offer pre- and post-release services; MOU with Pathways Family and Community Services for mental health support, and Pinnacle Treatment Services for substance misuse treatment. Our right road reentry program helps inmates from RRJ and state correctional institutions plan for their lives beyond jail/prison through one-on-one case management, group and individual counseling, courage to change interactive journaling and life skills and job training and placement. This multi-pronged approach helps our clients achieve independent living, increased social values and skills, family reunification, full-time living wage positions, and the education needed to achieve their goals. We recognize that by removing the barriers that prevent successful community transition, returning citizens have a higher rate of success and public safety is increased.

If your program has specific entry or application criteria, please describe it here.

As the first step, the client makes initial contact with FailSafe-ERA via social services, probation and parole, local jail contacts, other agencies, family members or friends. Upon contact, clients are assigned a case manager. Case managers have 24 business hours to reach out to the client to schedule a first appointment to complete the FailSafe-ERA Right Road application and conduct a needs assessment. The assessment gives the case manager a full view of the client's current needs so that they can be addressed in order of importance. Each client develops, in partnership with their case manager, a service plan that consists of goals that are related to their needs that are reviewed during their ongoing appointments.

FAILSAFE-ERA - FailSafe Right Road Program

Program Budget Narrative

Please indicate in detail reasons for increases or decreases in the amounts you are requesting.

FailSafe has expanded our efforts by forming a Criminal Justice Reform Task Force consisting of Planning District 16 community leaders (Board of Supervisors, Commonwealth's Attorneys, Community College, local jail, Probation and Parole, etc.) to develop the Aiding Returning Citizens (ARC) model to support criminal justice reform and a sustainable reentry program.

The task force has created a framework for trading criminal intent and behavior for social and economic success, removing barriers to obtaining housing, mental health and substance abuse services, employment, transportation, and education. This has resulted in partnerships with the local jail to refer inmate clients to FailSafe for pre- and post-release services, in addition to the increase in clients due to recent legislation. As these relationships continue to grow, we see an increase in demand for services.

If an increase is being requested, please describe the impact not receiving an increase would have on the program.

This funding will increase our capacity to address recent legislation resulting in the pending release of 14,000+ inmates in Virginia by July 2022, with a great majority coming to our area. This is in addition to the regular and ongoing releases. Failure to secure funding to fully execute our programs and services will further exacerbate the enormous number of problems already faced by returning citizens and their families following release from incarceration, making it extremely difficult for them to achieve success, therefore negatively impacting our region. Funding will allow us to provide additional training and hire qualified personnel to ensure their success as well as a safer, healthier and more economically sound community. Individuals enrolled in the FailSafe-ERA Right Road program entitles individuals to one year case management services, 6 months mental health support, substance misuse treatment, and personal professional development opportunities.

In particular, please describe in detail if any increase is sought for new positions or personnel.

FailSafe-ERA can no longer provide this much needed service with volunteer staff only. Funding for the executive director, reentry director and case managers are critical to the continued success of reentry support and services to accommodate the increased reentry of inmates to our community.

FAILSAFE-ERA - FailSafe Right Road Program

Program Specific Budget

In the boxes below provide program specific administrative costs associated with this program for FY 2023. Please also provide updated FY 2021 Actuals. Data has been rolled over from previous fiscal year application submissions.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Personnel	0.00		0.00	55,000.00	5,910.00	55,000.00	55,000.00
Benefits	0.00		0.00	0.00	0.00	0.00	459.00
Operating Expenses	36,545.00		21,573.00	30,326.00		30,326.00	36,566.00
Capital Expenses	0.00		0.00	0.00	0.00	0.00	0.00
Total	36,545.00	0.00	21,573.00	85,326.00	5,910.00	85,326.00	92,025.00

Program Specific Revenue

In the section below please provide revenue specifically associated with your program for FY 2023. Please also provide updated FY2021 Actuals. Data has been rolled over from previous fiscal year application submissions. The revenue in this section supports the implementation of your program and the services provided to the community.

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Caroline				1,000.00	0.00	1,000.00	1,000.00
Fredericksburg				8,500.00	0.00	9,000.00	9,000.00
King George				2,000.00	0.00	2,000.00	2,000.00
Spotsylvania				8,500.00	0.00	9,000.00	9,000.00
Stafford				8,500.00	0.00	9,000.00	9,000.00
United Way					0.00		0.00
Grants	7,195.00		6,000.00	25,000.00	5,000.00	25,000.00	15,000.00
Client Fees					0.00		0.00
Fundraising	19,400.00		18,232.00	35,000.00	33,965.00	40,000.00	40,000.00
Other (Click to itemize)	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2021 Actual	FY 2022 Budget	FY 2023 Budget
Total	26,595.0 0	0.00	24,232.0 0	88,500.0 0	38,965.0 0	95,000.0 0	85,000.0 0

Surplus / Deficit

	FY 2019 Actual	FY 2020 Budgeted	FY 2020 Actual	FY 2021 Estimate	FY 2022 Budget	FY 2023 Budget
Surplus or Deficit	-9,950.00	0.00	2,659.00	3,174.00	33,055.00	7,025.00

FAILSAFE-ERA - FailSafe Right Road Program

Collaborative Impact

Efforts and Partnerships

Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.

Our Right Road and Courage to Change classes commenced earlier this year, bolstered by a \$5,000 grant from the Community Foundation of the Rappahannock River Region (CFRRR). We have also received coverage by not only local print and Web media but also by NBC 4, Washington, D.C.

Collaborations include various levels of government, the Continuum of Care member organizations, VA Cares, Rappahannock Regional Jail, Virginia Department of Corrections, law enforcement, Probation and Parole, Social Services, The Reentry Council, Pathways Family and Community Services, Thurman Brisben, Micah, American Traffic Safety Services Association, Flagger Force, Germanna Community College, Pinnacle Treatment Services and Groups Recover Together treatment services, and Christian Brothers/Sisters Transition Program, Big Brothers and Sisters, and our volunteer staff and board.

Collaborative Impact

Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.

FailSafe-ERA Right Road Program increases the effectiveness of the transition from jail/prison to the community. In some cases, we are the only local organization offering these services that help to improve communications and connectedness, leading to healthy relationships and a greater level of personal accountability. We are not aware of any other organizations that could step in to provide the full array of service provided by FailSafe-ERA. Participants in our program learn about managing their behavior and increasing their potential for a successful career and life. The community benefits from their completion of our program, which leads to success for all and a model for community reentry.

If FailSafe-ERA was dissolved or merged with another partner agency, there would be under-resourced inmates and returning citizens who would not have the opportunity to receive specialized, evidence-based training needed to change behaviors and prepare them for life post incarceration.

FAILSAFE-ERA - FailSafe Right Road Program

Number of Individuals Served

Localities

Please provide the actual numbers of individuals served in this program during FY2021 and the estimated numbers of individuals to be served in FY2023.

Locality	FY2017 (Actual)	FY2018 (Actual)	FY 2019 (Actual)	FY 2020 (Actual)	FY 2021 (Actual)	FY 2022 Estimate	FY 2023 Estimate
Fredericksburg City	0	0	8	5	10	25	35
Caroline County	0	0	0	0	3	1	5
King George County	0	0	1	1	3	2	6
Spotsylvania County	0	9	7	9	60	25	80
Stafford County	0	0	7	8	62	25	85
Other Localities	0	0	0	0	0	0	0
Total	0	9	23	23	138	78	211

FAILSAFE-ERA - FailSafe Right Road Program

[View Diagram](#) Goals and Objectives

Goals

Goal:

Returning citizens will participate in training designed to improve job readiness skills, expand financial literacy, work ethics and character development to promote independent living

Objectives		2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
95% of participants who complete the full program will be offered employment opportunities	Total # Clients Served		20	25	88			200
	Total # Clients Achieved/Successful		15	23	80			175
	% Achieved / Successful	0	75	92	90.91	0	0	87.50
90% of participants will successfully complete job readiness training resume building, mock interviewing, workplace etiquette, financial management, and the price of losing control to prepare them for the world of work.	Total # Clients Served		20	25	88			200
	Total # Clients Achieved/Successful		18	25	80			175
	% Achieved / Successful	0	90	100	90.91	0	0	87.50
85% of participants will adapt to independent living arrangements	Total # Clients Served		20	10	88			200
	Total # Clients Achieved/Successful		5	9	80			175
	% Achieved / Successful	0	25	90	90.91	0	0	87.50

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

There are no changes to the goals and objectives. With approved funding, we will increase case management services to accommodate the impending release of several thousand inmates to planning district 16, resulting from legislation.

If you are restating the goals or objectives for the prior calendar year, please include those here

Goal:

Returning citizens will participate in the evidence-based Courage to Change case management program to address their attitudes, beliefs, and past behavior.

Objectives	2020 Baseline	2020 Year End	2021 Baseline	2021 Year End	2022 Baseline	2022 Year End	2023 Baseline
95% of participants who complete all the course offerings will realize positive life changes focusing on healthy lifestyles and relationships, taking responsibility for actions, making better decisions, problem-solving skills, and strategies for	Total # Clients Served		20	35	88		200
	Total # Clients Achieved/Successful		16	35	85		175
	% Achieved / Successful	0	80	100	96.59	0	0

maintaining control and managing difficult feelings.

75% of successful program graduates will experience no new arrests or relapses in the first year after program completion.	Total # Clients Served	20	35	88				200
	Total # Clients Achieved/Successful	16	33	80				175
	% Achieved / Successful	0	80	94.29	90.91	0	0	87.50

70% of participants will remain crime-free	Total # Clients Served	20	35	88				200
	Total # Clients Achieved/Successful	18	33	80				175
	% Achieved / Successful	0	90	94.29	90.91	0	0	87.50

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

There are no changes to the goals and objectives but with approved funding, we will need to increase case management services to accommodate the increase in clientele from the impending early release of several thousand inmates to planning district 16, resulting from legislation.

If you are restating the goals or objectives for the prior calendar year, please include those here