

# County Administrator's

FY 2016 Recommended Budget



#### Challenges:

Balancing worthwhile and necessary causes with limited resources

- Maintaining or improving levels of service
- Sustainability



#### Service level enhancements:

- Public Safety:
  - Staff and equip new Co. 11 Fire/Rescue Station
  - Computer-Aided Dispatch (CAD) system
  - Renovation of the Judicial Center & Former Sheriff's Office
  - New Animal Shelter
- > Transportation projects
- Pilot program-performance merits

|   |                            | FY 2015       | FY 2016       | Difference    |
|---|----------------------------|---------------|---------------|---------------|
|   | Fund                       | Adopted       | Recommended   | \$            |
|   |                            | (in millions) | (in millions) | (in millions) |
|   | General                    | \$111.8       | \$116.3       | \$4.5         |
|   | Economic Dev. Opp.         | 0.6           | 0.6           | 0.0           |
|   | Code Compliance            | 3.6           | 3.8           | 0.1           |
|   | Transportation             | 7.8           | 8.2           | 0.4           |
|   | School Operating           | 255.2         | 255.3         | 0.1           |
|   | School Food Service        | 9.5           | 9.0           | -0.5          |
| i | <b>Utilities Operating</b> | 31.7          | 31.5          | -0.2          |
|   | Subtotal Op. Exp.          | \$420.2       | \$424.7       | \$4.4         |
| 1 | Capital Projects           | 9.8           | 10.9          | 1.1           |
|   | School Capital Proj.       | 7.7           | 18.6          | 10.9          |
|   | Utilities Capital Proj.    | 13.2          | 8.7           | -4.5          |
|   | Subtotal Capital Exp.      | \$30.7        | \$38.2        | <i>\$7.5</i>  |
|   | Total Budget               | \$450.9       | \$462.9       | \$11.9        |

# Maintains key factors for high-grade bond ratings:

- ✓ Fiscal policies maintained
  - Fiscal Stability Reserve (FSR) \$38.1 M
  - Operating contingency \$540,000
  - Multi-year forecasts of major funds
- ✓ Unassigned FB above FSR = \$1.1M

All provide flexibility should revenue or expenditure estimates not come to fruition





#### **Notable Adjustments**



#### Revenue Adjustments - Real Estate

- Preliminary assessed values were used for Real Estate Tax projections
  - Overall increase of 1.5% for CY 2015
  - Anticipate 2% increase for CY 2016
  - Increases attributable to new construction and rezonings
- > Real Estate Tax rate remains at \$0.86
- FY 2016 Real Estate Revenue expected to increase by \$1.8 M

#### Revenue Adjustments-Personal Property

- NADA values not available until February
- Assumed 8% decline three year average
- Assume new or newer vehicles replace some existing
- Decrease base FY 2015 values not at level anticipated in FY 2015 Budget
- ➤ Net reduction of \$900,000 Personal Property revenue

#### Revenue Adjustments-Personal Property

- Spotsylvania's Boat and Boat Trailer tax vs. Louisa
  - Property valuation methods differ
    - Louisa Blue book 100% wholesale high value
    - Spotsylvania Declining % purchase price
      - From 50% to 20%
  - > Staff estimates rate would need to decrease from \$6.78/\$100 to \$3.13/\$100 to equal Louisa
    - Corresponding loss of Revenue \$700,000
  - > FY 2016 Recommended budget allows for reduction to \$6.25/\$100
    - Loss revenue \$100,000

### Revenue Adjustments - Other

- > Recordation tax revenue reduction \$300,000
- ➤ Sales Tax revenue increase \$200,000
- ➤ Meals tax revenue increase \$246,000
- ➤ Refuse Disposal revenue increase \$300,000
- ➤ Safer Grant revenue increase \$614,000

### Revenue Adjustments - Other

➤ Increase DSS and CSA State reimbursement revenue \$900,000 (expenses increase by \$1.3 M)

- ➤ Community Development fees increased to recover 90% of costs
  - Allowing transfer of \$100,000 to General Fund for partial reimbursement of fund provided to balance Code Compliance Fund.

#### Developing FY 2016 Recommended Budget

|   | <b>Total</b> (in millions) |
|---|----------------------------|
| Revenue Increase 1.7% (Does not include use of FB or Transfers) | \$4.0                      |
|   |                            |
| Full year funding of partial positions approved in FY 15        | \$0.1                      |
| Staffing for new Co. 11 F/R station; SAFER; FREMS Overtime      | \$1.9                      |
| CSA/DSS increase  | \$1.3                      |
| Anticipated new Debt Service                                    | \$2.1                      |
| Increase TR to Capital as per Fiscal Policy                     | \$0.7                      |
| Increase Jail, Juvenile Detention, Chaplin Youth                | \$0.2                      |
| Increase Insurance, Training, maintenance, auto repairs, IT     | \$1.2                      |
| Personnel Benefit increases (VRS, Retiree HI, etc.)             | <u>\$0.4</u>               |
| Expenditure Increases   | \$ <b>7.8</b>              |
|   |                            |
| Shortfall   | \$3.8                      |



#### Steps Taken to Balance FY 2016 Budget

|   | <b>Total</b> (in millions) |
|---|----------------------------|
| Shortfall (from previous page)                    | \$3.8                      |
|   |                            |
| Reduced Co. 11 Firefighter/Medics from 15 to 12   | (\$0.1)                    |
| Hire Co. 11 personnel Feb. 2016 vs. Nov. 2015     | (\$0.3)                    |
| Departments made cuts to base budgets             | (\$1.2)                    |
| Fund one-time purchases with General Fund balance | (\$0.3)                    |
| Adjusted current and planned Capital Projects     | (\$1.2)                    |
| Reduced School Local funding                      | (\$0.6)                    |
|   |                            |
| Revised Shortfall                                 | \$0.00                     |

#### Developing FY 2016 Recommended Budget

- > \$3.8 M Shortfall did not include:
  - \$1.3 Million General Fund new initiatives requested by Departments/Constitutional Officers
  - \$2.7 Million additional local funding for Schools



#### **Notable Adjustments**



- Full year cost of items funded part of FY2015 adds \$192,000
- > Employee benefits increase \$287,000
  - Retiree health insurance, 1% VRS, workers compensation & unemployment
  - No Health insurance increase Employee or Employer
    - Health insurance reserve available if necessary



- Regional agency partnerships
  - Incr. Jail & Juvenile Detention \$163,000
    - Due to:
      - Operating and debt service increases
      - Increased usage of each facility
    - Recent loss of federal inmates at Jail could result in additional increases

- > Technology enhancements \$400,000
- > Part-time support at landfill \$85,000
- ➤ New ED Project Manager (FY15) \$64,000
- Increases in maintenance service contracts; mileage, lodging, education; auto repairs; insurance; capital needs; offset by decreases in fuel and utility costs – \$482,000

- Comprehensive Services Act (CSA) \$1 Million
  - Estimated increase based on trends

- Social Service (DSS) Programs \$300,000
  - Foster Care and Adoption

Offsetting State Revenue increase for CSA and DSS -\$900,000

- Public Safety
  - Radio Network Engineer \$105,000
  - Nine FF/Medics Safer Grant \$616,000
  - Staff new Co. 11 Fire/Rescue Station \$580,000
    - Captain, Two Lieutenants & 12 FF/medics
    - Hired February 2016
  - Increase Overtime funding FREMS \$300,000
    - Provides increased coverage and training
  - Career Development Firefighter Specialists
  - Animal Control Agreement City of Fredericksburg
  - Cash funding for Computer Aided Dispatch system (CAD) \$2.9M of \$5.2M total

- Goal Reinstate merit-based pay initiatives
  - FY 2015 = 7<sup>th</sup> year with no merit increase
- Departments made reductions to close gap and fund merit-based pay
- Reward exceptional employees
- Pilot Merit Pay Program
  - \$500,000 one time seed funding
  - Seeking other potential funding sources





- Debt Service and Capital Improvements
  - Cash transfer to Capital Projects \$7.1 M
    - Fiscal policy guideline \$703,000 increase
    - Provides funding for:
      - CAD & other technology replacements
      - Solid Waste projects
      - Resurfacing Tennis Courts
      - Major maintenance of Loriella Pool
      - Replacement Fire Trucks & Ambulances
      - New Ambulance at Co. 11

- ➤ \$2.5M one-time cash transfer to Capital Projects fund from excess GF Balance to fund:
  - Portion of replacement CAD system
  - Portion of replacement Fire Equipment
- Reduces planned borrowing
  - Reduction in planned FY 2016 Debt Service
  - Avoids \$335,000 in interest costs over time

- > \$9.6M Summer 2015 planned borrowing:
  - Judicial Center renovation \$7.9M
  - Former Sheriff Office renovation \$1.1M
  - New Animal Shelter design \$0.2M
  - Replacement Fire Truck \$0.5M
- ➤ Additional \$420,000 annual debt service
  - Total new debt service \$850,000
  - Reduction current debt service (\$430,000)

### Transportation Fund

- New Debt Service:
  - Improvements to "fair" unpaved roads
  - Improvements at exits 118 and 126
  - Harrison Road between Old Plank and Gordon
  - Thornton Rolling Rd/Rt. 17 intersection
  - Resurfacing Grand Brooks road
  - Relocation of Ely's Ford/Rt. 3 intersection
  - Corridor studies for Rt. 1, Rt. 208, Rt. 2 & Rt. 17
- > FY 2016 State Revenue Sharing
  - Application submitted
  - Results available Summer 2015



#### What's Not Included?

- New initiatives requested by Departments
   & Constitutional Officers
- ➤ No COLA/ongoing pay increase for staff
- ➤ No impacts from State Budget other than reinstatement of reversion accounts (\$224,000 revenue reduction)



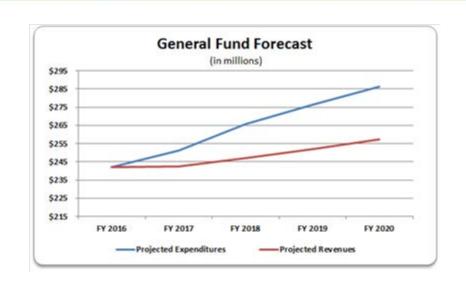
## **Expected Future Challenges**

- Decal and set-aside transfers to Transportation in FY 2018
- Infrastructure demands related to approved developments
  - Increased student population
  - Increased Fire/Rescue calls
  - Monitoring build-out essential



## **Expected Future Challenges**

Five-Year
Financial Forecast
projects deficits



If revenues do not improve significantly, future balanced budgets will require combination of:

- Additional expenditure reductions
- Reprioritization of capital projects
- Increased taxes/fees





### What's Next?

- > Staff will finalize revenue estimates
- > Staff will continue to monitor State budget
- Review CIP, particularly Transportation, to develop realistic funding plan relative to projected revenues



#### What's Next?

- Recommended Budget is a starting point
- Upcoming work sessions:
  - February 17 School Board presentation
  - February 24 CBRC/EDA/Other Funds
  - March 10 Tax Rate Ad decision/Constitutional Officers/ CIP
  - March 24 Joint work session with Schools
  - March 26 Budget/CIP/Tax rate Public Hearing
  - March 31 Budget work session
  - April 2 Budget work session/ approve CIP
  - April 14 Approve Budget, CIP, Tax rates