

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>				
Physical Address:	1321 Alum Spring Road				
Mailing Address:	P.O. Box 41280				
City:	Fredericksburg	State:	VA	Zip:	22406
Telephone Number:	540 419-3799	Fax:	N/A		
Federal Tax ID #:	54-1697213				
Web Address:	rebuildingtogetherfbg.org				
General Email Address:	lshack@rebuildingtogether.org				
Agency Main Contact:	Lyne Shackelford	Title:	Executive Director		
Telephone Number:	540-419-3799				
E-Mail Address:	lshack@rebuildingtogether.org				

**Agency Mission:**

Rebuilding Together's mission is to preserve and revitalize houses and communities, assuring that low-income homeowners, from the elderly and disabled to families with children, live in warmth, safety and independence. Our goal is to make a sustainable impact for the disadvantaged families in our community.

Number of years agency has been in operation: 22

*Localities Served:*

City of Fredericksburg, Spotsylvania County and Stafford County

**Total Projected Agency Expenses for FY2017**

List Program Title/Name		Salary	Benefits	Operating Expenses	Capital Expenses	Total
Program 1	Rebuilding Together	\$ 8,400.00	\$ -	\$ 59,600.00	\$ -	\$ 68,000.00
Program 2		\$ -	\$ -	\$ -	\$ -	\$ -
Program 3		\$ -	\$ -	\$ -	\$ -	\$ -
Program 4		\$ -	\$ -	\$ -	\$ -	\$ -
Program 5		\$ -	\$ -	\$ -	\$ -	\$ -
Total Program Budgets		\$ 8,400.00	\$ -	\$ 59,600.00	\$ -	\$ 68,000.00
Agency Administrative Expenses						\$ -
Total Agency Expenses		\$ 8,400.00	\$ -	\$ 59,600.00	\$ -	\$ 68,000.00

**Total Agency Revenues**

	FY 2015 Actual	FY 2016 Budgeted	FY 2017 Projected
<b>Caroline</b>	\$ -	\$ -	\$ -
<b>Fredericksburg</b>	\$ 5,000.00	\$ 5,000.00	\$ 6,000.00
<b>King George</b>	\$ -	\$ -	\$ -
<b>Spotsylvania</b>	\$ 7,500.00	\$ 7,000.00	\$ 8,000.00
<b>Stafford</b>	\$ 3,490.00	\$ 3,490.00	\$ 5,000.00
<b>United Way</b>	\$ -	\$ -	\$ -
<b>Grants</b>	\$ 7,000.00	\$ 10,000.00	\$ 11,000.00
<b>Client Fees</b>	\$ -	\$ -	\$ -
<b>Fundraising</b>	\$ 8,805.00	\$ 9,000.00	\$ 10,000.00
<b>Other*</b>	\$ 22,973.00	\$ 26,000.00	\$ 28,000.00
<b>Total Agency Revenues</b>	\$ 54,768.00	\$ 60,490.00	\$ 68,000.00

*\*Detail below what revenues are included under "Other", in the table above:*

Revenues in the "other" category include contributions from corporations, foundations, individuals, and religious groups.

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>
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**Agency Administrative Expenses Overview**

In the box below, provide an overview of the administrative costs detailed on the Agency Overview Tab, in the Total Projected Agency Expenses table for the agency as a whole. If your agency is requesting an increase or decrease in administrative funding, please describe, in detail, the reasons for these changes. Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds (as detailed in the chart below). (Do not exceed 15 lines of text.)

N/A No increases or decreases in administrative funding are anticipated. None of these costs will be defrayed by locality funds.

**Administrative Revenue**

	FY 2015 Actual	FY 2016 Budgeted	FY 2017 Projected
<b>Caroline</b>			
<b>Fredericksburg</b>	\$ -	\$ -	\$ -
<b>King George</b>			
<b>Spotsylvania</b>	\$ -	\$ -	\$ -
<b>Stafford</b>	\$ -	\$ -	\$ -
<b>United Way</b>			
<b>Grants</b>			
<b>Client Fees</b>			
<b>Fundraising</b>			
<b>Other*</b>			
<b>Total Agency Revenues</b>	\$ -	\$ -	\$ -

*\*Detail below what revenues are included under "Other", in the table above:*

N/A All administrative costs are reflected on the PROGRAM 1 tab. None of the administrative costs will be defrayed by locality funds.

**Agency Capital Expenses Overview**

In the box below, provide an overview of the capital costs detailed on the Agency Overview Tab, in the Total Projected Agency Expenses table, for the agency as a whole. Please provide justification for and specific amounts of capital costs that are defrayed by locality funds. (The description should not exceed 15 lines of text.)

No capital outlays are projected. Rebuilding Together – Fredericksburg has been able keep operating expenses at a minimum by avoiding capital outlay expenses. We have only one part-time employee, the Executive Director, who works from his home. All other workers are volunteers. We use donated facilities for all of our business activities. We are very thankful to Long and Foster (Fredericksburg Office) for providing us a meeting place and to Steve Spratt Improvements for providing a location for our supply storage. We avoid capital outlays so that we can keep our operating expenses to a minimum and thereby maximize the amount we spend on our core mission of refurbishing homes for those who cannot afford to do it themselves and for refurbishing of non-profit facilities.

**Agency Name:** Rebuilding Together - Fredericksburg

**Salary & Benefit Expenses Overview**

In the box below, provide an overview of any increases or decreases in general personnel expenses for the agency. This would include any planned or projected merit or COLA increases, or new positions being requested. Also include a description of any changes to agency benefits structure or cost.  
(The description should not exceed 10 lines of text.)

Our only employee is a part time 1099 contract worker (technically not an employee) who receives \$8,400 annually. We do not provide benefits or any other personnel expenses.

**Budget Issues**

Please detail below any legislative initiatives or issues that may impact the agency for the upcoming year. This could include new legislation that may increase or decrease projected funding at any level (Federal/State/Local), or could affect grants or designated funds as they are currently received. If you are aware of "outside" funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.

N/A

Please detail below any identified agency needs or areas of concern that are currently not being addressed in your funding request. This could include training or technical assistance for specific areas, administrative support for a program or service, evaluation of current programs, or consultation for strategic planning, board support, or fundraising.

We need assistance with website maintenance and design to include upgrades for on-line donations, and improvements for our Facebook/twitter accounts and their maintenance and administrative support. We also need to recruit volunteers who will assist with fundraising efforts and grant writing.

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>
<b>Locality Notes</b>	
<i>Please use the spaces below to provide any locality specific notes or statements that may be relevant to your application.</i>	
City of Fredericksburg	
<p>We completed 6 home repair projects in Fredericksburg during FY 2015 and 1 project at a non-profit facility. Expenditures for these projects including donated materials were \$10,797. The estimated value of the completed work was approximately \$40,000. Fredericksburg highlights include an Empower House facility where we replaced rotted flooring and the support infrastructure of the porch which alleviated a severe safety hazard for the residents. We completed major home improvements for an elderly wheelchair bound lady and her caregivers by completely remodeling her kitchen to include new cabinets, replaced unsafe bathroom floor, installed railings and doors and exterior repair and painting. Remodeled a bathroom for a disabled resident which included floor repair, sheetrock, lighting, toilet, and install grab bars in shower. Also performed weatherization and maintenance functions for 3 families which included plumbing, painting, HVAC repairs, electrical work, door and window replacement, etc.</p>	
Caroline County	
N/A Outside our Service Area	
King George County	
N/A Outside out service area.	
Spotsylvania County	
<p>We completed 20 home repair projects in Spotsylvania during FY 2014. Expenditures for these projects were \$37,268. The estimated value of the completed work exceeded \$148,000. Highlights: 1) Ramp, and deck repair/construction for 3 homes including weatherization and miscellaneous roof and plumbing repairs, in one case where the occupant had no water for two years because he could not afford to repair his well pump. 2) Applied for and received a \$10,000 Sears grant for home repair for a disabled veteran who was legally blind &amp; diabetic. Cost free, we removed/provided a new deck, new siding, new bathroom, railings and kitchen upgrade. For this project about 30 vols on-site including Sears employees for over 3 weeks. 3) Assisted Spotsylvania Social Service emergency request to restore water services to a client. 4) Made major repairs at an Empower House facility that provides support to Spotsylvania citizens.</p>	
Stafford County	
<p>We completed 11 home repair projects in Stafford during FY 2015. Expenditures for these projects including donated materials were \$7,091. The estimated value of the completed work exceeds \$28,000. Home upgrades were also provided to 20 year old paraplegic recently injured in an auto accident. These upgrades included a handicap ramp, grab bars and other improvements that greatly improved the living conditions for this young lady. Major upgrades were made to the home of a disabled single mother of 2. Improvements included resolving hazardous electrical issues and several structural and safety issues. These revisions permit her to continue to live independently and care for her children. Also performed weatherization and maintenance functions for 9 families which included plumbing, painting, HVAC repairs, electrical work, door and window replacement, etc. Made major repairs at an Empower House facility that provides support to Stafford citizens.</p>	

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>		
Program Name:	Rebuilding Together	Is This a New Program?	No
Program Contact:	Larry Nelson	Title:	Treasurer
Telephone Number:	540 371-8208		
E-Mail Address:	90hulls@msn.com		

**Projected Program Expenses for FY2017**

Program Name	Salary	Benefits	Operating Expenses	Capital Expenses	Total
Rebuilding Together	\$ 8,400.00	\$ -	\$ 59,600.00	\$ -	\$ 68,000.00

**Program Revenues**

	FY 2015 Actual	FY 2016 Budgeted	FY 2017 Projected
<b>Caroline</b>			
<b>Fredericksburg</b>	\$ 5,000.00	\$ 5,000.00	\$ 6,000.00
<b>King George</b>			
<b>Spotsylvania</b>	\$ 7,500.00	\$ 7,000.00	\$ 8,000.00
<b>Stafford</b>	\$ 3,490.00	\$ 3,490.00	\$ 5,000.00
<b>United Way</b>			
<b>Grants</b>	\$ 7,000.00	\$ 10,000.00	\$ 11,000.00
<b>Client Fees</b>			
<b>Fundraising</b>	\$ 8,805.00	\$ 9,000.00	\$ 10,000.00
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<b>Total Agency Revenues</b>	\$ 54,768.00	\$ 60,490.00	\$ 68,000.00

**\*Detail below what revenues are included under "Other", in the table above:**

Revenues in the "other" category include contributions from corporations, foundations, individuals, and religious groups.

In the box below, please indicate, in detail, reasons for increases or decreases in the amounts requested for FY 2017. Include whether these changes come from increases in personnel, benefits, or operating expenses. If an increase is being requested, please describe the impact not receiving an increase would have on the program. In particular, please describe in detail if any increase is sought for new positions or personnel.

All projected increases are needed to provide increased levels of support for home repairs to the needy low income and disabled homeowners in our community. We are not projecting any new positions or salary increases.

**Client Fees**

In the box below, please describe the fees clients must pay for the services provided by this program. Please also include how those fees are determined and if any scales are used, or if determinations are made on an ability to pay basis. This description should not exceed 10 lines of text.

We charge no fees to our clients. The majority of our clients are very low income and cannot afford to pay for major home repairs. Many of our clients live on fixed incomes such as Social Security and have great difficulty paying their utility, grocery and medical bills. The cost of home repairs such as a new roof, dangerous electrical issues, or other critical home repairs are totally unaffordable. Without Rebuilding Together, these needy homeowners have no option but to continue living in unhealthy and unsafe conditions. Most of our clients do not qualify for or cannot afford the monthly payments for the loans/mortgages that other non-profits require as payment for home repairs.

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>
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**Program Purpose / Description**

In the box below, provide an overview of the program. The description should not exceed 10 lines of text.

We are the local affiliate of the National Rebuilding Together Organization which supports low-income home and non-profit renovations throughout the United States. Our purpose is to provide at no charge critically needed home repair and rehabilitation services to qualifying low income and disabled homeowners who are unable to do these repairs themselves. We provide renovations for basic housing needs. Our process includes accepting nominations for home repair projects, determining who needs our services the most, supplying the materials needed for the project and assigning the work to volunteer groups from local churches, civic groups, businesses and private individuals. Renovations are done at a rate of 35 to 50 homes per year. Types of work we do include carpentry, roofing, painting, flooring, plumbing, heating and air-conditioning, drywall, and most any type of home repair. Most of our major projects are scheduled on the national Rebuilding workday which is the last Saturday in April. We also do smaller projects throughout the year on an as needed basis.

**Justification of Need**

In the box below, please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request. If this is a new program, be sure to include the benefit to the region for funding a new request. The description should not exceed 10 lines of text.

There are numerous low-income and disabled families in the City of Fredericksburg, Spotsylvania county and Stafford County that need our services. Many of these needy families are living in unsafe and unhealthy environments and cannot afford to make critically needed repairs on their own. We represent one of the few alternatives available for needy families to improve their living conditions. We do not charge for our services and are a funding multiplier through the use of volunteer labor and discounted or donated materials. This allows us to provide at least four dollars worth of home renovations for each dollar donated to our organization. We also enable other 501 (c) 3 non-profits to avoid paying for costly repairs by helping them to renovate their facilities. Recent examples are found at SERVE and Empowerhouse. In addition, we provide a cost reduction for the local Social Services Department(s) by funding projects that may well have required their expense. As a result of donated labor, and discounted or donated supplies, our cost is approximately 25% or less of what it would cost if they were to contract this work out.

**Target Audience and Service Delivery**

In the box below, describe the program's intended audience or client base and how those clients are served. This should include the location of the service and what geographic areas are served or targeted for service. If your program has specific entry or application criteria, please describe it below. In the second box, list the actual numbers served, along with the projected numbers to be served during the upcoming fiscal year. The description should not exceed 10 lines of text.

Our service area includes Spotsylvania County, Stafford County and the City of Fredericksburg. We serve low-income homeowners who are elderly, disabled, veterans or families with children. We also serve other 501 (c) 3 non-profits with the renovation of their facilities. The majority of our recipient's sole source of income is Social Security or a disability check, many with incomes of less than \$10,000 annually. These families cannot afford costly home repairs such as a new roof or new windows that are needed for a safe, secure, and comfortable environment for this increasing segment of our economy.

<b>Number of Individuals Served</b>		
<i>Locality</i>	<i>FY2015 (Actual)</i>	<i>FY2017 (Projected)</i>
<i>Fredericksburg City</i>	92	110
<i>Caroline County</i>		
<i>King George County</i>		
<i>Spotsylvania County</i>	108	128
<i>Stafford County</i>	83	108
<i>Other Localities</i>		
<b>Total Served</b>	<b>283</b>	<b>346</b>

*Please use the columns to the left to provide the actual numbers of individuals served in this program during FY2015, and the projected numbers of individuals to be served in FY2017.*

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>
<b>Program Collaboration</b>	
In the box below, describe, in detail, examples of collaborative efforts and key partnerships between your program and other programs or agencies in the area. The description should not exceed 10 lines of text.	
<p>We collaborate with anyone we can including Social Services Departments at Spotsylvania and Stafford and the Community Planning Department at Fredericksburg to assist with home repair needs that have been identified. We are also members of the Rappahannock Home Repair Coalition which includes the Central Virginia Housing Coalition, Habitat for Humanity, Rebuilding Together, Rappahannock Area Agency on Aging, and the Disability Resource Center. We also work with other church-based organizations such as Fred Camp, The Catholic workcamp, Ramps for Jesus, and Mt. Aarat Church's Compassion Restoration Program. For the past two years, we have also been a partner in Paint the Town Red Outreach by Lifepoint Church, this year where 3 Spotsylvania homes received weatherization and other repairs with Lifepoint's assistance.</p>	
<b>Collaborative Impact</b>	
In the box below, describe, in detail, how the community would be impacted if your agency were dissolved or merged with another partner agency. The description should not exceed 10 lines of text.	
<p>There simply isn't enough money to go around to serve all the housing needs in the Fredericksburg area. That's why collaboration is so important. Our collaborative efforts with other organizations enable the sharing of information to ensure that all members are aware of resources for the many home repair needs within this community. Without collaboration, information and resources would be more limited, and many home repair needs could not be accomplished with the individual resources available. We play a large part in this effort. Wherever possible, Rebuilding-Fredericksburg tries to adopt an interagency approach where the resources of several agencies or organizations can be combined into a project(s) that might be too complex or expensive for any one to complete. The Rappahannock Home Repair Coalition, and the church-based organizations described above are examples of this type of collaboration among several organizations in the Fredericksburg area that deal with housing issues. As a result of extensive solicitation from the community, we identify and verify qualifications from more clients than we have resources to serve. This year, six projects were completed by outside assistance.</p>	
<b>Community Impact</b>	
In the box below, please provide at least two examples of how your services have impacted members of our community. This description should not exceed 20 lines of text.	
<p>During our 22 years of service to the community, we have completed approximately 800 renovation projects for low income home owners and at the facilities of local non-profits. Some examples of these renovations follow:</p> <ul style="list-style-type: none"> <li>- Extensive work was done at 2 Empower House facilities to resolve serious issues with flooding and erosion that had caused parts of the home to become unfit for habitation and also provided a much needed upgrade to the kitchen with new cabinets, countertops and ceramic tile. Also extensive porch repairs that resolved serious safety issues for residents.</li> <li>- At the Thurman Brisben Center our support resolved a serious health issue of the showers in the women's bathroom flooding the food preparation area in the kitchen and the men's shower flooding into the sleeping facilities. This involved redesign and replacement of the majority of the shower infrastructure in the men's and women's bathrooms.</li> <li>- We have worked at the S.E.R.V.E. facility on 3 occasions and replaced the leaky roof; did major interior renovations to include enclosing a porch to enlarge the food pantry storage by more than 50%, refinishing the wood flooring, installing new carpet, and painting the entire interior. Exterior repairs included new siding, new windows, and a concrete ramp. The S.E.R.V.E facility would not still be usable if not for the many repairs and upgrades that were accomplished through these Rebuilding Together accomplishments.</li> <li>- We have done numerous projects to make homes handicap accessible by installing roll in showers, wheelchair ramps, wider doors and wheelchair friendly flooring and driveways.</li> <li>- A significant investment in aluminum ramp parts has enabled us to install ramps for disabled clients in a more timely manner. These ramps can then be reused as needed. Install time for an aluminum ramp is 1 to 3 hours versus several days for a wooden ramp.</li> <li>- Improved living conditions at hundreds of homes by performing weatherization and maintenance functions which included plumbing, painting, HVAC repairs, electrical work, gutter repair, insulation, window and door replacement, etc.</li> </ul>	

<b>Agency Name:</b>		<b>Rebuilding Together - Fredericksburg</b>	
<b>Goals &amp; Objectives</b>			
Please provide the following information regarding the goals and objectives for your program. Space has been provided for two goals, with two objectives per goal, along with a space for the most recently collected data for that program objective. If your agency is funded by the United Way, please include a copy of your Logic Model for this program as a supplemental attachment. Please note the data collection period for each objective's outcome data.			
<b>Program Goal 1</b>			
To continue renovating and repairing homes of low income elderly, disabled, and families with children residing within Stafford and Spotsylvania counties and the City of Fredericksburg. The goal is between 35 and 50 residential home projects per year.			
<b>Objective 1a:</b>		<b>Most Recent Outcome Data for Objective 1a:</b>	
To assure that agencies and personnel responsible for assisting in providing the physical safety and well-being of the above-described residents are cognizant of the local Rebuilding Together organization and how to solicit help for clients. Personal visits and/or phone calls and brochures will be used to accomplish this goal.		We encouraged agencies and personnel responsible for assisting to make nominations for families that are living in unsafe and unhealthy conditions. Personal visits and phone calls were made to known agencies and individuals as well as responding to public inquiries received by phone, mail, E-mail and the website..	
		<i>Data Collection Period for 1a:</i>	<i>July 1, 2014 to June 30, 2015</i>
<b>Objective 1b:</b>		<b>Most Recent Outcome Data for Objective 1b:</b>	
To obtain funding through business, civic and religious organizations, individual donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete between 35 and 50 houses annually.		Rehabilitation/repair work was accomplished for 41 low-income families during this period. All scheduled work was successfully completed at each of the 39 homes. There were approximately 350 volunteers that were recruited to accomplish this work. The value of work accomplished for these families exceeds \$221,000.	
		<i>Data Collection Period for 1b:</i>	<i>Jul1, 2014 to June 30, 2015</i>
<b>Program Goal 2</b>			
To provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is 1 to 2 non-profit facilities annually.			
<b>Objective 2a:</b>		<b>Most Recent Outcome Data for Objective 2a:</b>	
To assure that non-profit organizations are aware of the local Rebuilding Together organization and its goals by providing brochures and personally visiting or calling such organizations.		We canvassed local non-profits to determine the needs for repairs and renovations. We received an application from Empower House and the requested work was approved by our Board of Directors	
		<i>Data Collection Period for 2a:</i>	<i>Jul1, 2014 to June 30, 2015</i>
<b>Objective 2b:</b>		<b>Most Recent Outcome Data for Objective 2b:</b>	
To obtain funding through business, civic and religious organizations, individual donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete 2 non-profit facilities annually.		We received requests for assistance with renovation of facilities from one local non-profit, Empower House. The requested work was completed at this site. There were 15 plus volunteers that were recruited to accomplish this work. The value of the work accomplished is approximately \$6,000.	
		<i>Data Collection Period for 2b:</i>	<i>Jul1, 2014 to June 30, 2015</i>

<b>Agency Name:</b>	<b>Rebuilding Together - Fredericksburg</b>	
<b>Outcomes Explanation &amp; Goal Updates for FY2017</b>		
<p><i>Please note below if you feel you have met your goals and objectives for the data reported above. If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case. Also, please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported above. If you are restating the goals or objectives for FY2017, please include those below.</i></p>		
<b>Explanation &amp; Overview</b>		
<b>Goal 1</b>	<b>Goal 2</b>	
Objective 1a	Objective 2a	
Our goals and objectives were met. We received more than 60 applications for home repairs. The homes were visited and the needs of the families were evaluated, prioritized, and costs estimated for each request for help.	Our goals and objectives were met. We received one application for repairs at an Empower House facility located in Fredericksburg that provides support to all localities that we service.	
Objective 1b	Objective 2b	
Our goals and objectives were met. We completed and funded home repairs at 39 homes. Also, through collaboration with other non-profits have influenced the completion of home repairs for at least 11 additional sites. The primary limitation for accomplishing even more for the community was availability of funds.	Our goals and objectives were met. We completed the extensive porch repairs requested at the Epower House facility. The work that was done has alleviated a serious safety issue. The facility is now much more usable and much safer for the residents. The primary limitation for accomplishing even more for the community was availability of funds.	
<b>Updates for FY2017</b>		
<b>Goal 1</b>	<b>Goal 2</b>	
To continue renovating and repairing homes of low income elderly, disabled, and families with children residing within Stafford and Spotsylvania counties and the City of Fredericksburg. The goal is between 35 and 50 residential home projects per year.	To provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is 1 to 2 non-profit facilities annually.	
Objective 1a	Objective 2a	
We will continue working to grow our organization to meet the growing need of low-income homeowners in the community. In order to do this we work to increase our capabilities through encouraging requests for help, recruiting volunteers and raising more funds to ensure that future needs are met.	We are continuously working to grow our organization to meet the ever increasing need for repairs at non-profit facilities in the community. In order to do this we will work to increase our capabilities through encouraging requests for help, recruiting volunteers and raising more funds to ensure that future needs are met.	
Objective 1b	Objective 2b	
We expect the needs to grow because of the ever increasing number of baby boomers who are retiring or forced to leave the workforce on fixed incomes that are inadequate to support their home repair needs. We will continue our efforts to grow to meet these needs.	We anticipate that the needs of other non-profits will continue to grow and their needs for facility repairs will also grow. We will continue to our efforts to increase our capability to meet these needs.	