

Regional Funding

Fiscal Year 2018 - Partner Funding Application

Rebuilding together-Fredericksburg, Inc.

Application Status: Submitted

Rebuilding together-Fredericksburg, Inc.

Agency Information

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General Information

Agency Name	Rebuilding together-Fredericksburg, Inc.
Physical Address	Rebuilding Together-Fredericksburg, P.O. Box 41280, Fredericksburg, Virginia, 22404, U.S.A.
Mailing Address	P.O. Box 41280 Fredericksburg, VA 22404
Agency Phone Number	(540) 419-3799
Federal Tax ID #	54-1697213
Web Address	http://www.rebuildingtogetherfbg.org/
Agency Email Address	rtfredericksburg@gmail.com

Agency Mission Statement

We reach out to help elderly, disabled, or families by providing critically needed home repair and rehabilitation services to qualifying low income and disabled homeowners. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

Number of Years in Operation	23
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Main Contact

Main Contact	Lyne M. Shackelford, phone: (540) 419-3799, email: lshack@rebuildingtogetherfbg.org
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Job Title Executive Director

Localities Served

Please select any/all localities your agency serves.

Caroline

Fredericksburg

King George

Spotsylvania

Stafford

Collaborative Impact

Describe in detail how the community would be impacted if your agency were dissolved or merged with another partner agency.

Rebuilding Together – Fredericksburg is an affiliate of Rebuilding Together, one of the nation’s largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are low-income elderly, disabled, or families with children. We also support local charities to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner.

If the Fredericksburg affiliate was not available, the homeowners we serve would continue to endure intolerable and unsafe living conditions without finding resources for repair within their means. The demand for those remaining resources would become overburdened and more scarce, increasing a wait time that is already stretched. There would be about \$200,000 worth of home repairs that we do annually that would either go undone, or the work would have to be contracted out commercially at a higher price. Also, thousands of volunteer hours, which we use to reduce cost, and to produce community involvement, would be wasted and go unused.

The benefit to the community of Rebuilding Together Fredericksburg as a funding multiplier would also be reduced or eliminated, shifting a greater burden for our services to other agencies, nonprofits, churches, and local governments. For every dollar we receive, we can complete projects with a market value of four dollars or more. This is made possible by our using hundreds of volunteers and donated materials made available to us. Since 1993, the local community has continued to support our mission by helping us to provide these resources, and to provide home repairs for needy and disabled homeowners, and to assist the non-profit organizations we also serve in the City of Fredericksburg, and Stafford and Spotsylvania Counties.

Community Impact

Please provide at least 2 examples of how your services have impacted members of our community.

Example 1

During 23-years of service to the community, we have completed more than 800 renovation projects for low income home owners. Some examples of these renovations follow:

- We have done numerous projects to make homes handicap accessible by installing roll in showers, wheelchair ramps, wider doors and wheelchair friendly flooring and driveways.
- A significant investment in aluminum ramp parts has enabled us to install ramps for disabled clients in a more timely manner. These ramps can then be reused as needed. Install time for an aluminum ramp is 1 to 4 hours versus several days for a wooden ramp. We partner with the DisAbilities Resource Center in Fredericksburg to install their handicap ramps in the same manner.
- Improved living conditions at hundreds of homes by performing weatherization and maintenance functions which included plumbing, painting, HVAC repairs, electrical work, gutter repair, insulation, window and door replacement, etc.

Example 2

Examples of work at facilities of local non-profits follow:

- Extensive work was done at 2 Empower House facilities to resolve serious issues with flooding and erosion that had caused parts of the home to become unfit for habitation and also provided a much needed upgrade to the kitchen with new cabinets, countertops and ceramic tile. Also extensive porch repairs were made that resolved serious safety issues for residents.
- At the Thurman Brisben Center, we partnered with Compassion Restoration and Buck Rogers, to resolve a serious health issue of the showers in the women's bathroom flooding the food preparation area in the kitchen and the men's shower flooding into the sleeping facilities. This involved redesign and replacement of the majority of the shower infrastructure in the men's and women's bathrooms.
- We have worked at the S.E.R.V.E. facility on three occasions and replaced the leaky roof; made major interior renovations to include enclosing a porch to enlarge the food pantry storage by more than 50%, refinishing the wood flooring, installing new carpet, and painting the entire interior. Exterior repairs included new siding, new windows, and a concrete ramp. The S.E.R.V.E facility would not still be usable if not for the many repairs and upgrades that were accomplished through these Rebuilding Together projects.

Example 3 (Optional)

Home Repairs for Veterans: We strive to provide housing assistance for veterans. Over the past eight years, we have averaged about three veteran projects per year. Due to their complexity and expense, many veteran projects require financial assistance above and beyond what we can normally spend per project. We have successfully competed for grants through our association with the National Network of Rebuilding Together, which would otherwise be unavailable at the local level. These grants are used to provide the assistance we need to provide housing upgrades involving handicap issues and accessibility issues. We are currently working on two veteran projects funded by Lowe's, and a private donation to be completed by the end of November in Spotsylvania and Stafford Counties this year.

Rebuilding together-Fredericksburg, Inc. -

Locality Information

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Locality Notes

Please use the spaces below to provide any locality specific notes or statements that may be relevant to your application.

Caroline County

We do not have service available in Caroline County

City of Fredericksburg

We have served the City of Fredericksburg since 1993. During FY 2016 we completed repairs at 7 homes in the City to include the replacement of a laundry room addition for an elderly low income widow. We also served a family with children and several widows and widowers who cannot afford these repairs. We did major upgrades at S.E.R.V.E. a 501(C)3 that provides a food pantry and other services to Fredericksburg residents. Approximately 15% of S.E.R.V.E.'s clients are Fredericksburg residents and are reflected in number of individuals served for Fredericksburg.

King George County

We do not have service available in King George County.

Spotsylvania County

We have served Spotsylvania County since 1993. In FY2016 we completed repairs at 21 homes in Spotsylvania with a retail value of more than \$100,000. Accomplishments included 3 major bathroom upgrades with handicap showers, 3 handicap ramps one of them exceeding 50 feet in length, a well pump replacement, numerous safety issues which required electrical repairs, mold removal, flooring and floor joist replacements. Also many weatherization issues to include window and door replacements, roofing repairs, and insulation. We did major upgrades at S.E.R.V.E. a 501(C)3 that provides a food pantry and other services to Spotsylvania residents. Approximately 20% of S.E.R.V.E.'s clients are Spotsylvania residents and are reflected in number of individuals served for Spotsylvania County.

Stafford County

We have served Stafford County since 1993. We did major exterior repairs/upgrades to the exterior of the S.E.R.V.E. waiting room section to include roof repairs and new shingles, new siding, electrical repairs and installation, removal of a concrete slab, etc. S.E.R.V.E. is a 501(C)3 that provides a food pantry and other services to Stafford residents. Approximately 65% of S.E.R.V.E.'s clients are Stafford residents and are reflected in number of individuals served for Stafford County. Home repair projects included a new

heat pump, handicap ramp installation, the stabilization of a very hazardous deck and replacement of the railing. Home repairs for a family of five that needed electrical repairs, plumbing repairs and weatherization to include window installation.

Rebuilding together-Fredericksburg, Inc. -

Agency Budget

In the boxes below provide an overview of the administrative costs associated with your agency budget. Include revenue that defrays administrative costs; this is non programmatic revenue and should not include any revenue associated with programming.

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Expenses

	FY 2016 Actual	FY 2017 Budgeted	FY 2018 Requested
Salary	8,400.00	8,400.00	8,400.00
Benefits	0.00	0.00	0.00
Operating Expenses	31,745.00	59,600.00	60,000.00
Capital Expenses	0.00	0.00	0.00
Administrative Expenses	0.00	0.00	0.00
Total	40,145.00	68,000.00	68,400.00

Revenues

	FY 2016 Actual	FY 2017 Budgeted	FY 2018 Requested
Caroline	0.00	0.00	0.00
Fredericksburg	6,000.00	5,000.00	5,000.00
King George	0.00	0.00	0.00
Spotsylvania	7,500.00	7,500.00	8,500.00
Stafford	3,490.00	5,000.00	5,500.00
United Way	0.00	0.00	0.00
Grants	3,000.00	15,000.00	15,000.00
Client Fees	0.00	0.00	0.00
Fundraising	22,897.00	35,500.00	34,400.00
Other (Click to itemize)	0.00	0.00	0.00

	FY 2016 Actual	FY 2017 Budgeted	FY 2018 Requested
Total	42,887.00	68,000.00	68,400.00

Surplus / Deficit

	FY 2016 Actual	FY 2017 Budgeted	FY 2018 Requested
Surplus or Deficit	2,742.00	0.00	0.00

Rebuilding together-Fredericksburg, Inc. -

Agency Budget Narrative

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Administrative Expenses

Provide an overview of the administrative costs for your agency.

Administrative costs will not be defrayed by locality funds.

If your agency is requesting an increase or decrease in administrative funding, please describe in detail the reasons for these changes.

N/A No increases or decreases in administrative costs are anticipated.

Please provide justification for and specific amounts of administrative costs that are defrayed by locality funds.

None of these costs will be defrayed by locality funds.

Capital Expenses

Please provide an overview of the capital costs for your agency.

No capital outlays are projected. Rebuilding Together – Fredericksburg has been able to keep operating expenses at a minimum by avoiding capital outlay expenses. We have only one part-time employee, the Executive Director, who works from his home. All other workers are volunteers. We use donated facilities for all of our business activities. We are very thankful to Long and Foster (Fredericksburg Office) for providing us a meeting place and to Steve Spratt Improvements for providing a location for our supply storage. We avoid capital outlays so that we can keep our operating expenses to a minimum and thereby maximize the amount we spend on our core mission of refurbishing homes for those who cannot afford to do it themselves and for refurbishing of non-profit facilities.

Please provide justification for and specific amounts of capital costs that are defrayed by locality funds.

We project no capital expenses, so no locality funds are defrayed.

Salary & Benefit Expenses

Please provide an overview of any increases or decreases in general personnel expenses for

your agency.

There are no changes projected for our personnel expenses. Our only employee is a part time 1099 contract worker (technically not an employee) who receives \$8,400 annually.

Please provide a description of any changes to agency benefits structure or cost.

We do not provide personnel benefits and no changes are planned.

Budget Issues

Provide any legislative initiatives or issues that may impact the agency for the upcoming year.

N/A

If you are aware of “outside” funding sources that will expire or be reduced on a set cycle or date, please note those below and how you are planning for them.

N/A

Please detail any identified agency needs or areas of concern that are currently not being addressed in your funding request.

N/A

Regional Funding

Fiscal Year 2018 - Partner Funding Application

Rebuilding together-Fredericksburg, Inc.

Application Status: Submitted

Rebuilding together-Fredericksburg, Inc.Home Improvements

Program Budget Narrative

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Please indicate in details reasons for increases or decreases in the amounts requested for FY 2018.

The only FY2018 increase from our FY2017 request is that we have increased our request in Stafford from \$5000 to \$5500. We anticipate that the number needy homeowners and the cost per project will increase in FY2018 based upon the growing needs of low income homeowners. We have not been able to meet many safety and quality of life issues in past years and additional funding is needed to meet those needs.

If an increase is being requested, please describe the impact not receiving an increase would have on the program.

Failure to provide the additional funding will result in 1 needy family being turned down for critically needed home repairs.

In particular, please describe in detail if any increase is sought for new positions or personnel.

N/A We not requested any increases for new positions or personnel.

Rebuilding together-Fredericksburg, Inc. -

Collaborative Impact

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Efforts and Partnerships

Describe in detail examples of collaborative efforts and key partnerships between your program and the other programs or agencies in the area.

We collaborate with anyone we can including Social Services Departments at Spotsylvania and Stafford and the Community Planning Department at Fredericksburg to assist with home repair needs that have been identified. We are also members of the Rappahannock Home Repair Coalition which includes the Central Virginia Housing Coalition, Habitat for Humanity, Rebuilding Together, Rappahannock Area Agency on Aging, and the Disability Resource Center. We also work with other church-based organizations such as Fred Camp, The Catholic workcamp, Ramps for Jesus, and Mt. Aarat Church's Compassion Restoration Program. For the past two years, we have also been a partner in Paint the Town Red Outreach by Lifepoint Church, this year where 3 Spotsylvania homes received weatherization and other repairs with Lifepoint's assistance.

Collaborative Impact

Describe in detail how the community would be impacted if your program were dissolved or merged with another partner agency.

Our collaborative efforts with other organizations enable the sharing of information to share costs and to ensure that all members are aware of resources for the many home repair needs within this community. Without collaboration, information and resources would be more limited, and many home repair needs could not be accomplished with the individual resources available to each agency. Wherever possible, Rebuilding-Fredericksburg tries to adopt an interagency approach where the resources of several agencies or organizations can be combined into a project(s) that might be too complex or expensive for any one to complete. The Rappahannock Home Repair Coalition, and the church-based organizations described above are examples of this type of collaboration among several organizations in the Fredericksburg area that deal with housing issues. This year, seven Rebuilding projects were completed by collaborating with outside agencies.

outside assistance.

Rebuilding together-Fredericksburg, Inc. -

Program Overview

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General Information

Program Name Rebuilding Together-Fredericksburg, Inc.

Is this a new program? No

Program Contact

Name Lyne M. Shackelford

Title Executive Director

Email rtfredericksburg@gmail.com

Phone (540) 419-3799

Program Purpose / Description

Provide an overview of this program

Rebuilding Together – Fredericksburg is an affiliate of Rebuilding Together, one of the nation's largest volunteer home renovation organizations which serves more than 1800 communities nationwide. We reach out to help our neighbors who are low-income elderly, disabled, or families with children. We also support veterans and local charities to maintain facilities that they own. Our goal is to provide a warm, dry and safe home environment that enables families to live independently and with dignity, at no cost to the homeowner. Since 1993, we have been a 501 (c) 3 corporation supported entirely through donations and grants. We serve Spotsylvania and Stafford Counties, and the City of Fredericksburg. Typically, we do 35-40 projects per year. Our cost savings is about 4:1. For every dollar we spend, we generate an additional four dollars in return using volunteer labor and donated materials. This past year (2016), we repaired 33 homes with a commercial value of about \$185,000 on a budget of about \$46,000. Although we are available throughout the year, most of our projects are done between April and June each year. For more information, contact our Executive Director at the address/number below, or visit our website at www.rebuildingtogetherfbg.org, or our Facebook page at Rebuilding Together Fredericksburg.

Client Fees

Please describe the fees clients must pay for the services by this program.

We charge no fees to our clients. The majority of our clients are very low income and cannot afford to pay for major home repairs. Many of our clients live on fixed incomes such as Social Security and have great difficulty paying their utility, grocery and medical bills. The cost of home repairs such as a new roof, dangerous electrical issues, or other critical home repairs are totally unaffordable. Without Rebuilding Together, these needy homeowners have no option but to continue living in unhealthy and unsafe conditions. Most of our clients do not qualify for or cannot afford the monthly payments for the loans/mortgages that other non-profits require as payment for home repairs.

Justification of Need

Please state clearly why this service should be provided to the citizens of the region and why the localities should consider this funding request.

There are numerous low-income and disabled families in the City of Fredericksburg, Spotsylvania county and Stafford County that need our services. Many of these needy families are living in unsafe and unhealthy environments and cannot afford to make critically needed repairs on their own. We represent one of the few alternatives available for needy families to improve their living conditions. We do not charge for our services and are a funding multiplier through the use of volunteer labor and discounted or donated materials. This allows us to provide at least four dollars worth of home renovations for each dollar donated to our organization. We also enable other 501 (c) 3 non-profits to avoid paying for costly repairs by helping them to renovate their facilities. Recent examples are found at SERVE and Empowerhouse. In addition, we provide a cost reduction for the local Social Services Department(s) by funding projects that may well have required their expense.

If this is a new program, be sure to include the benefits to the region for funding a new request.

N/A

Target Audience and Service Delivery

Describe the program's intended audience or client base and how those clients are served.

Our service area includes Spotsylvania County, Stafford County and the City of Fredericksburg. We serve low-income homeowners who are elderly, disabled, veterans or families with children. We also serve other 501 (c) 3 non-profits with the renovation of their facilities. The majority of our recipient's sole source of income is Social Security or a disability check, many with incomes of less than \$10,000 annually. These families cannot afford costly home repairs such as a new roof or new windows that are needed for a safe, secure, and comfortable environment for this increasing segment of our economy.

If your program has specific entry or application criteria, please describe it here.

Our clients must be low income and able to qualify for social services within the jurisdiction where they live, typically earning at most 50% of median income according to HUD; the home y must be in one of our service areas: Spotsylvania, Stafford, or the City of Fredericksburg, The client is the homeowner who must reside in the home. All residents who live in the home are included to determine income, not just the homeowner. The home must be a non commercial residence. We do not serve homes used for commercial use.

Rebuilding together-Fredericksburg, Inc. -

Number of Individuals Served

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Localities

Please provide the actual numbers of individuals served in this program during FY2016 and the projected numbers of individuals to be served in FY2018.

Locality	FY2016 (Actual)	FY2018 (Projected)
Fredericksburg City	166	200
Caroline County	0	0
King George County	0	0
Spotsylvania County	258	310
Stafford County	675	500
Other Localities		
Total	1,099	1,010

Rebuilding together-Fredericksburg, Inc. -

Goals and Objectives

Goals

Goal:

To provide for the renovation and repair of 501 (c) 3 non-profit facilities. The goal is 1 to 2 non-profit facilities annually.

Objectives

Objective Results	Year End	Baseline
Total # Clients Served	1	2
Total # Clients Achieved/Successful	1	2
% Achieved / Successful	100	100

To obtain funding through business, civic and religious organizations, individual donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete 2 non-profit facilities annually.

To assure that non-profit organizations are aware of the local Rebuilding Together organization and its goals by providing brochures and personally visiting or calling such organizations.

Total # Clients Served	1	2
Total # Clients Achieved/Successful	1	2
% Achieved / Successful	100	100

Outcomes Narratives

Explanation & Overview

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

Our goal is to service 1-2 nonprofits per year. In 2016, we service 1 at SERVE in Stafford county. We consider this goal to have been met.

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

No changes are anticipated for FY 2018

If you are restating the goals or objectives for FY 2018, please include those here

N/A

Goal:

To continue renovating and repairing homes of low income elderly, disabled, and families with children residing within Stafford and Spotsylvania counties and the City of Fredericksburg. The goal is between 35 and 50 residential home projects per year.

Objectives

To assure that agencies and personnel responsible for assisting in providing the physical safety and well-being of the above-described residents are cognizant of the local Rebuilding Together organization and how to solicit help for clients. Personal visits and/or phone calls and brochures will be used to accomplish this goal. To obtain volunteers and funding through business, civic and religious organizations, individual donors and local governments to complete 35 - 50 houses annually.

Objective Results	Year End	Baseline
Total # Clients Served	36	40
Total # Clients Achieved/Successful	36	40
% Achieved / Successful	100	100

To obtain funding through business, civic and religious organizations, individual donors and local governments. To actively solicit both volunteer labor and skilled labor as needed to complete between 35 and 50 houses annually.

Total # Clients Served	36	40
Total # Clients Achieved/Successful	36	40
% Achieved / Successful	100	100

Outcomes Narratives**Explanation & Overview**

If your outcomes are significantly less than your stated objectives, please note any reasons why this might be the case

We did about 90% of our baseline in 2016 which is pretty normal for us. Each year is different and sometimes it's higher or lower than what we might project, so a range of 30-40 homes per year is a good average for Rebuilding-Fredericksburg. There are variables over which we have no control and which might change annually. i.e.: the number of qualified applicants we receive, the # and skill level of the volunteers we use, funding available for projects, and the nature of the projects we do. Some projects may be more complex than others and take longer to do and consume more resources, thereby reducing the number of overall projects we can finish in a year.

Updates for FY2018

Please note any changes you plan to make to the program, or the stated goals and objectives, given the data you have reported

No changes will be made.

If you are restating the goals or objectives for FY 2018, please include those here

N/A

Rebuilding together-Fredericksburg, Inc. -

Program Budget

Please detail below the budget request for your program.

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Capital Expenses	0.00	0.00	0.00
Total	40,145.00	68,000.00	68,400.00

Revenues

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King George			
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Stafford	3,490.00	5,000.00	5,500.00
United Way			
Grants	3,000.00	15,000.00	15,000.00
Client Fees	0.00	0.00	0.00
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Other (Click to itemize)	0.00	0.00	0.00
Total	42,887.00	68,000.00	68,400.00

Surplus / Deficit

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Surplus or Deficit	2,742.00	0.00	0.00