

## Regional Funding

### Fiscal Year 2021 - Partner Funding Application

#### Rappahannock Refuge Inc., dba Loisann's Hope House

#### Agency Information

##### General Information

<b>Agency Name</b>	Rappahannock Refuge Inc., dba Loisann's Hope House
<b>Physical Address</b>	902 Lafayette Blvd, Fredericksburg, VA, 22401, U.S.A.
<b>Mailing Address</b>	902 Lafayette Blvd., Fredericksburg, VA 22401
<b>Agency Phone Number</b>	(540) 371-0831
<b>Federal Tax ID #</b>	521419314
<b>Web Address</b>	www.loisannshopehouse.org
<b>Agency Email Address</b>	lisacrittenden@loisannshopehouse.org

##### Agency Mission Statement

No Family Homeless!

<b>Number of Years in Operation</b>	32
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##### Main Contact

<b>Main Contact</b>	Lisa Crittenden, phone: (540) 371-0831, email: lisacrittenden@loisannshopehouse.org
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<b>Job Title</b>	Chief Executive Officer
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##### Localities Served

*Please select any/all localities your agency serves.*

<b>Caroline</b>	<input checked="" type="checkbox"/>
<b>Fredericksburg</b>	<input checked="" type="checkbox"/>
<b>King George</b>	<input checked="" type="checkbox"/>
<b>Spotsylvania</b>	<input checked="" type="checkbox"/>
<b>Stafford</b>	<input checked="" type="checkbox"/>

##### Collaborative Impact

**Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.**

Every year, hundreds of thousands of American families become homeless, including more than 1.6 million children. Eleven million families in the U.S. are a paycheck away from being homeless. Families experiencing homelessness are under considerable stress. Homelessness is a devastating experience that significantly impacts the health and well-being of adults and children.

For over 32 years Loisann's Hope House has been a catalyst in the safety, wellness and shelter in the region. We have transformed the lives of children and over a thousand families through intensive case management by offering an environment and program that is respectful, safe, and healthy for the men, women, and children who seek it. Loisann's Hope House works in partnership with many agencies to join forces in reducing the amount of citizens impacted by crisis. We have partnered with the Rappahannock United Way in the ALICE program to access those in need. We've expanded organizational capacity to manage the Homelessness Crisis Helpline that addressed 4000 calls in FY19, and we lead the efforts to mitigate households (individual, and families with children) entering into homelessness.

There are five homeless service providers in the area, and only two local agencies address the needs of the entire family unit experiencing homelessness. Loisann's Hope House and the Thurman Brisben Center are the only providers addressing the needs of the entire family regardless of the cause of homelessness. The Thurman Brisben Center serves families in a limited capacity as their primary focus is individuals. We are the largest and only shelter dedicated to primarily addressing the housing needs of the entire family. The Loisann's Hope House program plays a vital role, and places families located in the Brisben Center and Hope House into their own homes. The loss of funding is detrimental to the community efforts to end homelessness.

**Community Impact**

*Please provide at least 2 examples of how your services have impacted members of our community.*

**Example 1**

Julie was a child that grew up through the foster care system and faced many challenges. The family had been staying in a local hotel, but found it difficult to continue paying the weekly bill. Family and friends weren't able to continue helping her. She was now facing homelessness, as a pregnant Mom and toddler in tow.

Depressed and discouraged, Julie entered into Loisann's Hope House with no job, no savings, and no support. Shortly thereafter, Julie found a job that she seemed to love. Her employer was impressed with her determination and hustle. She re-gained HOPE! Julie saved a couple of thousand dollars and received her re-instated driver's license.

Because of YOUR support, lives are changed for the better! Julie with her precious newborn baby and toddler moved into their new home this month.

**Example 2**

Loisann's Hope House led the Crisis Homeless Helpline and mitigated those in crisis from entering into homelessness. This past year alone, we answered 4000 crisis calls, and through prevention services alone we addressed 89 households.

Households in crisis may feel overwhelmed by the urgency and the potentially disastrous consequences of the situation, so the homelessness prevention services helps them recover a sense of control and empowerment to proactively overcome challenges. Loisann's Hope House matches households with mainstream resources within the community rather than creating redundancy. Intervening earlier in a housing crisis reduces the cost of assistance and increased likelihood of success, while later interventions may be more costly and have reduced success rates.

### **Example 3 (Optional)**

# Rappahannock Refuge Inc., dba Loisann's Hope House

## Agency Budget Narrative

### Administrative Expenses

**Provide an overview of the administrative costs for your agency.**

Administrative costs are calculated on a percentage basis established with our auditors. None of the money received from locality funds is allocated toward administrative costs. They are intended strictly for program use.

**If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.**

Loisann's Hope House requested an additional \$24k collectively from the five localities. The expansion of the Family Housing Program includes an additional home for sheltering three families, a homeless helpline for those experiencing a housing crisis, and services to mitigate those entering into homelessness. Loisann's Hope House also leads the community in housing all families in shelter, inclusive of Thurman Brisben Center families. Based on the additional services and expansion of the Family Housing Program, there has been a tremendous surge in the amount of households impacted through our programming in each of the locales.

Again, Loisann's Hope House no longer receives funding from the federal or state government to maintain the shelter.

**Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.**

Agency administrative costs are not defrayed by locality funds. All funds go directly toward the program. We consider the work of shelter, programming, summer camp, life skills classes, group therapy and overall administration as the program. We use all revenue to operate our program. The only stipulations we have on revenues comes from our state and federal grants.

### Capital Expenses

**Please provide an overview of the capital costs for your agency.**

There are no capital expenses.

**Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.**

There are no capital expenses defrayed by locality funds.

### Salary & Benefit Expenses

**Please provide an overview of any increases or decreases in general personnel expenses for your agency.**

Loisann's Hope House shows an increase in general personnel expenses for the agency. The increases are noted through two areas of programming. The organization has been awarded two additional grants from the State that support staffing for the Homeless Helpline, two positions, and the prevention program, which is two positions.

**Please provide a description of any changes to agency benefits structure or cost.**

There is no changes to the agency benefits or structure, except for an annual increase in benefit costs.

## **Budget Issues**

**Provide any legislative initiatives or issues that may impact the agency for the upcoming year.**

None

**If you are aware of "outside" funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.**

None

**Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.**

None

## Rappahannock Refuge Inc., dba Loisann's Hope House

### Agency Total Budget

*In the boxes below provide an overview of the administrative costs associated with your total agency budget.*

#### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Salary			388,450.00	640,500.00	640,500.00
Benefits			58,064.00	46,600.00	46,600.00
Operating Expenses			272,826.00	438,156.00	449,156.00
Capital Expenses					
Other Expenses					
<b>Total</b>	<b>0.00</b>	<b>0.00</b>	<b>719,340.00</b>	<b>1,125,256.00</b>	<b>1,136,256.00</b>

#### Revenues

*Please include revenue associated with your entire organization. This section represents the TOTAL revenue your organization is receiving. The revenue associated with specific programs will be listed within your program budgets; this section represents total revenues. (For example if your organization requests funding for multiple programs the total amount requested from each locality or other entities goes within this section)*

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Caroline			0.00	0.00	5,000.00
Fredericksburg			21,000.00	18,660.00	25,000.00
King George			5,000.00	5,000.00	5,000.00
Spotsylvania			20,000.00	20,000.00	22,000.00
Stafford			15,000.00	15,000.00	20,000.00
United Way			69,000.00	62,340.00	55,000.00
Grants			173,846.00	362,933.00	362,933.00
Client Fees			0.00	0.00	0.00
Fundraising			176,750.00	275,490.00	275,490.00
Other (Click to itemize)	0.00	0.00	447,500.00	365,833.00	365,833.00
<b>Total</b>	<b>0.00</b>	<b>0.00</b>	<b>928,096.00</b>	<b>1,125,256.00</b>	<b>1,136,256.00</b>

#### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Surplus or Deficit	0.00	0.00	208,756.00	0.00	0.00

# Rappahannock Refuge Inc., dba Loisann's Hope House

## Locality Information

### Locality Notes

*Please use the spaces below to provide any locality specific notes or statements that may be relevant to your application.*

#### **Caroline County**

Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. 5 percent of the (21) households served by Loisann's Hope House in FY19 were Caroline County residents. This is well over a 300 percent surge from the previous year. We are requesting \$5,000 in additional funding.

Loisann's Hope House services focused on ending homelessness helps to reduce costs within the community. Clients become healthier and more stable in a safe home, which results in declining costs of frequent admissions to health and crisis services, as well as correctional and mental facilities. This overall strengthens the health and wellbeing of our community. This cuts taxpayer costs on mainstream services and lightens pressure on already stressed communities.

#### **City of Fredericksburg**

Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. 32 percent of the (133) households served by Loisann's Hope House in FY19 were City of Fredericksburg residents. This is a 50 percent increase from the previous year. We are requesting \$6,340 in additional funding

Loisann's Hope House services focused on ending homelessness helps to reduce costs within the community. Clients become healthier and more stable in a safe home, which results in declining costs of frequent admissions to health and crisis services, as well as correctional and mental facilities. This overall strengthens the health and wellbeing of our community. This cuts taxpayer costs on mainstream services and lightens pressure on already stressed communities.

#### **King George County**

Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. 2 percent of the (10) households served by Loisann's Hope House in FY19 were King George County residents. This is a 43 percent increase from the previous year. We are requesting \$5,000 in additional funding

Loisann's Hope House services focused on ending homelessness helps to reduce costs within the community. Clients become healthier and more stable in a safe home, which results in declining costs of frequent admissions to health and crisis services, as well as correctional and mental facilities. This overall strengthens the health and wellbeing of our community. This cuts taxpayer costs on mainstream services and lightens pressure on already stressed communities.

#### **Spotsylvania County**



Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. 28 percent of the (113) households served by Loisann's Hope House in FY19 were Spotsylvania County residents. This is well over a 300 percent surge from the previous year. We are requesting \$5,000 in additional funding that was reduced in FY 20.

Loisann's Hope House services focused on ending homelessness helps to reduce costs within the community. Clients become healthier and more stable in a safe home, which results in declining costs of frequent admissions to health and crisis services, as well as correctional and mental facilities. This overall strengthens the health and wellbeing of our community. This cuts taxpayer costs on mainstream services and lightens pressure on already stressed communities.

### **Stafford County**

Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. 19 percent of the (77) households served by Loisann's Hope House in FY19 were Stafford County residents. This is a 36 percent increase from the previous year. We are requesting \$5,000 in additional funding.

Loisann's Hope House services focused on ending homelessness helps to reduce costs within the community. Clients become healthier and more stable in a safe home, which results in declining costs of frequent admissions to health and crisis services, as well as correctional and mental facilities. This overall strengthens the health and wellbeing of our community. This cuts taxpayer costs on mainstream services and lightens pressure on already stressed communities.

# Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program

## Program Overview

*You may save your work at any time by clicking on the "Save My Work" link/icon at the bottom or top of the page.*

*When you have completed all questions on the form, select the "Save My Work and Mark as Completed" link/icon at the bottom or top of this page.*

*You may also SWITCH between forms in this application by using the SWITCH FORMS feature in the upper right corner. When switching forms, any updates to the existing form will automatically be saved.*

## General Information

**Program Name** Loisann's Hope House Family Housing Program  
**Is this a new program?** No

## Program Contact

**Name** Lisa Crittenden  
**Title** Chief Executive Officer  
**Email** lisacrittenden@loisannshopehouse.org  
**Phone** (540) 371-0831

## Program Purpose / Description

### Provide an overview of this program

Loisann's Hope House is more than just a shelter; it provides permanent solutions. Dedicated to leave no family homeless! We address those experiencing a housing crisis, and mitigate those entering into homelessness. Shelter, financial assistance, intensive case management, and other services are provided to prevent evictions, losing homes, and or becoming homeless. The system is tailored to assess households and match them with housing resources and services; and most importantly place them into their own homes. Shelter gets families off the street, provide safety, protection from the weather and temporary residence. Emphasis is placed on housing, employment, increased income, transportation, and childcare. Rapid Rehousing is a short-term intervention to lessen a family's time spent in homelessness. Housing location, financial assistance, and case management are offered. The Homeless Helpline, available 24 hrs., 7 days a week is a single-point of entry for those experiencing, or at risk of experiencing homelessness. Households gain access to the best options in addressing their needs. Information is disseminated for prioritizing the services needed; community resources, ALICE, prevention or shelter. Prevention provides short term financial assistance for rent or rental arrears, mediation with landlords and help with qualifying for mainstream benefits. It mitigates families and individuals from being evicted, losing their homes, or becoming homeless.

## **Client Fees**

**Please describe the fees clients must pay for the services by this program.**

There are no client fees for services.

## **Justification of Need**

**Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.**

Within the Fredericksburg region, the most recent Point in Time Count Report, on one given day lists the number of families that faced homelessness as 25 households, with 60 children. The majority of these families were living in Loisann's Hope House. Last year there were approximately 4000 phone calls to the Homelessness Helpline, a centralized and universally accessible number people can call when they are homeless or at risk of becoming homeless. There is always a need and list of families requiring shelter and intervention services. Communities across the commonwealth of Virginia face high rates of eviction. Five of the top ten cities in the US with the highest eviction rates are located in the state of Virginia. Loisann's Hope House assisted 410 households representative of each locale through services such as the homeless helpline, ALICE program with the Rappahannock United Way, prevention services, shelter and housing placement.

**If this is a new program, be sure to include the benefits to the region for funding a new request.**

Loisann's Hope House has expanded it's family housing programming to include the Homelessness Helpline, and prevention services.

## **Target Audience and Service Delivery**

**Describe the program's intended audience or client base and how those clients are served.**

Loisann's Hope House is the lead agency in the region for all (individuals, children and families) experiencing a housing crisis, and to mitigate those entering into homelessness. Households are directed by community agencies, local churches, and school systems etc. to the Homeless Helpline, as the central entry point for all individuals located in the region. We provide financial assistance, counseling, and other services to prevent evictions, losing homes, and or becoming homeless. The system is tailored to assess households and match them with housing resources and services that best fit their circumstances. The Homeless Management Information System software, identified as a data performance best practice, helps us keep track, connect and deliver measurable outcomes on services provided. As the largest family homeless shelter (16 families) in the region, Loisann's Hope House is responsible for housing all families located within Hope House and the Thurman Brisben Center.

**If your program has specific entry or application criteria, please describe it here.**

Loisann's Hope House programs and services do not have specific entry or application criteria other than being homeless or imminent risk of homelessness.

# Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program

## Program Budget Narrative

### **Please indicate in detail reasons for increases or decreases in the amounts you are requesting.**

Loisann's Hope House is the lead agency for the Homelessness Crisis Helpline, providing mitigation for families experiencing a crisis related to homelessness, sheltering homeless families, and placing them back into their own homes within the region. There was an increase in the populations served in FY19 in each jurisdiction:

- 5 percent of the (21) households served were Caroline County residents. This is well over a 300 percent surge from the previous year.
- 32 percent of the (133) households served were City of Fredericksburg residents. This is a 50 percent increase from the previous year.
- 2 percent of the (10) households served were King George County residents. This is a 43 percent increase from the previous year.
- 28 percent of the (113) households were Spotsylvania County residents. This is well over a 300 percent surge from the previous year.
- 19 percent of the (77) households were Stafford County residents. This is a 36 percent increase from the previous year.

### **If an increase is being requested, please describe the impact not receiving an increase would have on the program.**

Loisann's Hope House continues to seek funding to lessen the burdens placed on our community, and be in the forefront of solutions that end homelessness. Homelessness is a community issue. Investments in ending homelessness reduces costs faced by localities. When people are assisted to stay or move back into a safe and secure home their mental and physical health improves and often people reconnect with employment, health services, education and community. It reduces costs of frequent admissions to health and crisis services, as well as correctional and mental health facilities.

Additional funding not received will lessen the amount of people and impact within our communities.

### **In particular, please describe in detail if any increase is sought for new positions or personnel.**

None

# Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program

## Program Specific Budget

Please provide your program specific budget below.

### Expenses

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Personnel	383,555.00	398,705.00	388,450.00	640,500.00	640,500.00
Benefits	58,239.00	57,874.00	58,064.00	46,600.00	46,600.00
Operating Expenses	279,607.00	340,169.00	272,826.00	438,156.00	449,156.00
Capital Expenses	0.00	0.00	0.00	0.00	0.00
<b>Total</b>	<b>721,401.00</b>	<b>796,748.00</b>	<b>719,340.00</b>	<b>1,125,256.00</b>	<b>1,136,256.00</b>

### Revenues

This section represents revenue specifically associated with your program. Revenue that supports the implementation of your program and the services provided to the community.

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Caroline	0.00	0.00	5,000.00	0.00	5,000.00
Fredericksburg	18,660.00	18,660.00	21,000.00	18,660.00	25,000.00
King George	0.00	0.00	5,000.00	5,000.00	5,000.00
Spotsylvania	20,000.00	20,000.00	20,000.00	20,000.00	22,000.00
Stafford	15,000.00	14,000.00	15,000.00	15,000.00	20,000.00
United Way	26,511.97	79,498.00	69,000.00	62,340.00	55,000.00
Grants	175,540.39	187,348.00	173,846.00	362,933.00	362,933.00
Client Fees	60,822.00	0.00	0.00	0.00	0.00
Fundraising	107,899.28	275,107.00	176,750.00	275,490.00	275,490.00
Other (Click to itemize)	366,612.00	358,691.14	447,500.00	365,833.00	365,833.00
Individual/Church/Business	366,612.00	318,404.03	370,000.00	270,000.00	270,000.00
IN-Kind		7,148.61	7,500.00	7,500.00	7,500.00
Foundation/Trust		33,138.50	70,000.00	88,333.00	88,333.00
<b>Total</b>	<b>791,045.64</b>	<b>953,304.14</b>	<b>933,096.00</b>	<b>1,125,256.00</b>	<b>1,136,256.00</b>

### Surplus / Deficit

	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Budgeted</b>	<b>FY 2020 Budgeted</b>	<b>FY 2021</b>
Surplus or Deficit	69,644.64	156,556.14	213,756.00	0.00	0.00

**Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program**

[View Diagram](#) **Goals and Objectives**

**Goals**

**Goal:**

**Loisann's Hope House will prevent episodes of homelessness to eligible households (families/individuals).**

**Objectives**

		2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>At least 80 percent of households identified in a housing crisis will be provided financial assistance, counseling, and supportive community services.</b>	Total # Clients Served			189			195
	Total # Clients Achieved/Successful			189			195
	% Achieved / Successful	0	0	100	0	0	100
<b>Increase the percentage of households who are assisted to avoid homelessness due to a loss of permanent housing (prevention efforts) from baseline of first year (189).</b>	Total # Clients Served			189			195
	Total # Clients Achieved/Successful			189			195
	% Achieved / Successful	0	0	100	0	0	100

**Explanation & Overview**

**If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case**

N/A

**Updates for FY2018**

**Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported**

N/A

If you are restating the goals or objectives for the prior calendar year, please include those here

N/A

**Goal:**

Loisann's Hope House clients who successfully complete the program will maintain permanent housing for a minimum of six months.

Objectives		2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>At least 80% of clients who successfully complete the program will not reenter the homeless system within one year of obtaining permanent housing.</b>	Total # Clients Served	155	134	139	230		145
	Total # Clients Achieved/Successful	147	127	135	222		140
	% Achieved / Successful	94.84	94.78	97.12	96.52	0	96.55
<b>At least 80% of clients who successfully complete the program will not reenter the homeless system within six months of obtaining permanent housing.</b>	Total # Clients Served	155	134	139	230		145
	Total # Clients Achieved/Successful	145	129	137	225		143
	% Achieved / Successful	93.55	96.27	98.56	97.83	0	98.62

**Explanation & Overview**

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

N/A

**Updates for FY2018**

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

N/A



If you are restating the goals or objectives for the prior calendar year, please include those here

N/A

**Goal: Loisann's Hope House clients who exit the program will move to permanent housing.**

Objectives		2017 Year End	2018 Baseline	2018 Year End	2019 Baseline	2019 Year End	2020 Baseline
<b>At least 80% of Loisann's Hope House clients will move to permanent housing.</b>	Total # Clients Served	155	134	142	230		145
	Total # Clients Achieved/Successful	135	125	135	180		140
	% Achieved / Successful	87.10	93.28	95.07	78.26	0	96.55
<b>At least 85% of Loisann's Hope House clients (adults) exiting the program will increase their income level.</b>	Total # Clients Served	82	55	62	89		66
	Total # Clients Achieved/Successful	75	49	55	80		59
	% Achieved / Successful	91.46	89.09	88.71	89.89	0	89.39

### Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

N/A

### Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

N/A

If you are restating the goals or objectives for the prior calendar year, please include those here

N/A



# Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program

## Number of Individuals Served

### Localities

*Please provide the actual numbers of individuals served in this program during FY2017, FY2018, and FY 2019, the estimated numbers of individuals served in FY2020 and the projected numbers of individuals served in FY2021.*

<b>Locality</b>	<b>FY2017 (Actual)</b>	<b>FY2018 (Actual)</b>	<b>FY 2019 (Actual)</b>	<b>FY 2020 Estimate</b>	<b>FY 2021 Projected</b>
Fredericksburg City	65	67	133	138	142
Caroline County	2	2	21	23	25
King George County	7	7	10	15	17
Spotsylvania County	29	26	113	115	118
Stafford County	23	28	77	80	85
Other Localities	8	5	56	20	15
<b>Total</b>	<b>134</b>	<b>135</b>	<b>410</b>	<b>391</b>	<b>402</b>

# **Rappahannock Refuge Inc., dba Loisann's Hope House - Loisann's Hope House Family Housing Program**

## **Collaborative Impact**

### **Efforts and Partnerships**

**Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.**

Loisann's Hope House is a member of the Continuum of Care Crisis Response System that partners with all agencies that address the needs of the homeless population and services. A robust partnership to end homelessness is held with Empower House, Micah Ecumenical Ministries, and Thurman Brisben Center. Within the regions Crisis Response System, Loisann's Hope House is the lead agency managing ALICE households, with Rappahannock United Way, the Homelessness Crisis Helpline for all those experiencing a crisis, and to mitigate those entering into homelessness. Families in shelter at Thurman Brisben Center and Hope House are placed into their own homes through financial and counseling services provided by Loisann's Hope House.

Loisann's Hope House also has key partnership and memorandum of understanding with Fredericksburg Counseling Services, The Rosner YMCA Summer Camp, and work closely with Legal Aid Works, CORE, students from the University of Mary Washington and RACSB to name a few.

## **Collaborative Impact**

**Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.**

Loisann's Hope House has expanded with the capacity to manage the Homelessness Crisis Helpline that addressed 4000 calls in FY19, manage ALICE, with United Way, and lead efforts to mitigate households (individual, and families with children) entering into homelessness. There are five homeless service providers in the area, and only two local agencies address the needs of the entire family unit experiencing homelessness. Loisann's Hope House and the Thurman Brisben Center are the only providers who address the needs of the entire family. The Thurman Brisben Center serves families in a limited capacity as their primary focus is individuals. We are the largest and only shelter dedicated to primarily addressing the housing needs of the entire family. The Loisann's Hope House program plays a vital role, and places families located in the Brisben Center and Hope House into their own homes. The loss of funding is detrimental to the community efforts to end homelessness.